



BUICK CLUB OF AMERICA

P.O. Box 401927 • Hesperia, California • 92340-1927

MINUTES BCA BOARD OF DIRECTORS MEETING SATURDAY, January 14, 1994

The meeting was held at the California Credit Union League. It was called to order at 12:10 PM by President Dorrان Smith. Board members present were: Karen Collin, Bruce Andren, Ed Ingram, Dick Schoppe, Lyle Marshall, Al Eichelberger, Dale Osstyn and Carol Derbin. Also present were Bugle Editor-Chuck Koch; Office Manager-Ual Ingram; Buick Motor Division Liaison-Helen Hutchings; BCA members: Bruce Collin, Bill Schoening, Steve Kelly, Dana Schoppe, and Dick Matthew's. Brendan O'Mahony , representing Superior Direct (the BCA's database manger) was also present.

Future Board Meeting are set:

March 25, 1995
12 noon at the California Credit Union League
2350 S. Garey Avenue; Pomona, CA

May 20, 1995
12 noon at the California Credit Union League
2350 S. Garey Avenue; Pomona, CA

MOTION: Motion to accept the minutes of the November Board meeting, with no corrections, was introduced by Dale Osstyn; seconded by Dick Schoppe; Motion carried 8-0.

Treasurer's Report-KC Collin

Thus far the club is staying within the budget and slightly under budget in most areas. The membership is increasing and the income has been higher than anticipated.

We will need to place additional funds in the postage account, before the Roster is mailed.

In order to keep the budget on track, KC will be sending out a timeline with each set of minutes to board members, so that she will have all paperwork on time.

A preliminary budget for next year will be mailed to Board members prior to the March meeting. Projections for next year's budget are needed by KC prior to February 15, 1995.

A lengthy discussion concerning the club's mutual fund investment occurred leading to the decision to leave matters unchanged.

A second discussion occurred regarding putting a new category into the budget for payments to be received in the future—such as Phoenix's partial re-payment and Dixie Chapter's full re-payment of the trophy costs for their respective meets. These could be put into the books as an "open receivable/debt." Although this would make it clear that there is an expectation of repayment, it creates a significant amount of bookkeeping for something that only occurs a few times per year.

KC also would like to discuss the BCA's Advertising revenues and the appropriate interpretation of same for tax purposes with Carol.

XXXXXXXXXXXXMOTION: Motion to accept the treasurer's report XXXXXX; seconded by ; Motion carried: . XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX

Office Report-Dal Ingram

	November 94	December 94	January 95
New Members-	126	103	74
Renewals-	492	434	364
Trophies (Dixie)	2925		
Trophies (Phoenix)		\$750 (partial payment)	
Stockroom sales-	\$432	\$686.53	\$284
Returned Items-	\$0	\$0	-\$33.)
Total Deposits-	\$24,070	\$19,895.53	\$16,983

All BCA Members need to send a change of address card to the BCA Office when they move. Each time the post office returns a BCA Cover to Dal, with the member's new address on it, the club is charged a fee. Please remember to notify Dal in the BCA Office, in addition to notifying the post office when you move.

THE FOLLOWING CHAPTERS HAVE NOT YET TURNED IN THEIR CHAPTER INQUIRY FORMS.

Please send them to the BCA Office ASAP.

Los Angeles (California)

Southeast Michigan

Northern California	Water Wonderland (Michigan)
San Diego (California)	Gopher State (Minnesota)
Rocky Mountain (Colorado)	Jersey Shore (New Jersey)
Sunshine State (Florida)	Empire State (New York)
Chicagoland (Illinois)	Long Island (New York)
Bluegrass (Kentucky)	Akron-Canton (Ohio)
Minute Man (Massachusetts)	North East Ohio (Ohio)
Free Spirit (Pennsylvania)	Mason Dixon (Pennsylvania)
Music City (Tennessee)	Three Rivers Buicks (Pennsylvania)
Lone Star (Texas)	Northern Virginia (Virginia)
Inland Northwest (Washington)	Puget Sound (Washington)
Rock Valley (Wisconsin)	

Please send in your chapter inquiry form ASAP. If you are in the process of changing officers, send in the current information and the new officers can send in a correction as soon as they are elected.

Brendan O'Mahoney, representing Superior Direct, is trying to put together a system to facilitate better/faster transfer of membership data between the BCA Office, Editor and Superior Direct. Currently diskettes are being used and have caused continual problems with bad data/sectors, possibly due to exposure to magnetic fields while in the post office's custody. Transfer via modem is proposed and will be operational shortly. Transfer via modem will allow data updates weekly rather than monthly. Brendan will install the software needed for data transfer via modem between the BCA Office and BCA Editor.

Carol asked if it was more cost effective to add fields to the database at one time, even though some may remain empty or to add them as they are needed. Brendan's response was that the time factor to set up a field is so minimal that cost is not a determining factor.

Val passed around the new membership cards with the piggyback label for board members to review.

REGIONAL COORDINATORS REPORT—Given by Dorran Smith in place of Ron DeGross.

The following was submitted by Ron and modified by the board.

DUTIES AND RESPONSIBILITIES OF THE REGIONAL COORDINATOR:

1. Act as an information facilitator on matters concerning the regions, their members and the BCA.
2. Conduct dialog and correspondence with BCA chapter officers and interested members seeking to establish new regions or to make changes to existing regions. Provide information and advice on rules and policy as relates to regional formation and organization.
3. Maintain a log of regional officers, their terms of office and dates of elections. Maintain a current listing of the various regions' identities, geographic boundaries and member chapters.
4. Maintain a schedule of various regional meets and other pertinent member activities. Provide scheduling coordination to avoid duplications of dates, when appropriate.
5. Maintain current information on the status and well being of existing regions.
6. Prepare Regional Coordinator's reports for presentation to the BCA Board of Directors at each of their regular board meetings (six times per year), and as requested by the board.
7. Provide information on regional organization to the Editor of the Buick Bugle.
8. Provide guidance to regional directors on their duties and responsibilities. This might include maintaining a file of regional Bylaws and notifying regions of upcoming elections to ensure that there are no open Regional Offices.

MOTION: A motion to accept Ron's suggestions as amended by the board was introduced by Andren; seconded by Collin.
Motion carried 8-0.

MOTION: A motion to request Ron to rewrite the REGION Section of the BCA Rules and Regulations and submit his revision to the board for approval was introduced by Schoppe; seconded by Collin.
Motion carried 8-0.

CHAPTER COORDINATOR'S REPORT-Carol Derbin

Dal received a call from a current chapter director who had been told that he could not simultaneously be a chapter director and a Regional Director. After discussion, the Board's decision was that there is no regulation in the BCA Bylaws prohibiting a Chapter Director from simultaneously being a Regional Director.

At this time, Steve Kelly submitted samples of trophies for the 1995 National Meet. He will have final proposals for us at the March meeting. He also mentioned that they have been working with the state of Illinois to produce a commemorative license. These plates will be valid plates for Illinois residents for 90 days in advance of the Meet. The plates can be bought by residents of other states but are not able to be displayed on those cars as official license plates. The plates will also be available for sale at the Meet, however the state will only manufacture 200 sets.

MOTION: A motion to accept the design of the commemorative license plate was introduced by Derbin; seconded by Schoppe.
Motion carried 8-0.

At this time, Steve also commended the board members for their dedication to the BCA.

In addition to providing the following numbers, Steve stated that the Region handling the National has been extremely supportive of it. Everyone is volunteering and asking what they and their chapter can do, what they can bring and where they can help out. Currently the host hotel is full; calls have been received from Canada, Mexico and all over the US. The following registrations have been processed:

30 swap spaces
150 Banquet tickets
30 Judges registered

Dale Osstyn encouraged BCA members to register as judges.

Dick Schoppe requested information about tours. Steve said that at this time they are in the process of finalizing the arrangements for the tours. Some may be tours that members may do on their own.

The BCA General Membership Meeting will be on Thursday Night and the Board Meeting will be on Sunday morning. In addition, the Heartland Regional Meeting will be on Saturday afternoon. They are hoping to schedule a meeting for Chapter Directors to brainstorm ideas.

BUGLE EDITOR'S REPORT-Chuck Koch

We are \$2700 ahead of projection for advertising revenue, as well as being about \$700 under budget, primarily due to lower than anticipated printing and postage expenses.

The postal rate increase looks like it will be somewhere between a 17-25% increase in our postage costs. Based on the best information available at this time, this will translate into approximately \$670 per month increase in postage costs.

It was decided that Dorran would contact Mac Blair to discuss mutual concerns regarding the Judge's Bench.

Chuck submitted the designs for the Bugle's new masthead, which should debut on the March 1995 issue, as well as 1995 Roster. It was also noted that many December and January issues arrived coverless and/or damaged, especially in the Illinois and Pennsylvania areas.

Roster Progress-Thanks to the hard work of all involved, the data is in the process of being transferred. The membership information in the Roster will be correct as of January 1995. If progress continues without unforeseen problems, the Roster should still be ready to be shipped in March 1995, but if any problems do occur, it will likely postpone the shipment of the Rosters until April.

Terry Dunham has been awarding an annual Buick Research Award to people whom he feels have contributed substantially to the knowledge base of Buick History and which has been published in the Buick Bugle. This award was presented this year to John Blake for his article on the Marquette. It was proposed by Ed that Chuck and Terry examine the implications of sharing the sponsorship of this award and submit a proposal in writing to the BCA Board. The proposal should include a cost projection and description of the award.

An outside company has submitted a request to produce the Roster for the BCA. Ed will contact the company and request additional information.

JUDGE'S HANDBOOK AND DIRECTORY-Karen Collin, Helen Hutchings

The handbook and forms are in progress. "Almost Complete" is being formatted but is less of a priority than the Roster. As soon as the Roster is done, the Judge's Handbook will be done and "Almost Complete" will then follow.

The format of the Judge's Handbook will be vertical so that it will fit easily into a pocket to better enable judges to carry it onto the field for reference.

Before the next meeting, Helen will send drafts of the judging forms and the Handbook to Bayport. It is intended that draft copies of both will be sent to board members in the near future, so that comments and corrections can be finalized. When the drafts are sent out, a response deadline will be included. All board member's suggestions/changes MUST be received by the committee PRIOR to this response deadline.

MEMBERSHIP COMMITTEE/ADVERTISING COMMITTEE- Ed Ingram

The current ads in hobby publications appear to be attracting new members. Ed will continue discussions with Car Collector and Car Classics as well as BOP Magazine regarding running ads with them and report back at the next meeting.

Ron DeGross's letter concerning a Buick Club Booth at the 1995 Hershey Meet was discussed. Ed will work with Ron to try to make this happen. Helen pointed out that the board needs to decide if this is to be a membership recruitment tent or a "Hospitality Tent," which connotes something quite different to experienced Hershey attendees.

The board's major concern at this time is adequate staffing of the tent at all times. Dal suggested sending a board member or designee whose job would be to man the booth. Dorran will contact Ron and ask him to clarify the intent of the booth, as well as working its logistics, especially staffing.

NATIONAL TOUR REPORT-Dick Schoppe

At this point, nothing is planned.

OLD BUSINESS:

DIVISIONS:

KC and Helen will look into the feasibility of the BCA acquiring a GEN # as a nonprofit organization.

MOTION: A motion was introduced by Ingram; seconded by Eichelberger to the effect that : BCA Divisions will be subject to the same Rules, Regulations and Bylaws as Chapters of the BCA until such time as the final BCA Division Rules, Regulations and Bylaws are developed.
Motion carried 8-0.

Dale presented the Buick Driver's Enthusiast's petition for Division status to the Board.

MOTION: A motion was introduced by Osstyn; seconded by Eichelberger that the Buick Driver's Enthusiasts be accepted as a Division of the BCA as presented.
Motion carried 6 - 0, with 2 abstentions.

Dorran will contact the Reatta, Modified and Compact groups and communicate clearly the petition that each group would need to submit to the BCA Board to become Divisions of the BCA.

Bruce Andren stated that the Compact group is currently reorganizing and when the reorganization is complete, it is likely that they will also petition the BCA Board to become a Division of the BCA.

SENIOR PRESERVATION AWARDS:

Bruce is working on a way of having the brushed stainless tri-shields produced via a machinist. At this time, the vendor is experimenting at no cost to the BCA and production costs will be presented to the Board when they are determined. The vendor who is working on the improved casting of the '04 Buick is also working on an idea to cast the tri-shields. Dick Schoppe is also working on finding vendors for the tri-shield.

A cloisonné tri-shield that may already be available, saving the tooling costs, was also suggested for consideration.

Dal, presenting for John Boudier, stated that the vendor who had supplied the crystal Senior Preservation Trophies will be unable to supply them in the future. John will get the original art work and mats from the vendor and return them to the BCA, so that we can provide them to the new vendor.

1904 Buick Casting:

Bruce Andren will deliver to the casting company a sample trophy showing how the Buick is likely to be displayed on the award. He will report back on price, time schedule, quantity required, etc.

BYLAW CHANGES:

The results of the Chapter survey on Term Limits and Divisions are as follows. Chapters responding: Finger Lakes, Appalachian, Valley of the Sun, Buick Town, River Towne Roadmasters, Metro, Philadelphia 76, Fireball, North Cascade, BOOM, Gopher State, Youngstown, Niagara Frontier, San Gabriel, Mid America, SE Michigan, Chicagoland, West Michigan, North Texas, Space Coast, St. Louis and Orange County.

THE BCA SHOULD AMEND ITS BYLAWS TO ALLOW FOR THE FORMATION OF DIVISIONS

YES: 282 NO: 75

THE BCA SHOULD OFFER ADDITIONAL BENEFITS TO DIVISIONS TO ENCOURAGE AFFILIATION WITH BCA.

YES: 112 NO: 250

THE BCA SHOULD ENFORCE TERMS LIMITS AS FOLLOWS:

National Board Members-	two consecutive 3 year terms	202
National Board Members-	three consecutive 3 year terms	57
Regional Directors-	two consecutive 2 year terms	178
Regional Directors-	three consecutive 2 year terms	103
Appointed Positions such as: Chapter Coordinator, National Head Judge, Regional Coordinator, Judging Committee Chairperson-		
	one five year term	253
	appointed yearly-maximum 5 consecutive years	10
	appointed every 2 years	6
	one 3 year term	20

THE BCA SHOULD HAVE NO TERM LIMITS:

National Board Members (elected)	138
Regional Directors (elected)	86
Appointed Positions	95

Comments: The Buick Street Rod Association had 65 members sign up at the NSRA Meet.

MOTION: A motion was introduced by Schoppe; seconded by Collin; to add a Sixth Bylaw Amendment, dated January 14, 1995 to Article X of the BCA Bylaws, which changed the BCA Bylaws per the following 3 Motions.
Motion carried: 7 - 0 with 1 abstention.

1. MOTION: A motion was introduced by Schoppe; seconded by Collin; that Article IV, Section 2 of the Bylaws be amended to read:

ARTICLE IV-DIRECTORS

Section 2-Term of Office

The term of office shall be three (3) years with the term of one-third (1/3) of the Directors expiring each year. No director shall serve more than two consecutive three year terms.

Motion carried: 7 - 0, with 1 abstention.

2. MOTION: A motion was introduced by Schoppe; seconded by Collin; that Article IX, Section 6 of the Bylaws be amended to read:

ARTICLE IX-MISCELLANEOUS

Section 6-Appointive Offices-

All appointees to National Offices, including but not limited to: Regional Coordinator, National Chief Judge, Chapter Coordinator, Judging Committee Chairperson, shall be appointed by the Board to serve no more than five years consecutively in said office.

Motion carried: 7-0, with 1 abstention.

3. MOTION: A Motion was introduced by Schoppe; seconded by Collin; to amend the BCA Rules and Regulations, REGIONS SECTION, item #2 to read:

RULES AND REGULATIONS:

REGIONS

Item #2: A Regional Director must serve a two (2) year term of office and may serve no more than two consecutive two year terms. This will permit other members of other Chapters to serve as Regional Director.

Motion carried: 7 - 0, with 1 abstention.

MOTION: A motion to institute the above term limits effective July 1, 1995 was introduced by Andren; seconded by Collin.
Motion carried 8 - 0.

GM AFFINITY CARDS:

Dorran has been in contact with Mr. Dvorsky regarding a BCA "affinity" card. Although we have not yet received a written proposal, Mr. Dvorsky stated that the GM Card people are willing to provide a GM card to BCA Members, as well as helping the BCA set up a merchant account, allowing us to accept credit card payment of dues, etc. At this time, the card will not have a BCA Logo on it, but that is a possibility for the future.

At this time, they would be willing to provide a GM card, with all rights and privileges to each BCA Member who meets their pre-approval criteria. They will also supply the BCA Office with the equipment needed to accept credit card payments at no charge and will charge the BCA a significantly lower rate (1.6 %) than other banks to process those charges. They are also willing to absorb all data transfer and formatting charges, as well as all solicitation expenses.

In return they would need an exclusive agreement with the BCA, as well as needing our membership information (other than those members who have requested that their names not be provided), so that they can pre-approve the cards.

He was very enthusiastic about having the Buick Club of America as the first Club to have a Dedicated Card arrangement with the GM Card.

Dorran will continue to work with Mr. Dvorsky until the final agreement is presented in writing.

VALLEY OF THE SUN UPDATE:

Dorran will be in contact with the USBCA Director regarding the 1993 National and the partial payment received in December 1994.

WEST MICHIGAN CHAPTER ARTWORK:

MOTION: A motion to approve the revision to the logo for the 1996 Great Lakes Regional Meet was introduced by Collin; seconded by Schoppe. Motion carried 8 - 0.

BUICK CLUB OF NORWAY:

MOTION: A motion to accept the Buick Club of Norway as an "Other Non-Affiliated Club," and to list it as such in the Bugle was introduced by Andren; seconded by Schoppe. Motion carried: 8 - 0.

NOMINATING COMMITTEE UPDATE-Schoppe

The Board would like to thank all of the members who expressed an interest in running for the Board. At this time, there are 7 confirmed candidates, as well as 3 people who are still deciding. It is great that so many members are willing to donate their time to helping the BCA membership by serving on the Board.

LEGISLATIVE COMMITTEE REPORT-Bruce Andren

On January 13, California was given an additional 2 years to meet the criteria of the Clean Air Act of 1990.

CANADIAN CHAPTER UPDATE:

Dorran spoke with a representative of the McLaughlin Group and he stated that he foresees no problem if some of the BCA Members in Canada wish to form a Canadian Chapter of the BCA. Dorran will send the Chapter Application to Mr. Wells as requested. She will also inform him that he will need to investigate his government's position regarding being a Canadian Chapter of a US Club.

DIXIE CHAPTER FINANCIAL REPORT:

The revenue/expense report from the 1994 National was presented. As they made an unanticipated profit, they donated \$1,000 to the Heartland Region to help with the 1995 National. Refunds were sent to those people who registered for events but were unable to attend.

NEW BUSINESS:**SALES PROPOSALS:**

Proposals from Schuler and Associates, Modern Talking Pictures and Auto Pac were discussed. It was decided not to persue any of them.

BCA MEMBER CORRESPONDENCE:

Letters from BCA Members: Dave Hunter, Pete Phillips, Gene Auber and Mitchell Leberman were discussed. Dorran will contact Gene Auber to discuss his concerns about Divisions.

MOTION: A motion to adjourn the meeting was introduced by Schoppe; seconded by Marshall.
Motion carried: 7 - 0, 1 abstention.

The meeting was adjourned at 10:00 PM.

Respectfully submitted,


Al Eichelberger