Meeting Minutes: 11/1 - 11/30/2016

Approved: 12/13/2016

Summary of Motions:

Date:	Motion	Vote	File#
6/28/2016	to donate the collection of Bugles that were given to us to the BHA with no stipulation on how they can be used.	Tabled	2015 2016-35
	There will be no income to the BCA and no kind of accounting.		
	John will provide and email to Jeff (or letter) stating that these Bugles are		
	theirs, they are responsible for storage, and the can do what they want with		
	them.		
10/25/2016	To publish the Orange County Chapter Buick Bugle Index of Featured Articles,	Passed	2016 2017-7
	on the BCA web page		
11/4/2016	To establish a Memorial process for deceased BCA members where family	Withdrawn	2016 2017-8
	and friends would make a monetary contribution to the BCA and/or the BHA.		
	The BCA and/or BHA would acknowledge the contribution to the member's		
	family and/or contributor. The Memorial process could be published in the		
	Bugle, on the web site and the BHA site. This could include members who		
	are ill, whose family and friends would like to honor them.		
11/4/2016	That the October 2016 minutes be approved as presented.	Passed	2016 2017-9
11/16/2016	That membership dues for calendar year 2017 be reduced across the board	Failed	2016 2017-10
	by 10%		

Unresolved Business:

6/8: Received request from the BHA, for BCA approval to scan, index, and sell Buick Bugles. Helen Hutchings (former President of the BCA) donated a complete set of Buick Bugles starting in 1966, and the BHA seeks to scan these, ad them to their index of Bugles, and then offer them for sale as a complete set. President Clark advised the board would take this up as soon as the Motion on the floor was completed.

6/24: Motion by J. De Fiore to approve the BHA request, subject to several conditions which included restricting the project to Bugles more than 12 months old, in order to protect the North Texas Chapter's Bugle Sales project, and some compensation for the first 24 months of sales of the index.

6/28: J. De Fiore withdrew the Motion due to no second.

6/28: B. Stoneberg writes in support of approving the request with no conditions. E. De Pouli agrees as long as we are not impacting a Chapter's Project. E. De Pouli makes the Motion: to donate the collection of Bugles that were given to us to the BHA with no stipulation on how they can be used. There will be no income to the BCA and no kind of accounting. John will provide and email to Jeff (or letter) stating that these Bugles are theirs, they are responsible for storage, and the can do what they want with them.: assigned # 2015 2016-35 7/10: Motion by E. De Pouli: we table my motion regarding the BHA pending the outcome of the discussions between BHA and Texas Chapter. Assigned motion # 2015 2016- 36, Motion Passed.

8/23: Update received from BHA. May have link to a company who will handle scanning process.

7/29: 2016-7 Budget approval: Due to working with new accountant, the budget is delayed. However it is basically the same with increased amounts for the Insurance and Bugle. Gross Income was \$390,000 for last year. Slight decrease from previous year of \$440,000. The Budget will be delivered ASAP.

10/19: Budget is not yet prepared, but is being worked on.

<u>8/4: Motion by E. De Pouli:</u> that effective the 2017 Board of Directors Meeting, that the maximum travel allowance for members of the Board of Directors be increased from the present limit of \$500.00 to \$700.00 assigned #2016 2017-1: Passed

B. Stoneberg objects to spending Member's money on reimbursement for officer's expenses. Many officers would be at the National Meet anyway. Other discussion centers on: the increased costs to travel to the Meets, and the gap of 9 years since the last increase in expense reimbursement amount.

8/10: Vote Closed, Motion Passed.

9/6: Point of Order called by President Clark. Changes to BCA governing documents cannot be made till notice is posted in the Bugle. Therefore, motion # 2016 2017-1 will serve as the Boards approval of the issue only, and a final vote on approving the change will be held after the notice is published.

9/15: Straw Poll opened to clarify who is eligible for the increased travel allowance. Results indicate; everyone as per SOP #1 is to be eligible for the increased allowance. Bugle notice drafted and no objections received.

8/13: Inquiry regarding what our insurance needs are, to cover racing activities of the Buick Performance Division (BPD) Director Ryder indicates in the past the BPG rented a track for an exclusive day of racing. Liability insurance was secured. The event generally cost 30K, in total, to host and returned an 8K profit. However, exclusive Buick Only racing events are not critical to the BPD. In general we need to determine the liability to the BCA and BPD if we promote any form of racing, even if the participants then go to a regular track and pay the track's admittance fee? Also what liability may exist if there is a fee from the Club for the event? The Office was asked to approach our current insurer and lawyer for advice.

9/14: The Office indicates opinions received from the inquiry. Both opinions trend towards added BCA exposure to liability, if the National, or any Division thereof, organized a racing event. While liability is not a given, two likely outcomes are loss of insurance carrier and legal fees to defend the Club. It is suggested that a committee be established to research further alternatives. Alan Oldfield volunteered to look into the alternatives, since we know other clubs accomplish this. Terry Wiegand advises against pursuing any racing agenda. Ed De Pouli suggests we need to keep developing ideas until something is proposed for a vote.

New Business:

10/4: Received a complete listing of BCA Bugle Feature articles, through August 2016, from Larry Wangerin, Chapter Historian of the Orange County Chapter BCA. This was a Chapter Project by many members of the Orange County Chapter. Some discussion on how to share the information, but no decision made. Certificate of Appreciation sent.

10:25: Motion by J. DeFiore: To publish the Orange County Chapter Buick Bugle index of Featured Articles, on the BCA web page. Assigned Motion # 2016 2017-7

11/3: Vote Closed, Motion passed. 6-0, 2 NVC

11/4: Motion by R. Safrit: To establish a Memorial process for deceased BCA members where family and friends would make a monetary contribution to the BCA and/or the BHA. The BCA and/or BHA would acknowledge the contribution to the member's family and/or contributor. The Memorial process could be published in the Bugle, on the web site and the BHA site. This could include members who are ill, whose family and friends would like to honor them. Assigned Motion # 2016 2017-8.

11/5: Motion Withdrawn by R. Safrit.

11/3: Motion by T. Wiegand: That the October minutes be approved as presented: Assigned Motion # 2016 2017-9 11/8: It is noted that the motion was not intended to eliminate discussion, nor corrections, of the minutes. 11/10: Vote closed: Motion Passed, 7-0, 1 NVC

11/12: Note: HAPPY VETERANS DAY! Thanks to all who have served, and who continue to serve our Country!

11/16: Motion by E. DePouli: That membership dues for calendar year 2017 be reduced across the board by 10%: Assigned Motion # 2016 2017-10

11/26: Vote Closed: Motion failed: 3Y/5N/1 NVC

11/17: Final Allentown Meet results received. Income: \$ 160,245.50, Expenses: \$ 159,858.12. Profit \$ 377.38.

11/24: Note: HAPPY THANKSGIVING!

NOTICES:

10/1: Members are reminded to review and update their BCA information in preparation for the new Roster. Changes need to be made by December 31st 2016.

Recording Secretary: John C. De Fiore 2016/2017

BUICK CLUB OF AMERICA INTERNET MOTION RESULTS

Date Published: 12/14/2016			File #: 2016/2017-7			
Motion	To publish the Orange County Chapter Buick Bugle Index of Featured Articles, on the BCA web page				ured Articles,	
By:	J. De Fiore	10/25/16	2nd:	L. Di Barry	10/25/16	

Discussion notes: This Index was a long term project of various members of the Orange County Chapter of the BCA. It was donated to us by Larry Wangerin, Chapter Historian. It compiles a list of featured articles from every Bugle magazine produced. It does not contain any of the articles. Therefore it should be open to the public on our Web Page.

VOTING	YES	NO	Abstain (ABS) / No Vote Cast (NVC)	Date Voting Opened 10/31/2016
Brian Clark Pres.				
Alan Oldfield VP	X			Date voting Closed
Edward DePouli			NVC	11/3/2016
Larry DiBarry	Х			Date Approved by BOD
Robert Safrit	Х			12/13/2016
Dick Sweeney	Х			
Rick Schick			NVC	
Terry Wiegand	Х			
John De Fiore	X			
John Steed-C.Judge				Judging Issues Only
Bill Stoneberg-CFO				Financial Issues Only
Buick Club Office				

BUICK CLUB OF AMERICA INTERNET MOTION RESULTS

Date Published: 12/14/2016			File #: 2016/2017-9			
Motion	that the October minute	es be appro	ved as pre	sented.		
Ву:	T. Weigand	11/4/2016	5 2nd:	J. De Fiore	11/4/2016	
Discussion notes:						

VOTING	YES	NO	Abstain (ABS) / No Vote Cast (NVC)	Date Voting Opened 11/8/2016
Brian Clark Pres.				11, 3, 2010
Alan Oldfield VP	Х			Date voting Closed
Edward DePouli	Х			11/10/2016
Larry DiBarry	Х			Date Approved by BOD
Robert Safrit	Х			12/13/2016
Dick Sweeney	Х			
Rick Schick			NVC	
Terry Wiegand	Х			
John De Fiore	Х			
John Steed-C.Judge				Judging Issues Only
Bill Stoneberg-CFO				Financial Issues Only
Buick Club Office			- 1	-

John C. De Fiore: Recording Secretary

BUICK CLUB OF AMERICA INTERNET MOTION RESULTS

Date Published: 12/14/2016			File #: 2016/2017-10			
Motion	that membership dues for calendar year 2017 be reduced across the board by 10%					
By:	E. De Pouli	11/16/16	2nd:	T. Weigand	11/16/16	

Discussion notes: 11/16: Ed writes: For the past several years we have been adding to our financial reserves. I do not believe that we've had a year end financial statement in the red for the past several years. I propose that "profits" being generated by our "not-for-profit" organization be returned to the membership. With that in mind I make the following motion;

Discussion continued below:

VOTING	YES	NO	Abstain (ABS) / No Vote Cast (NVC)	Date Voting Opened 11/22/2016
Brian Clark Pres.				
Alan Oldfield VP		Х		Date voting Closed
Edward DePouli	Х			11/26/2016
Larry DiBarry	Х			Date Approved by BOD
Robert Safrit		Х		12/13/2016
Dick Sweeney		Х		
Rick Schick			NVC	
Terry Wiegand	Х			
John De Fiore		Х		
John Steed-C.Judge				Judging Issues Only
Bill Stoneberg-CFO		Х		Financial Issues Only
Buick Club Office			•	-

Discussion continued:

Terry expresses concern for the Clubs non profit status if we continue to accumulate reserves. He asks why new BOARD members are not brought up to date on details of Clubs finances, and lack of annual reports. Also what is the Clubs fiscal year.

Brian Adds it may be fiscally irresponsible to move ahead with out knowledge of the Club financial status, plus questions if the office can implement this type of discount easily.

Ed indicates he believes the Club has adequate reserves, and this discount may amount to a \$20K drain.

John C. De Fiore: Recording Secretary

John indicates it may be difficult to return to the regular rates the following year if members think of that as an increase in rates. Also questions if the reserves are un-encumbered?

Ed raises the possibility of making it a discount for renewals only, but does not seek to amend the motion. Points out that it is not illegal for a non profit to propose a negative budget.

Terry advises that all new BOD members should be shown the club financial before any vote, otherwise it is unfair.

Bill sends preliminary financial report and indicates several reasons to exercise caution. The report is several months old and still working through some past practices with new Accountants. Among the reasons for caution: we have an approximate 375K annual budget and we should maintain at least one budget year amount in reserve to cover that. Plus, we have extra expense this year for the Roster, and anticipated expenses for one Board Meeting. In addition, the last time dues were raised we lost about 2K members, and it is important to keep some reserves for unanticipated emergency expense.

Alan indicates having reserves now is no guarantee for the future. It was very difficult in 2009 to raise the dues because the Club was in need. Or Dues are in line with other clubs right now.

Terry indicates the dues are out of line with AACA & HCCA. Records indicate we were in the red one time in the last ten years. It's time to give some back to the members.

Alan compares dues to the Cadillac and GS club and notes the AACA publishes half the number of magazines per annum.

Brian reviews several extra expenses we authorized and others we anticipate. He points out that any recession or reduction in membership can change the financial picture quickly. A reduction in one year's membership by \$5.00 across the board is roughly 36K and that does not include the multi-year memberships which would be due a refund. He offered an alternate plan for a multi-year membership discount only.

Terry points out Brian's plan would amount to a discount double the size Ed motioned for. And asks if we can offer a lifetime membership?

Brian points out that his 5 year plan is no more aggressive than our current three year plan.

Terry suggests a different plan with half price membership for new members only.

Ed indicates he is not interested in amending his original motion. We are a non- profit. We should not be focused on profits. Ed raises the question of how much reserves is enough, and should we have a target limit?

11/22: with no additional conversation, Brian calls for the vote.