

## Meeting Minutes: 3/1 – 3/31/2016

Approved : 4/10/2016

### Summary of Motions:

Date:	Motion	Vote	File #
2/29/2016	<b>to approve the February 2016 Monthly Meeting minutes.</b>	Passed	2015 2016-21
3/6/16	<b>That the BCA offer a discount on new membership applications received from use of a “coupon” to be included on the back of the new BCA Windshield Card. I propose a 20% discount on the E-Bugle and US Periodical Class Subscription for the first year of membership only. I have attached a file, the Coupon Discount Proposal PDF, which is intended to be included in the Motion</b>	Passed	2015 2016-22
3/27/16	<b>To create a new BCA Standard Operating Procedure, which outlines and implement a Centennial Award Program (Program) in accordance with Exhibit A below. The purpose of this Program is to honor Buick vehicles that celebrate 100 years of existence, and which are owned by members in good standing of the Buick Club of America. Exhibit A is intended to be a part of this motion.</b>	Passed	2015 2016-22

### Unresolved Business:

6/15 : President asks Office to shop Insurance quotes in the 5 and 10 Mil coverage range before paying the next year’s policy. Per Allentown Meet Coordinator, we need more insurance than we currently have. We currently have general Commercial liability coverage of 1 Mil. Office is requested to provide a copy of the policy to BOD members for review of extent of coverage.

7/7: Office: Quote received from JC Taylor. Current policy costs \$5700, and increase is approx \$500 per million. Copy of the current policy sent to each board member for review. Several other ins. companies have been contacted but no prices yet. Suggested we use the agent who is working with Bulgari’s people for 2016, and continue to properly assess the other proposals.

7/20: Pres.Clark: Since policy renewal is due early August, directed Office to pay this year’s bill, and continue to acquire quotes from JC Taylor, and other providers, for BOD action.

8/25: since current policy is paid, this project is temporarily halted while the search for a CPA takes precedence.

10/15: Insurance applications completed and submitted to carriers for quotes.

12/9: J.C Taylor submits proposal for increased insurance coverage.

12/9: Status update on other quotes received from BCA Office. Several insurers no longer write Club Insurance policies. Other quotes not expected till beginning of 2016.

1/28 : Quote received from Heacock Insurance: 5Mil policy would cost \$16,700. See page 4 below for proposed coverage limits. Still awaiting quotes from Haggerty Ins. Office will call them with a reminder.

**3/10: Quote received from Haggerty Insurance: 1Mil policy would cost approximately \$10,000. See coverages quoted on page 12 below. The Office will try to compile a comparison Schedule to evaluate the policies.**

**3/28: Comparison chart drafted by the Office and sent to the Board Members:**

6/26: President asks all BOD members to write up and submit their ideas and goals for the Club over the remainder of this year.

**3/30: issue closed without further action.**

1/1/16: The Pittsburgh Porthole Chapter has decided to stop selling old copies of the Buick Bugle, their Chapter Project. The North Texas Chapter has indicated interest in assuming the project. At issue is a considerable amount of old inventory to be moved, and Club approval of expenses to accomplish the same. North Texas Chapter may have a plan to move them at little to no cost, after the Allentown Meet. Board Questions are : Is this actually worth any expense, and who benefits from the project such that the BCA should underwrite this expense.

1/15: D Sweeney nudges the MNC and the BOD regarding the status of the 2018 Meet. Without local chapters expressing an interest in working on a meet, time is running short on locating a venue in California. Previous indications were for a west coast 2018 Meet, and it would be bad to disappoint western members.

1/28: received report showing several potential California sites for the meet.

1/29: discussion regarding lack of response from chapters willing to run the meet/ meet location/and where to hold the meet to accomplish country wide coverage. No decision made.

1/28: Office advised BOD that they received a request from the BCA Merchandiser ( Dave Leash) , to promote club materials at a retail location in Florida. Muscle City Cars has opened a large shelf space for Dave to fill with GM car club related items. While this appears to hold no net effect for the BCA, it does provide an opportunity to advertise the BCA at no cost. No decision has been made yet.

### **New Business:**

2/29: Motion by D. Sweeney; to approve the February 2016 Monthly Meeting Minutes: assigned # 2015 2016-21

3/3: vote closed, Motion passed.

3/2: The Office forwarded a communication dated 3/2/16, from the Pittsburgh Porthole Chapter Chairman, Richard Cirilli. The Chapter has voted to dissolve. Reasons cited include a steady decline in memberships and participation.

3/6: Motion by J. De Fiore: That the BCA offer a discount on new membership applications received from use of a "coupon" to be included on the back of the new BCA Windshield Card. I propose a 20% discount on the E-Bugle and US Periodical Class Subscription for the first year of membership only. I have attached a file ( See page 5 below) , the Coupon Discount Proposal PDF , which is intended to be included in the Motion: assigned Motion # 2015 2016-22

3/16: vote closed, Motion passed.

3/16: BOD Retires to Executive Session 2:

3/23 Executive section 2 closed.

3/23: BOD approves offering Roy and Michelle Faries a contract to provide Registration Management in accordance with the description in Exhibit A ( See attachment #1, pages 7-11 below).

3/27: Motion by J. De Fiore: To create a new BCA Standard Operating Procedure, which outlines and implement a Centennial Award Program (Program) in accordance with Exhibit A ( see pages 14-16 below) . The purpose of this Program is to honor Buick vehicles that celebrate 100 years of existence, and which are owned by members in good standing of the Buick Club of America. Exhibit A is intended to be a part of this motion: assigned Motion # 2015 2016-23

# BUICK CLUB OF AMERICA

## INTERNET MOTION RESULTS

<b>Date Published : 4/11/2016</b>			<b>File #: 2015/2016-21</b>		
<b>Motion to approve the Feb. 16 (2016) BOD meeting minutes</b>					
<b>By:</b>	<b>D. Sweeney</b>	<b>1/29/2016</b>	<b>2nd:</b>	<b>P. Syrdal</b>	<b>1/29/2016</b>
<b>Discussion notes:</b>					

VOTING	YES	NO	Abstain ( ABS) / No Vote Cast (NVC)	Date Voting Opened 2/29/2016
Brian Clark Pres.				Date voting Closed 3/3/2016
Marck Barker	X			
Edward DePouli	X			Date Submitted for Approval 4/2/2016
Chuck Kerls	X			
Alan Oldfield	X			Date Approved by BOD 4/10/2016
Dick Sweeney	X			
Paul Syrdal	X			
Rick Schick	X			
John De Fiore	X			
John Steed-C.Judge				Judging Issues Only
Bill Stoneberg-CFO				Financial Issues Only
Buick Club Office				

John C. De Fiore: Recording Secretary

# BUICK CLUB OF AMERICA

## INTERNET MOTION RESULTS

<b>Date Published : 4/11/2016</b>			<b>File #: 2015/2016-22</b>		
<b>Motion</b>	That the BCA offer a discount on new membership applications received from use of a "coupon" to be included on the back of the new BCA Windshield Card. I propose a 20% discount on the E-Bugle and US Periodical Class Subscription for the first year of membership only. I have attached a file, the Coupon Discount Proposal PDF which is intended to be included in the Motion.				
<b>By:</b>	<b>J. De Fiore</b>	<b>3/6/2016</b>	<b>2nd:</b>	<b>M. Barker</b>	<b>3/6/2016</b>
<b>Discussion notes:</b> Questions arose over how far this discount should be offered. The ideas ranged from just the E-Bugle rate, to all rates, but still just for first year new memberships. Additional concerns arose over the ability of the Club to absorb the 20% discount. But discussion about the actual cost to service "new" members in any year indicate that the loss, if any, would be minimal, and the importance of boosting membership is worth the risk.					

VOTING	YES	NO	Abstain ( ABS) / No Vote Cast (NVC)	Date Voting Opened 3/12/2016
Brian Clark Pres.				
Marck Barker	X			Date voting Closed 3/16/2016
Edward DePouli	X			
Chuck Kerls	X			Date Submitted for Approval 4/2/2016
Alan Oldfield	X			
Dick Sweeney		X		Date Approved by BOD 4/10/2016
Paul Syrdal		X		
Rick Schick		X		
John De Fiore	X			
John Steed-C.Judge				Judging Issues Only
Bill Stoneberg-CFO	X			Financial Issues Only
Buick Club Office				

### ADDITIONAL NOTES:

Attachment "A" is an integral part of the motion.

Attachment "B" contains comments R.Schick made with his vote, and asked that they be included with the minutes.

**John C. De Fiore: Recording Secretary**

## Attachment A

**Discount membership Motion:** That the BCA offer a discount on new membership applications received from use of a “coupon” to be included on the back of the new BCA Windshield Card. I propose a 20% discount on the E-Bugle and US Periodical Class Subscription for the first year of membership only.

**History:** There is no history for this proposal

**Why it’s needed:** The BCA is a Social Organization whose existence is based on individual memberships. Expenses to conduct the operations of the BCA are divided equally among the members of the club. To keep the expenses per person in line with the current dues structure, it is beneficial to the club to recruit more members. This limited introductory membership discount is intended to boost the membership level.

**What it would look like:**

- 1) The discount coupon would be incorporated onto the back of the Windshield card.
- 2) It would contain language indicating the coupon must be presented to receive the discount.
- 3) It would contain language that reproductions would not be accepted.
- 4) It would be clear that this discount is only available for new membership applications

**What are the costs to the BCA:**

- 1) The 20% discount in the E-Bugle Rate amounts to a \$7.00 reduction per applicant.
- 2) The 20% discount in the USA Periodical rate amounts to \$10.00 reduction per applicant
- 3) The discount is limited to the first year of membership in only these two classes. For multi-year memberships no discount is intended or proposed for the additional years.

**Other facts to consider:**

- 1) These windshield cards are intended to be deployed at shows and events held by the Local Chapters and Divisions. As such, the distribution is limited and in order to receive the coupon, the applicant has already supported the BCA by participating in a BCA event.
- 2) As an “introductory offer” the applicant would become a member for the 1<sup>st</sup> year. That gives the Club a chance to boost membership in a time period where the Club operating expenses per member are already fixed, resulting in an opportunity to service this new member at a lower per/member cost.
- 3) The applicant has received this coupon by participation. Presumably the applicant will live in the area of the local event. This gives the BCA and our Local Chapter a potential new member. Active participants are very important to BCA.
- 4) In today’s economy there are many introductory offers. Most people understand that this is a way to invite new customers to try the product. While some current members may feel that this is unfair in that they were charged a full share, the fact remains that increasing the base membership reduces the operating costs per member.

**Feedback from others:** This idea was not submitted to others. However, the BCA Office was contacted to discuss processing this coupon and application. The Office has indicated that for the limited number of applicants they would have no problem with receiving the coupon and contacting the applicant to complete the application process.

**Attachment B:**

I vote no, for the following reasons.

While the proposal is well-intended, I think it it will be difficult for the BCA Office to administer and track who is and isn't eligible for the discount. The proposal doesn't define what constitutes a "new" membership. Does it include anyone who is not a current dues-paying member of BCA, including former members who have dropped out?

I also do not believe that a \$7 or \$10 discount is going to be the deciding factor in whether or not someone joins the Club. If they're only joining because of the discount, will they stay, and will they expect another discount to stay?

I think that selective membership discounts open up Pandora's box and raise new issues. I can see continuing members, who didn't get a discount to join, wondering why they are not receiving a "loyalty" discount, or perhaps dropping out a year and then trying to receive the new member discount the following year.

I also believe that if you can afford to own and maintain an antique/classic Buick, you can afford to pay the full membership price, including the \$7/\$10 one-time discount. The Club needs the money and I would not want to see us come back later and raise dues on continuing members because we gave discounts to others.

Please include my comments in the minutes. Thanks.

Rick

## EXHIBIT A

### SERVICES TO BE PERFORMED

The services to be performed by Roy and Michelle Faries (hereinafter referred to as "the CONTRACTOR") shall not conflict with the general policies and procedures adopted from time to time by the Board of Directors of the Buick Club of America (hereinafter referred to as "BCA") and its National Meet Committee (hereinafter referred to as "NMC"). Such policies and procedures have been and shall be communicated to the CONTRACTOR by the BCA, Chairman of the NMC or Meet Chairman. The BCA, Chairman of the NMC or Meet Chairman is hereby authorized to provide such clarification and directives as and when required by the CONTRACTOR. The services described in this Exhibit shall be subject to change by the BCA/NMC without notice.

This Exhibit outlines the responsibilities of the BCA/NMC for supplying information and supplies.

The CONTRACTOR shall:

- Maintain a database for the National Meet
- Receive and deposit, as soon as possible, all monies made payable to the National Meet.

BCA/NMC shall provide the Registrar at least twelve (12) months prior to meet on upon execution of this agreement:

- Meet Dates
- Meet Site Information
  - Host Hotel
  - Overflow Hotel Information
- Meet Logo
  - Print ready
- Meet Contacts (for Registrar's personal use)
  - Names, e-mail, phone, Committee position
- Meet Souvenirs
  - List any souvenirs sold for Registration Form
  - Prices
- Excursion Information
  - Where
  - Dates
  - Time
  - Price
- Items provided or paid for by BCA/NMC during term of Agreement
  - Supplies for Windshield Cards
  - Supplies for Judging Sheets
  - Supplies for Excursion Tour Tickets
  - Supplies for Name Tags
  - Lanyards

- Supplies for Printer (paper, ink)
- Postage
- Miscellaneous Office Supplies
- Goodie Bags for Attendees
- Expenses
  - Paper, envelopes, post office box, and miscellaneous office expenses

#### **Template for Registration Form**

The CONTRACTOR shall design a standard registration form to be used for all BCA National Meets, subject to approval of BCA/NMC to include:

- Space for meet logo
- BCA number
- Personal information (and also to update National register)
- Car registration information
- Judging information
- Excursions
- Souvenirs
- Contact information
- Payment information

The CONTRACTOR shall provide the BCA and NMC Chairman with the registration form for the National Meet to be used in the *Buick Bugle*. The CONTRACTOR will be notified of any changes in the form.

The CONTRACTOR shall assist in developing on-line registration format for BCA website.

#### **Registration process**

BCA member/attendee shall mail registration form and check or credit card information to the CONTRACTOR

- The CONTRACTOR shall use the Post Office Box for all correspondence
- The BCA/NMC shall provide and maintain a credit card machine

Validation by the CONTRACTOR

- All required information on the registration form is complete with no blanks
- Payment is included
- Registration, Excursions and Souvenir totals have been added correctly
- Confirmation Letter Sent by e-mail to BCA member/attendee

Rejected Registration Forms

- The CONTRACTOR shall contact BCA member/attendee concerning discrepancies
  - The CONTRACTOR shall hold the registration form until final payment is received and/or the form is corrected or if a refund is required, the registration



form will be processed and the CONTRACTOR will process a refund request following BCA disbursement procedures.

- If this registration comes within two (2) weeks of the National Meet, and payment is incomplete, the CONTRACTOR shall hold and complete the registration process at the meet
- If clarification is needed for judging, the CONTRACTOR shall contact the National Meet Chief Judge

#### **Data Entry**

- The CONTRACTOR shall enter all registration form data into the BCA Registration program
- Assign cars to appropriate classes
- Shall provide periodic tallies and listings to the BOD, NMC, national office, and National Meet Chief Judge at least monthly
- Build Registration packet
  - Print judges' sheets
  - Print windshield cards
  - Tickets for tours
  - Tickets for T-shirts
  - Name tags

#### **Payment**

- Payment shall be received with registration form
- Checks shall be deposited into an account especially set up for BCA National Registration
- In the case of a bad check, any bank fees incurred shall be charged to member/attendee

#### **The CONTRACTOR Expenses**

- The CONTRACTOR shall pay for all registration expenses
  - Prompt reimbursement per BCA practices and upon written request of the CONTRACTOR and agreement of BCA. Receipts are required or no reimbursement will be made.
  - BCA may advance up to Five Hundred Dollars and 0/100 Cents (\$500.00) to the CONTRACTOR upon written request as otherwise provided herein

#### **National Meet Expenses**

- Paper, envelopes, post office box, and miscellaneous office expenses
- Separate travel for the CONTRACTOR is not appropriate
- Expense reimbursements must be supported with itemized voucher and receipts

#### **Prior To National Meet**

- The CONTRACTOR shall deliver/ship all registration packets to the National Meet
  - Registration packets
  - Blank windshield cards
  - Blank judging forms

#### **At the National Meet**

- BCA/NMC shall provide tables for registration with access to power outlets
- The CONTRACTOR shall provide one (1) computer and one (1) printer for registration; BCA/NMC shall provide additional computers as needed
- The CONTRACTOR shall have set times for the registration desk to be open (lunch/dinner breaks, closed Saturday for Judging and Administration)
- BCA/NMC shall provide volunteers to help the CONTRACTOR:
  - Pass out registration packets
  - Verify packets are complete
    - Windshield cards
    - Name badge
    - Excursion tickets
    - Judges Form
  - Pass out "goodie" bags
  - Provide directions
  - Provide support for general meet questions (i.e. where to gather for tours, where to set up for swap meet, where to wash car, where to go for safety inspection)
  - Crowd control
- BCA/NMC shall provide cell phone numbers for registration desk, National Meet Chief Judge, and other related committee chairmen
- The CONTRACTOR shall balance their books on a nightly basis and provide a summary report to the Chief Financial Officer (CFO). The CONTRACTOR shall deposit all checks and cash daily during the National Meet into the National Meet Account, deposit slips are to be provided to the CFO. In case of membership monies, the CONTRACTOR will provide the membership forms and monies to the National Office.

#### **Registration and Judging Process**

##### **Friday Night**

- The CONTRACTOR shall close the registration desk after the judges training, in order to give ample time for assisting the National Meet Chief Judge in forming the judge's teams
- The CONTRACTOR shall print listing of judges and cars by class for judges' breakfast

##### **Saturday Morning**

- The CONTRACTOR shall post list of judges and judged cars at the judges' breakfast
- The CONTRACTOR shall close registration desk Saturday morning. Volunteers may still be utilized to assist with questions and directions. Provision for registering late arrivals on Saturday is the responsibility of the BCA/NMC

- If the CONTRACTOR or volunteer(s) find that additional changes are required (example: car has been put in wrong class) a "runner" shall be needed to:
  - Inform the CONTRACTOR
  - The CONTRACTOR shall print new windshield card
  - Runner shall take windshield card to Team Captain
- After Judges Breakfast, the CONTRACTOR shall set up in the Judges' Administration Office (BCA/NMC shall assist in organizing the Judges' Administration Office according to the Judges Manual)
  - Enter Scores from Judges Sheet
  - Calculate Awards
  - Provide necessary listings immediately after each class is entered
  - Provide necessary listings for awards banquet

#### **After the National Meet**

- The CONTRACTOR shall maintain and archive official National Meet database.
- The CONTRACTOR shall send a copy of data base to BCA National Office.
- The CONTRACTOR shall maintain all information and dates acquired pursuant to or in conjunction with this contract as private and confidential and shall only disclose to BCA without the express written consent of BCA.

#### **Receipts and Disbursements**

- The CONTRACTOR is responsible for receiving and promptly depositing funds for the National Meet.
- The CONTRACTOR does not make any disbursements. All disbursements are made in accordance with BCA policy by the BCA Chief Financial Officer.

## Haggerty Insurance quote coverages

**Location # 001 254 Lansdowne Ave, Columbus, OH 43230**

41670

Clubs - civic, service, or social - no buildings or premises owned or leased except for office purposes (Non-Profit). - Products-completed operations are subject to General Aggregate Limit.

Premium Base: Each Member - 7,165

Premises/Operations: Rate: 1.150 Premium: \$8,217

Products/Completed Operations: Included in General Aggregate

63221001

CLASSIC CAR SHOWS rated as Special Events - Group 1. - Products-completed operations are subject to General Aggregate Limit.

Premium Base: Per Event/PerDay - 1

Premises/Operations: Rate: 250.005 Premium: \$250

Products/Completed Operations: Included in General Aggregate

### General Liability Additional Interests:

Classification	Premium Base	Rate	Premium
Blanket Additional Insureds	Per AI	Blanket	\$100 Fully Earned

### Liability Limits and Deductibles:

#### General Liability

Each Occurrence Limit	\$ <u>1,000,000</u>	
Damage To Premises Rented To You Limit	\$ <u>100,000</u>	Any One Premises
Medical Expense Limit	\$ <u>5,000</u>	Any One Person
Personal and Advertising Injury Limit	\$ <u>1,000,000</u>	Any One Person or Organization
General Aggregate Limit	\$ <u>2,000,000</u>	
Products/Completed Operations Aggregate Limit	\$ <u>1,000,000</u>	

#### General Liability Deductible

No deductible applies.

#### Conditions:

THIS QUOTATION IS SUBJECT TO RECEIPT AND REVIEW OF THE FOLLOWING INFORMATION WITHIN 30 DAYS OF BINDING UNLESS OTHERWISE SPECIFIED.

CURRENTLY VALUED 5 YR LOSS RUNS SHOWING NO LOSSES  
 SIGNED APP BY PROD & INSD  
 SIGNED OHIO AFFIDAVIT (FOR TAX)  
 INSPECTION SCHEDULE OF CLUB MEMBERS BY STATE

# BUICK CLUB OF AMERICA

## INTERNET MOTION RESULTS

<b>Date Published : 4/11/2016</b>			<b>File #: 2015/2016-23</b>		
<b>Motion</b>	To create a new BCA Standard Operating Procedure, which outlines and implement a Centennial Award Program (Program) in accordance with Exhibit A below. The purpose of this Program is to honor Buick vehicles that celebrate 100 years of existence, and which are owned by members in good standing of the Buick Club of America. Exhibit A is intended to be a part of this motion.				
<b>By:</b>	<b>J. De Fiore</b>	<b>3/27/2016</b>	<b>2nd:</b>	<b>B. Stoneberg</b>	<b>3/27/2016</b>
<b>Discussion notes:</b> Questions posed about the method for accounting for future funding, and who was going to administrate the program, and how the Part 2 will be handled. These issues are all described in Exhibit A below. Also, concerns were expressed about how the program may be received by those without eligible vehicles.					

VOTING	YES	NO	Abstain ( ABS) / No Vote Cast (NVC)	Date Voting Opened 3/30/2016
Brian Clark Pres.				
Marck Barker	X			Date voting Closed 4/2/2016
Edward DePouli	X			
Chuck Kerls	X			Date Submitted for Approval 4/2/2016
Alan Oldfield	X			
Dick Sweeney			ABS	Date Approved by BOD 4/10/2016
Paul Syrdal		X		
Rick Schick			NVC	
John De Fiore	X			
John Steed-C.Judge	X			Judging Issues Only
Bill Stoneberg-CFO	X			Financial Issues Only
Buick Club Office				

**ADDITIONAL NOTES:**

**John C. De Fiore: Recording Secretary**

Exhibit A for the Centennial Award Program.

## Centennial Award Program

**History:** There is no history for this proposal

**What the Centennial Award program would look like:** The Centennial Award Program (here-in after, the Program) has been compiled from suggestions and work of various individuals. It consists of two parts, a certificate suitable for framing, and a medallion to be shown with the vehicle. Pictures of each item are attached below. There are different events that trigger issuance of each item, as follows:

The Program Certificate (Part 1) was developed by members Bernie Daily of Brockport, NY and Cindy Livingston of Austin, Texas. It is a full color certificate, 11 x 17 inches in size. It would be printed and sent to each member who has a Buick that meets the requirement of attaining its 100<sup>th</sup> year anniversary of production. These vehicles will not have to attend a show to receive this Certificate. The Certificate will be mailed with a letter from the current BCA President. Besides common greetings, the letter will explain that the next National Meet the vehicle is brought to, and shown at, will result in issuance of the Program Medallion. Certificates would be mailed at the convenience of the Office, however not later than March 31<sup>st</sup> of each calendar year.

The Program Medallion (Part 2) was developed by Larry Schramm of Rochester Hills, Michigan. The medallion is 3 inches in diameter and is based on the 1912-23 Buick emblems. The medallion is intended to be mounted on the vehicle, although mounting devices will be the responsibility of each individual member. This medallion will be presented to the Buick owner when an eligible Buick is brought to any BCA National Meet. It is intended that this medallion be presented one time only, and the award should remain with the vehicle if it is subsequently sold. The award would be presented by the current BCA president, on the day of the main show at a National Meet, and on the show field, or in any other manner at the discretion of the President. Vehicles receiving this honor will be listed and the list will be read at the awards banquet for that Meet.

**What defines an eligible vehicle:** For both parts of the Program, the eligible vehicle must belong to a member, in good standing, of the BCA. In addition:

For Part 1 the vehicle must attain 100 years of age, at any point in that calendar year.

For Part 2 the vehicle must be 100 years of age or older, as of its year of manufacture, and be presented at a National Meet in compliance with the rules of the meet, and the vehicle must appear to be substantially composed of, or maintained in, it's original manufactured form.

**Initial Club investment:** A count of eligible vehicles from our member database shows 300 cars for Part 1, through the year 2025. Part 2 is impossible to estimate as national meets are not static. However it stands to reason that supply needs for Part2 will be less than Part1.

Total initial estimated Program costs are:

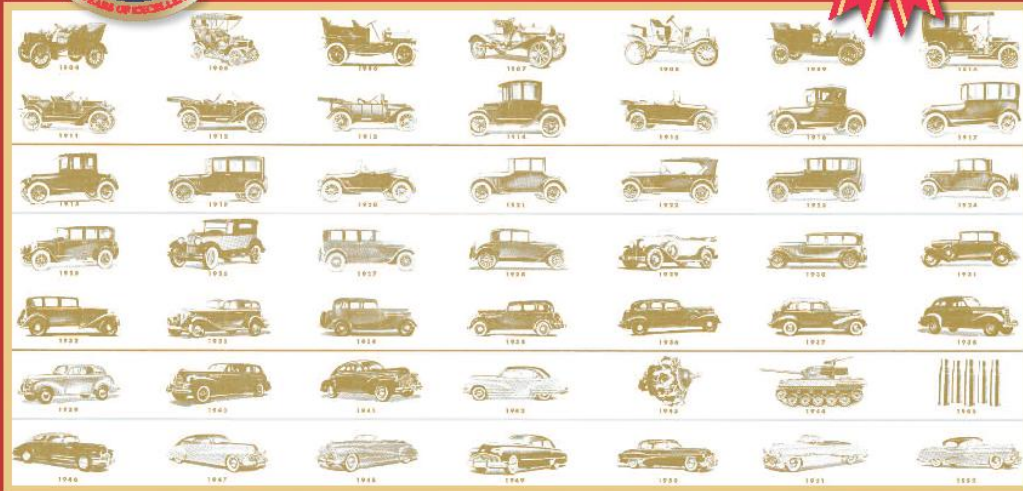
* 500 Certificates	- \$300
*200 Medallions	- \$1,500
*Certificate mailing	- \$200
<u>Total:</u>	<u>\$2,000.</u>

**Ongoing Costs to the BCA:** To facilitate purchase of supplies and continuance of the program beyond 2025, the date for the initial investment outlined above, it is proposed that the BCA initiate a separate account specifically for purposes of funding this program, and that the BCA makes an annual deposit of \$400.00 per year to said account. This deposit is to be made by the last day, of the first month of the Club's fiscal year, unless doing so is determined to be detrimental to the club, and that reason is approved by Motion of the Board of Directors. The initial deposit is to be made in the first fiscal year following the approval of this Motion.

**Catch-up Provision:** all vehicles which have met the eligibility requirements prior to the date of this motion, would receive Part 1 certificates and Part 2 medallions.



The Buick Club of America  
Centenarian Vehicle Certificate of Recognition  
in appreciation of Buick vehicles passing 100 years in age



Presented to \_\_\_\_\_  
for maintaining and sharing your \_\_\_\_\_ with the club

