

Buick Club Financial Information 2015 - 2017

		Year ending June 30, 2015	Year ending June 30, 2016	Year ending June 30, 2017	Comments
Income					
	Advertising	\$26,010.94	\$23,961.93	\$23,089.25	
	Awards	\$557.00	\$314.00	\$152.50	
	New Members	\$31,608.00	\$33,055.00	\$25,313.00	
	Renewals	\$282,553.00	\$288,918.00	\$266,787.00	
	Patron Donations	\$14,515.94	\$18,283.02	\$16,156.56	
	BHA In	\$3,783.50	\$5,400.96	\$4,486.04	
	Apparel	\$0.00	\$648.03	\$286.15	
	Total Income	\$359,028.38	\$370,580.94	\$336,270.50	
Expenses					
Bugle	Bugle Mailing	\$53,607.68	\$52,441.43	\$51,650.29	
	Bugle Printing	\$112,469.55	\$109,310.94	\$120,087.69	Increased printing cost due to the 50th Anniversary Meet issue.
	Bugle editor Fee	\$42,000.00	\$42,000.00	\$42,700.00	Pete received a raise mid year in 2017.
	Bugle Editor Phone	\$611.75	\$540.67	\$515.00	
	Bugle Editor Postage	\$459.09	\$559.97	\$367.50	
	Bugle Editor Travel	\$1,323.66	\$1,080.04	\$2,004.78	
	Bugle Layout	\$24,931.33	\$26,680.69	\$27,790.57	
	E Bugle Creation	\$121.00	\$0.00	\$452.07	
	Total Bugle	\$235,524.06	\$232,613.74	\$245,567.90	
Roster	Roster Printing	\$0.00	\$0.00	\$11,142.76	
	Roster Mailing	\$0.00	\$0.00	\$2,548.86	
	Total Roster	\$0.00	\$0.00	\$13,691.62	
National Office	Management Salary	\$41,500.00	\$42,000.00	\$42,000.00	
	Phone / Fax	\$2,541.80	\$2,817.57	\$2,585.35	
	Postage	\$6,331.39	\$6,337.72	\$6,597.99	
	Equipment Repairs	\$0.00	\$0.00	\$0.00	
	Database Work	\$75.00	\$0.00	\$625.00	
	Office Supplies	\$1,931.66	\$1,776.23	\$2,124.30	
	Printing	\$2,745.89	\$3,066.79	\$3,513.88	
	Ad Commissions	\$2,149.50	\$2,196.50	\$2,066.85	
	Travel	\$2,343.30	\$0.00	\$1,768.86	
	Record Storage	\$768.00	\$768.00	\$774.00	
	Total National Office	\$60,386.54	\$58,962.81	\$62,056.23	
Chapters	Chapter Allotment	\$1,021.00	\$900.00	\$550.00	
	Chapter / Regional Director Phone	\$0.00	\$0.00	\$0.00	
	Chapter / Regional Director Postage	\$0.00	\$0.00	\$0.00	

		Year ending June 30, 2015	Year ending June 30, 2016	Year ending June 30, 2017	Comments
	Chapter / Regional Director other	\$82.66	\$0.00	\$0.00	
	Chapter Total	\$1,103.66	\$900.00	\$550.00	
Board of Directors	BOD Travel	\$12,358.74	\$0.00	\$5,850.46	2 BOD meetings because of the timing of the National Meets.
	BOD Phone	\$0.00	\$42.78	\$49.32	
	BOD Postage	\$40.64	\$0.00	\$0.00	
	BOD Other	\$2,966.06	\$3,042.67	\$2,307.10	
	Apparel Expense	\$14.93	\$0.00	\$0.00	
	Awards	\$0.00	\$3,765.50	\$2,742.81	
	Total BOD	\$15,380.37	\$6,850.95	\$10,949.69	
Corporate	BHA Out	\$3,590.40	\$4,330.85	\$4,037.78	
	Insurance	\$5,798.00	\$6,000.00	\$15,015.00	Switched insurance in 2017 so paid it twice.
	Accounting	\$5,950.00	\$6,000.00	\$6,700.00	
	Legal Services	\$818.00	\$592.00	\$0.00	
	Adjustments / Refunds	\$70.00	\$0.00	\$0.00	
	Federal Taxes	\$871.68	\$1,078.00	\$1,204.00	
	California Taxes	\$570.05	\$135.00	\$736.00	
	Credit Card Fees	\$1,556.92	\$1,356.84	\$1,107.35	
	Webmaster	\$8,500.00	\$10,200.00	\$10,200.00	
	Web Expenses	\$2,350.44	\$2,100.00	\$2,376.85	
	Total Corporate	\$30,075.49	\$31,792.69	\$41,376.98	
	Total Expenses	\$342,470.12	\$331,120.19	\$374,192.42	
	Net Income	\$16,558.26	\$39,460.75	\$ (37,921.92)	
Other Assets	Checking Account	\$78,999.26	\$102,215.72	\$72,659.11	
	National Meet Account	\$45,124.41	\$95,791.43	\$75,152.48	
	EE Bonds	\$90,000.00	\$90,000.00	\$90,000.00	
	Morgan Stanley	\$470,092.07	\$497,262.54	\$499,439.72	Added \$ 25,000 in 2016
Deferred Revenue		\$214,132.52	\$148,723.87	\$114,903.01	
Members		7,211	7,237	7,130	