BOD Meeting Minutes: Brookfield, WI 7/7/2017

Approved : 7/24/2017: Corrected: 8-16-17

Note: After BOD approval, it was learned that the minutes were incorrect as follows:

*It was recorded on page 3 that the 36-38 Division report was given by Frank Sickler. However it was given by Larry DiBarry. Larry's remarks have been corrected

* It was originally recorded on page 3 that the BDE Division gave no report. However Frank Cwilka was present and gave a report. His remarks have been inserted.

* It was originaly recorded that there had been161 banquet ticket sales. The corrected number is 361 tickets.

Summary of Motions:

| Date: | Motion | Vote | File # |
|-----------|--|---------|--------------|
| 4/5/2017 | that the BCA enter into an agreement with the Buick Heritage Alliance to | Pending | 2016 2017-17 |
| | allow the BHA to digitize the Buick Bugle magazine, from the first issue to | | |
| | today; with the intent of making these digitized copies available for viewing | | |
| | via the BHA website. Costs for viewing to be determined in consensus with | | |
| | both BCA and BHA. Copies of Bugle shall not be available to download from | | |
| | the BHA site. | | |
| | BCA retains all rights to the Bugle. Any changes to this initial agreement must | | |
| | be made via a consensus of both parties. | | |
| | Any additional needed specifics of this agreement will be discussed by both | | |
| | BCA and BHA and mutually agreed upon. | | |
| | There will be no cost to the BCA for digitization, or maintaining the digital | | |
| | collection or access. BHA assumes all costs for this project. | | |
| 4/12/2017 | that Alan's motion be tabled until we obtain a legal opinion on what | Pending | 2016 2017-18 |
| | intellectual property rights we are giving up by allowing Bugles to be; A) | | |
| | digitized,B) copied,C) viewed on line by a third party. Assigned Motion # 2016 2017-18 | | |
| 7/7/2017 | To approve the June 2017 BOD meeting Minutes | passed | 2016 2017-23 |
| 7/7/2017 | One Year only increase in BOD reimbursement in travel expenses to | failed | 2016 2017-24 |
| | \$700 pending posting of the change to make this permanent | | |
| 7/7/2017 | To approve the 2016-2017 Treasurers Report | passed | 2016 2017-25 |
| 7/7/2017 | To require National Meet budgets be approved in advance by the BOD. | Tabled | 2016 2017-26 |
| 7/7/2017 | To approve all standing committee reports at Brookfield | Passed | 2016 2017-27 |
| 7/7/2017 | To approve formation of a new (unnamed) Spokane Washington Chapter | Passed | 2016 2017-28 |
| 7/7/2017 | To approve the 2017- 2018 Budget | Tabled | 2016 2017-29 |

Pledge of allegiance: Meeting opened at 8:04am with the Pledge

All Board Members in attendance, except Bill Stoneberg.

Welcome: Brian Clark president opened with introduction of Board members and dignitaries in the audience. **Minutes From June 1 2017 to June 30 2017:** Minutes from June 2017 were read by the secretary. No questions were asked. Motion **# 2016 2017-23** was made to approve the BOD meeting minutes and approved unanimous.

Old Business: Brian Clark took floor and asked for a motion to approve a one time increase in BOD members travel expenses for this meet from the \$500.00 to \$700.00. **Motion # 2016 2017-24** was made. See discussion on Motion Document. The motions failed.

Standing Committee reports

Finance Financial Report delivered by Mike Book : **Motion # 2016 2017-25** was made to approve the financial report. Rick Schick noted that all financial reports should include a balance sheet. See further discussion on Motion Document. Motion Passed 8 Y 1 ABS

National Chief Judge: National Meet committee by John Steed: Thanks to Bob Safrit for taking the minutes of the NMC meetings. Thanks to office for help updating the Judges Manual: 200 copies printed for this meet. The main change is to make the burden of proof on the owner of the vehicle. Dropped the appendix as a result. Last year of the Driven Class, after this the Driven Award will be a certification process allowing vehicles to qualify for both the driven award and compete in other judging classes. Hope this will provide addtl judges for 400 point class.

Questions: What is the current stock of Driven awards? Should have enough for Colorado. Discussion on where the expense line for the awards is posted, BCA or NMC? Answer, NMC. The driven award will be an option during registration and should be a minimal amount over the cost of the award which is currently \$9.00 apeice. Larry D. expressed concern that the addtl cost for the driven award will raise the cost to attend the meet and cause people to not drive their cars. Rick S. expressed concern that the appendices be preserved since there is years of recognized Buick facts in there.

Brian C. asked that the Driven award winners at the banquet be asked to stand and be acknowledged for their participation. Rick S. raised the issue of costs to attend the National getting too high. Suggested the emphisis should be on break even results of the National to keep costs low and attract attendees. **This resulted in Motion # 2016 2017-26** which required the BOD to approve the budget and costs of future meets. The motion was tabled pending research as to if this is currently the rule. See discussion on the motion document. Brian C. noted that the NMC is working from their own allotted funds, not the BC A general fund. Ed asked how many MALs are at this meet, Answer 14. This lead to the suggestion that the MAL rate be lowered below member rates to attract potential new members.

2017 Meet status: Kris Syrdall and Bob Starzyk presented 455 Registrations overall. Invited 30 other dignataries. Most cars in the 65 GS Division. 46 Vendors, 22 car Coral. Tours are getting positive comments. 361 banquet tickets sold. 299 cars on field, 98 judges and many great volunteers assisting in every aspect.

2018 Meet status: Kirt Priest presented: First room was sold . He has a great team of workers. Having some challenges with the Hotel. Only has 24 trailer spots. Can he charge for trailers? Mark Shaw asked about participation by the Buick Motor Division of GM. Another comment was using input of local Buick dealerships. Per Mike Book, we have no relationship to or within the Buick Motor Division anymore. And it has been very difficult to establish one.

2019 meet status: Pete Phillips presented: Dates June 12-15. Had been trying to work with a large hotel in Oklahoma city, but the hotel is for sale and they have not been willing to enter into any contracts. Therefore planning has begun for Midwest City Oklahoma. Has discovered a place that is anxious to host and get involved. Host hotel not large enough , but it is centered in a cluster of hotels who appear eager to participate. Expect room rates between \$120 - \$140 per nite but most include free breakfasts. The Saturday show would have to be a few blocks away in a college campus. But the CVB has already said they would provide shuttle service to the hotels on the show day. The local Buick dealer is involved, as well as the Mayor. A booklet for the City was handed out. Location is 7 miles from an airport, and tours considered is a downtown Historic District composed of restored old auto dealership buildings (circa 1920's approx) and more, plus a 4500 auto salvage yard which allows browsers, and a brass auto car collection. There is no local BCA Chapter but others not far away have pledged support. Even the hotel bar is developing a special "Buick Dynaflow". drink for the event. It is acknowledged that this is close to Tornado alley and tornado season, but it is typically when tornado season is over and just before the peak heat of the southwest summer arrives.

Buick Heritage Alliance (BHA) : report attached: read by Mike Book.

National Office: Presented by Mike and Nancy Book: 7028 Members at present. Down 230 from last year. BPG brought in 56 members, some of which have not renewed. Working to attract new members. Urges the BOD to consider new programs that attract younger folks. Working with new accountant which is going well. Expect to have financial reports on time for publishing in the Bugle. The office is involved in all aspects of the Club. Finance, BOD, Chpts, Regions, Divisions, Insurance, and hundreds of e mails and phone calls. They service all to the best of their ability. Thanks to Bill Stoneberg who assures consistency as the Chief Financial Officer. It is important for members to realize this is a real business with business needs. Questions asked: How do we compare to other clubs? Answer: it is observed that most other clubs are also losing members. For the Clubs that the office also is involved with the strength of the BCA has been it's renewal rate. Question asked: Who is checking that all Chapter members are BCA members? Answer: It is unpublished but a known fact that most clubs have some people who are not BCA members. The office continues to send the Chapter inquiry letters and check on the rosters that are supplied. But there is no enforcement officer for this rule except the Chapter Directors. An opinion was expressed that we should be more

active in enforcing this rule.

Bugle: Presented Pete Phillips: Will be doing 12 issues this year with conventional National Meet issue. Also has plans to focus an issue each on the 57 Buicks and Modified Buicks.

Webmaster: No report received.

Technical Advisors: Report by Barney Eaton attached.

Regions: Southeast Region: Presented by Ann Gibson: SE Region does a tour each year for their Regional. This year they are going to Alabama. In 2018 they are going to N. Carolina.

Heartland Region: Presented by Donna Syrdal: This region is composed of 11 Chapters. Chapters are financial or non financial partners. Financial partners will share in the costs and profits of the Regional Meet. Their Regional meets are Judged in conformity with the 400 point and archival system. It's a lot of work but it helps people understand the system. They have a Regional trailer with their car show equipment and which is kept with the Chapter hosting the current regional Meet.

No other region reports

Division Reports:

59 Division: Now Worldwide membership. 130 members. No dues. Do a Division Project for funding. Have a Calendar for this year. Have a facebook and website for exposure.

36-7-8: Presented by Frank Sickler (sp):120 members. Have opened the club to all straight 8 engine vehicles. Presented by Larry Di Barry: Simply stating that we had several hundred members world wide. We had opened up membership to all straight 8 Buicks. Also that the division was active with tours and such. I sited the spring tour to Wilmington NC. Also that we were doing fine.

53-4 Skylark: No Report

58 Division: No Report

65 GS Division: Presented by Loren Alexander: Newly formed in 2015. He personally owns 65GS.com. He is trying to link it to the BCA website. They had their annual meet the 1st weekend of May. They went to the Minnesota Swap Meet, and had a BBQ event as well. They are working on producing reproduction dash board pads and are close to putting out a superior product. They will work on door arm rests next and then hood ornaments will follow that.

Pre-War Division: See Report of Mark Shaw attached.

Driving Enthusiasts: Presented by Frank Cwilka: Sr Dir for the BDE. Working on next Spring's tour which will be in Reedsburg, WI. It will be a 4 day tour centered around the host hotel.

Modified Division Presented by Brian Clark: Bob Starzyk has offered to be the lead for this group and attempt to reorganize it.

Performance Division: Presented by Brian Clark: Sean Ryder has posted the recent changes in the insurance coverage on their Facebook page. Alan Oldfield has agreed to be the liaison for this group.

Reatta Division: presented by Ann Gibson: 262 members:. They host a "Reatta Run" annual event. Also publish a quarterly newsletter. They asked the BOD to consider avoiding National Meets around National Holidays (like the 4th of July) due to higher travel costs and the concerns of driving older vehicles in excessive holiday traffic.

Roster Update: By Mike Book: The Roster is supposed to be done every two years but it has been three since the last one. It came in 2K below budget. Questions about errors: Errors were acknowledged and apologies offered. It is important for members to realize the early cut off for data for the publisher. The number of errors are relatively low for the size of the membership and in most cases calls to correct data seems to come when people have already received their copy. The office strives to be as accurate as possible. Question: Can notices be published in the Bugle to warn people? Answer: It was posted several times each in the Bugle, on the cover, in the Presidents message, and an e mail blast was sent to those with e mail. There just is no way to guarantee that folks will read the message and respond timely.

Motion made to accept all reports as submitted: # 2016 2017-27 Approved Unanimous

New Business

New Chapter application: Mike Book reported that a request for a new chapter in Spokane Washington was received. The petition signers are all BCA members. Brian C. asked if other chapters in the area were polled to see if they had any concerns. Mark Shaw offered that there should not be any problem from surrounding chapters as this one was pretty far away from the others. Motion 3 2016 2017- 28 wa made to approve the new Chapter. It was approved unanimously.
 Ballotting Problems Reported: The office was aware of the bouncing of some ballots due to the USPO reading the wrong

side of the card. It appeared to have been a regional issue in the PO but the office has been in contact with the PO to see if there was something that could be done to avoid this.

2016-7 Budget approval: The BCA fiscal year is July 1st to June 3oth. Ed D. asked what the source of the 2016 numbers was? Terry asked if the accountant had reviewed and approved of the proposal. Rick S. asked about the investment income line item which seems very low considering the size of our reserve. Mike B. reported that he did not know those answers and would have to ask Bill S. Brian asked about the advertising expense? Mike reported that we try to take advantage of free advertising when possible but ads in periodicals are very expensive. Brian asked what periodicals were contemplated, and then realized he was looking at the advertising income line item. **Motion 2016-2017-29 was made to approve the Budget**. The motion was tabled pending answers from Bill S.

Open Floor: Mike Book presented Brian Clark with a plaque for meritorious service to the Club as President for the last two years. He also presented Dick Sweeney with a plaque for meritorious service on the BOD for his multiple years and terms on the Board. **No other Questions or comments offered.**

Sitting of new Board Members: Dick Sweeney stepped down and Roberta Vasilow took the new seat along with Ed DePouli and Alan Oldfield.

Election of 2017 Club Officers President: Alan Oldfield

Vice President: Brian Clark

Secretary : John De Fiore

Treasurer: none. (Position handled by CFO)

CFO: Bill Stonberg , entering the 2nd year of the term.

Adjournment: 11:51 am

Recording Secretary : John C. De Fiore 2017/2018

INTERNET MOTION RESULTS

| Date Pub | lished : 7/25/2017 | File #: 2016/2017-23 | | | | |
|-----------|---|----------------------|--|--|--|--|
| Motion | To approve the June 2017 BOD Meeting Minutes | | | | | |
| By: | L. Di Barry 7/7/2017 2nd: Alan Oldfield 7/7/201 | | | | | |
| Discussio | Discussion notes: No discussion | | | | | |

| VOTING | YES | NO | Abstain (ABS) / | Date Voting Opened |
|--------------------|----------|----|--------------------|-----------------------|
| | | | No Vote Cast (NVC) | 7/7/2017 |
| Brian Clark Pres. | | | | - , - , |
| Alan Oldfield VP | Х | | | Date voting Closed |
| Edward DePouli | Х | | | 7/7/2017 |
| Larry DiBarry | Х | | | Date Approved by BOD |
| Robert Safrit | Х | | | 7/24/2017 |
| Dick Sweeney | Х | | | |
| Rick Schick | Х | | | |
| Terry Wiegand | Х | | | |
| John De Fiore | Х | | | |
| John Steed-C.Judge | | | | Judging Issues Only |
| Bill Stoneberg-CFO | | | | Financial Issues Only |
| Buick Club Office | . | | | |

INTERNET MOTION RESULTS

| Date Pub | lished:7/25/2017 | | File #: 2016/2017-24 | | | |
|---|--|----------|----------------------|--------------|----------|--|
| Motion | One Year only increase in BOD reimbursement in travel expenses to \$700 pending posting of the change to make this permanent | | | | | |
| By: | Ed De Pouli | 7/7/2017 | 2nd: | Dick Sweeney | 7/7/2017 | |
| Discussion notes: After much discussion this motion was amended to include anyone eligible for this level travel reimbursement. (see below) | | | | | | |

| VOTING | YES | NO | Abstain (ABS) / No Vote Cast (NVC) | Date Voting Opened 7/7/2017 |
|--------------------|-----|-----|---------------------------------------|---------------------------------------|
| Brian Clark Pres. | | Х | | |
| Alan Oldfield VP | | Х | | Date voting Closed |
| Edward DePouli | X | | | 7/7/2017 |
| Larry DiBarry | X | | | Date Approved by BOD |
| Robert Safrit | | Х | | 7/24/2017 |
| Dick Sweeney | X | | | |
| Rick Schick | | Х | | |
| Terry Wiegand | X | | | |
| John De Fiore | | Х | | |
| John Steed-C.Judge | | | | Judging Issues Only |
| Bill Stoneberg-CFO | | ABS | | Financial Issues Only |
| Buick Club Office | | | · | · · · · · · · · · · · · · · · · · · · |

John D opened that in light of the poor performance of the Allentown Meet this was ill advised. Rick S. agreed with John's position. He formerly supported this but in light of our \$37K loss this last fiscal thought it was hard to take a 200 increase for himself when we are facing hard financial decisions. Dick S. offered that just cause the rate goes up does not mean individuals cannot take less. IT was acknowledged that generally everyone eligible would probably take the additional. Mike Book made a point of order: If the original motion needed membership approval, why wouldn't this motion also need membership approval. After several more minutes of discussion the votes was called. Being a tie, the President was called to vote.

INTERNET MOTION RESULTS

| Date Pub | lished:7/25/2017 | 7/25/2017 File #: 2016/2017-25 | | | 5 |
|-------------------|---|--------------------------------|--|--|---|
| Motion | To approve the 2016-2017 Treasurers Report | | | | |
| By: | John De Fiore 7/7/2017 2nd: Rick Schick 7/7/201 | | | | |
| Discussion notes: | | | | | |

| VOTING | YES | NO | Abstain (ABS) / No Vote Cast (NVC) | Date Voting Opened 7/7/2017 |
|--------------------|-----|----|---------------------------------------|--------------------------------|
| Brian Clark Pres. | | | | |
| Alan Oldfield VP | X | | | Date voting Closed |
| Edward DePouli | X | | | 7/17/2017 |
| Larry DiBarry | X | | | Date Approved by BOD |
| Robert Safrit | Х | | | 7/24/2017 |
| Dick Sweeney | X | | | |
| Rick Schick | X | | | |
| Terry Wiegand | X | | | |
| John De Fiore | X | | | |
| John Steed-C.Judge | | | | Judging Issues Only |
| Bill Stoneberg-CFO | | | ABS | Financial Issues Only |
| Buick Club Office | | | · | - |

Report delivered by Mike Book : Club had a NOL \$37922. This is due in part to non renewals after Allentown and to extra costs for the Allentown Bugle issue, Roster costs, payment to the new insurance company before the old policy expires and smaller costs such as the new Centennial Award program, and windshield cards.

INTERNET MOTION RESULTS

| Date Published: 7/25/2017 | | | File #: 2016/2017-27 | | |
|----------------------------|---|--|----------------------|--|--|
| Motion | To approve all standing committee reports at Brookfield | | | | |
| By: | John De Fiore 7/7/2017 2nd: Larry Di Barry 7/7/2017 | | | | |
| Discussion notes: Approved | | | | | |

| VOTING | YES | NO | Abstain (ABS) / | Date Voting Opened |
|--------------------|----------|----|--------------------|-----------------------|
| | | | No Vote Cast (NVC) | 7/7/2017 |
| Brian Clark Pres. | | | | - , - , |
| Alan Oldfield VP | Х | | | Date voting Closed |
| Edward DePouli | Х | | | 7/7/2017 |
| Larry DiBarry | Х | | | Date Approved by BOD |
| Robert Safrit | Х | | | 7/24/2017 |
| Dick Sweeney | Х | | | |
| Rick Schick | Х | | | |
| Terry Wiegand | Х | | | |
| John De Fiore | Х | | | |
| John Steed-C.Judge | | | | Judging Issues Only |
| Bill Stoneberg-CFO | | | | Financial Issues Only |
| Buick Club Office | I | | · | |

INTERNET MOTION RESULTS

| Date Pub | lished : 7/25/2017 | | File #: 2016/2017-28 | | | |
|---|--|--|----------------------|--|--|--|
| Motion | To approve formation of a new (unnamed) Spokane Washington Chapter | | | | | |
| By: | Dick Sweeney 7/7/2017 2nd: Terry Weigand 7/7/2017 | | | | | |
| Discussion notes: Approved (see below) | | | | | | |

| VOTING | YES | NO | Abstain (ABS) / No Vote Cast (NVC) | Date Voting Opened 7/7/2017 |
|--------------------|-----|----|---------------------------------------|--------------------------------|
| Brian Clark Pres. | | | | ,,,,2017 |
| Alan Oldfield VP | X | | | Date voting Closed |
| Edward DePouli | X | | | 7/7/2017 |
| Larry DiBarry | X | | | Date Approved by BOD |
| Robert Safrit | X | | | 7/24/2017 |
| Dick Sweeney | X | | | |
| Rick Schick | X | | | |
| Terry Wiegand | X | | | |
| John De Fiore | X | | | |
| John Steed-C.Judge | | | | Judging Issues Only |
| Bill Stoneberg-CFO | | | | Financial Issues Only |
| Buick Club Office | | | | |

Mike Book advises a Chapter application was received from members in the Spokane Wa. area for a new Chapter. The members on the Petition have been vetted and all are BCA members in good standing. They have not picked a name as of yet but will do so if Charter approval is granted The last time this report was requested was 2014. This report will cover all known changes since that last report.

When changes/updates are made an email is sent to (1) the BCA office, giving them the opportunity to verify the Tech Advisor is a BCA member in good standing. (2) Peter Gariepy to make changes on the BCA web site. (3) Peter Phillips and Cindy Livingston for the Bugle.

Added

5/17 Jeff Schindler 1950-54 All
9/16 Don Holton '29 – '30 Marquette
3/16 Calvin Hugins '79 –'85 Riviera and '91 Park Avenue (see below)
12/15 Scott Sigethy '80-'85 Skylark
11/15 Ken Laytin '54 –'55 All
7/15 Kevin Kruppi '74 –'76 Riviera
1/15 Parkis Waterbury '85 –'05 LeSabre & Park Avenue

Change

Regular updates to email, phone, and address.

Removed

5/17 Don Kinas Reatta advisor passed July 16 2016 10/16 Calvin Hugins (see above) passed Aug 15 2016

We had voids in the newer front drive Buicks and three of the above new advisors have helped fill those voids

I am not aware of term limits for this job. I have been the Tech Advisor Coordinator since January 2003. I will continue serving at the Boards discretion, however if you choose to find a replacement I will happily turn over the records.

Barney Eaton BCA Technical Advisor Coordinator

John & John,

The BCA BOD request for a PWD report specified the following:

- <u>Changes in membership</u>: According to our Membership Chairman, Dave Ebert Sr., our latest PWD roster includes 478 members worldwide (47 of those members live outside the US and Canada). I am reluctant to send the roster to the BCA office, but I will be glad to provide a printed copy for BCA membership verification if requested. Otherwise, we will continue to verify membership via the recently updated BCA Directory.
- <u>Organization structure, and any events or plans for the same</u>: No changes in structure have been made. However, the upcoming PWD meeting in Brookfield may yield changes in officers and Regional Directors positions.
- The BOD currently has three PWD members who can report the latest on PWD proceedings in Brookfield.

Best regards,

Mark Shaw

National Director

BCA PreWar Div.