

MR. OLDFIELD: Hello, everyone. Good morning. Thank you for getting up bright and early and joining us for the board meeting today. We appreciate it.

We have a nice tradition that goes back some years with beginning our meetings with the Pledge of Allegiance. We have flags on either side.

So Roberta is good enough to lead us in the pledge. Thank you, Roberta.

(All present recited the Pledge of Allegiance.)

MR. OLDFIELD: And again, thanks to Roberta. We have an attendance sheet going around. If you wouldn't mind writing name, BCA number, anything else you can write down that we need to know.

MR. OLDFIELD: So since we have a pretty intimate group here this morning --

MS. VASILOW: We are not all here yet. My fan club is coming eventually.

MR. OLDFIELD: Oh, well, we will introduce them when they come in. That's great.

I would like to do a little bit of introduction. And I might start by asking the board to introduce themselves to you. And since we started with Mr. Steed last night, we'll start with Terry today. If you would tell us your name and anything else you want us to know about you.

Terry, could you introduce yourself to the group?

MR. WIEGAND: I'm Terry Wiegand from South Hutchison, Kansas.

MR. DiBARRY: Larry DiBarry, Chambersburg, PA.

MR. SAFRIT: Safrit, Raleigh, North Carolina.

MR. DePOULI: Ed DePouli, Charlotte, North Carolina.

MR. WELCH: Jack Welch, Melrose, Massachusetts.

MR. OLDFIELD: I'm Alan Oldfield, Cedar

Rapids, Iowa.

MS. VASILOW: Roberta Vasilow, vice president, Flint, Michigan.

MR. SCHRAMM: Larry Schramm, Rochester Hills, Michigan.

MR. STONEBERG: Bill Stoneberg, Kerrville, Texas. I'm the CFO.

MR. STEED: I'm John Steed, Greenwood, Indiana.

MR. OLDFIELD: Okay. Thanks everyone. This is Trena Bloye. She's our court reporter for the day. She also helped us last night.

Trena, we're glad you're here. Thank you.

And would you all mind introducing yourselves? We'll start with Mark and Jen Wheeler.

MR. WHEELER: Well, you just introduced us. Mark and Jen Wheeler. We're from Cornerstone Registration, Minneapolis, Minnesota.

MR. MEYER: Sid Meyer, (Inaudible) -- Indiana.

MR. BOOK: Mike Book, Columbus, Ohio.

MS. GIBSON: Ann Gibson, North Carolina. I'm director for the BI division.

MR. CORSON: Jerry Corson (phonetic), Cedar Park, Texas.

MR. MORANIS: George Moranis (phonetic), San Antonio, Texas.

MS. Wojahn: Pat Wojahn, Highlands Ranch, Colorado. I'm with the Mile High Buick Club and I sit on the National Meet Committee.

MRS. LIVINGSTON: Cindy Livingston. I'm the art director of the Bugle.

MR. LIVINGSTON: Steve Livingston. I'm her husband and driver.

MS. WIGGINS: Barbara Wigand, South Hutchison, Kansas.

MS. MEYER: Melba Meyer, Auburn, Indiana.

MR. STOVIC: Bob Stovic, (phonetic), (Inaudible) -- Illinois. Modified division and --

(Inaudible)

AUDIENCE MEMBER: Paul Syrdal --

(Inaudible) -- Minnesota.

AUDIENCE MEMBER: Donna Syrdal, driver.

MR. OLDFIELD: Thanks everyone. I appreciate that.

So we do have an agenda. Unfortunately we didn't have enough copies for everybody, but it should be pretty easy to follow along. The plan is not to be here four hours. So hopefully we can move with some dispatch this morning and have everyone out in time to enjoy some of the show and the other things you have to do today.

The first item on our agenda is approval of previous minutes. And I'll turn the floor over to our secretary, Jack Welch.

MR. WELCH: Okay. Thank you. The first minutes that I have that I'm looking for approval for are the minutes of the telephone conference call of November 19th, 2018.

So I'm looking for a motion to approve those. I had sent these out previously to all of the board members.

MR. DePOULI: I'll make the motion.

MR. WELCH: Okay.

MR. DePOULI: Ed DePouli.

MR. WELCH: Do we have a second?

MR. STEED: I'll second it, John Steed.

MR. WELCH: Any discussion?

(No response.)

MR. OLDFIELD: Motion is made by Ed and seconded by --

MR. WELCH: John.

MR. OLDFIELD: -- John -- thank you -- to approve the minutes of --

MR. WELCH: The minutes of the teleconference of November 19.

MR. OLDFIELD: November 19th.

MR. WELCH: Now, this is old minutes that got lost in the shuffle when we were -- because it was

right around Thanksgiving time. We approved already the minutes of November themselves. This is just for the teleconference.

MR. OLDFIELD: Okay. There being no discussion I'd call for a vote. Is there anyone who abstains? Are there any who vote no?

(No response.)

MR. OLDFIELD: All right. Let's do this by acclamation. If you approve the minutes say eye.

(All responded in the affirmative.)

MR. OLDFIELD: Minutes are approved.

MR. SCHRAMM: If I may for one moment, what was the date of that again, Jack?

MR. WELCH: That was the teleconference of November 19, 2018. I had offered on the form and on the internet to send out teleconference copies to anybody who had required or asked for one. Somebody asked me for this one. In digging back I found that it was never approved, so that's how this happened.

The next minute that I am looking for approval for are the minutes of March. So those are relatively short. There was no teleconference involved in these minutes, so this is just strictly internet-based email minutes that I consolidate and put into minutes form. So, again, I am looking for somebody to allow us with a motion to approve.

MR. STEED: I'll move to approve the minutes. What was the date?

MR. WELCH: March.

MR. DePOULI: Month of March.

MR. STEED: Motion.

MR. WELCH: Any second?

MR. DePOULI: I will second it.

MR. STONEBERG: Say your names, please, so the stenographer can get the names, please.

MR. DePOULI: Edward DePouli.

MR. WELCH: Any discussion on those minutes?

MR. OLDFIELD: All right. Motion to

approve the minutes of March 2019 motion made by John Steed, seconded by DePouli. There being no discussion, are there any who abstain? Are there any who vote no?

If you vote yes, so "aye."

(All responded in the affirmative.)

MR. OLDFIELD: Motion approved.

MR. WELCH: Okay. The next set of minutes is the teleconference of April 15th, 2019, all 52 pages strong of that. The moderator for that was Mark Wheeler. It was an AT&T teleconference. It was recorded. This is pretty much the unedited version of the teleconference. So I am looking for a motion to approve those minutes.

MR. SCHRAMM: I'll move it. Larry Schramm.

MR. STEED: I'll second. John Steed.

MR. WELCH: Any discussion?

(No response.)

MR. DePOULI: If I may just for a second. We have numerous teleconferences that the board has done, we've been operating. So how often would you say, Alan, once a month, six weeks or so?

MR. OLDFIELD: Four to six weeks.

MR. DePOULI: So we do keep in communication by teleconference. Like you said, 52 pages of dialogue.

MR. OLDFIELD: All right. There being no further discussion we have a motion made by Larry, seconded by John to approve the teleconference minutes of April 15th. Any abstentions? Any votes to no, not approve?

If you approve say "aye."

(All responded in the affirmative.)

MR. WELCH: Okay. And last but not least, we have the minutes for May. Pretty short because there was not a whole lot of business conducted.

There are is copy of the motions in there. Everybody did get a copy, so I am calling for a motion to approve those.

MR. DiBARRY: Let's see. Copy where? Do you have a copy of it?

MR. WELCH: I sent them out email.

MR. DiBARRY: When?

MR. WELCH: Maybe Thursday or Friday of last week.

MR. DiBARRY: I did not get a copy.
(Handing document.)

MR. WELCH: Anybody else who didn't get a copy?

MR. OLDFIELD: I think I have them here. They are a little long to read into the minutes at this point.

MR. WELCH: Yeah.

MR. OLDFIELD: So shall we table those for next time?

MR. WELCH: We can certainly do that. My only concern is it will be the new board, the new board vote on minutes for previous board.

MR. OLDFIELD: That's a good question.

MR. DiBARRY: Well, if I may, a good question might be, has anyone not seen these minutes?

Okay. Ed hasn't seen the minutes either.

MS. VASILOW: Did you find them, Larry?

MR. DiBARRY: He just handed them. Jack just handed that to me.

MR. DePOULI: I think we should table it. And I think if any of the previous board going off with comments, they can always email them in.

MR. WELCH: Okay. Prior to our vote?

MR. DePOULI: Prior to our vote, yes.

MR. WELCH: If that works according to the rules, that's fine with me.

MR. DePOULI: So then I move we table it.

MR. OLDFIELD: Is there a second to Ed's motion to table it?

MR. DiBARRY: I will second that motion, Larry DiBarry.

MR. WELCH: You can keep those, Larry.

MR. DiBARRY: Yeah. I have nothing in my email. That's why I was checking them first.

MR. WELCH: Yeah.

MR. DiBARRY: I know we haven't gotten anything back from our teleconference.

MS. VASILOW: Well, maybe if we end up taking a break you guys could whiz through them and still approve them today.

MR. DiBARRY: Well, I am whizzing through them right now.

MS. VASILOW: Just a suggestion so we don't have to --

MR. DiBARRY: Understood. Thank you, Roberta.

MR. OLDFIELD: Okay. So the motion has been made by Ed and seconded by Larry to table these until we have time for further consideration.

MR. WELCH: That's all I have for minutes.

MR. OLDFIELD: Discussion?

MR. DePOULI: Yeah, he seconded it.

MR. OLDFIELD: Yeah, it's been moved and seconded. All in favor say "aye."

(All answered in the affirmative.)

MR. OLDFIELD: Opposed?

(No response.)

MR. OLDFIELD: All right. So these are tabled until we can get to them maybe a little later today.

Do we have any more minutes, Mr. Secretary?

MR. WELCH: We do not have any more minutes.

MR. OLDFIELD: Thank you. So the next item on the agenda would be reports from our CFO and treasurer, perhaps to include a monthly recap and steps to follow up the audit. So I will turn the floor over to Bill and Bob.

MR. STONEBERG: Yeah. I'm speaking on it right at the moment we're up -- our accountant has gotten us up to the March minutes, up to March financials. I have sent those out a week or so ago.

This is the first month that the audit

expenses have started to hit the books. It shows we're at a loss of \$12,000 right at the moment. I still have another \$10,000 that have not hit the books yet. They will hit it in May and June. So I, you know -- I basically expect to fall probably 12 to \$15,000 in arrears this year. Most of our money is still spent on the Bugle.

We have, you know, our normal corporate insurance type, you know, accounting types, fees that come in. And it's still too early to show how we're doing, you know, for the office, whether we're saving money or spending money by switching to Cornerstone. I can't tell you that yet. I haven't done -- don't have enough -- don't have enough --

MR. STEED: Data.

MR. STONEBERG: -- data to say that. Any questions?

MR. OLDFIELD: I have one, Bill.

So at this point your estimate or projection is to show a deficit of approximately \$12,000 for the year?

MR. STONEBERG: Twelve to fifteen.

MR. OLDFIELD: Twelve to fifteen. Okay.

MR. STONEBERG: Yeah.

MR. OLDFIELD: So for the expenses for the audit ultimately being 25, that would indicate we've had some savings from our budget in places along the way?

MR. STONEBERG: Yeah, we did. I can't tell you where right off the top of my head.

MR. OLDFIELD: Sure. I know there are some places --

MR. STONEBERG: Okay.

MR. OLDFIELD: Okay. I just wanted to make sure so we are clear on that.

MR. STEED: Now, when you're talking about the 12 to 15, you're including the expenses of the audit in that?

MR. STONEBERG: Yes, I am.

MR. STEED: Okay.

MR. STONEBERG: Yes, I am.

MR. DePOULI: DePouli. I have a question. When will we see the written report?

MR. STONEBERG: I will send out the numbers when I get them from the accountant.

MR. DePOULI: Approximately.

MR. STONEBERG: There's been some changes with the accounting group and Cornerstone and we're still trying to work all of that out. So he's a little bit behind right at the moment.

MR. DePOULI: Could you give us an estimate? A week, two weeks, a month?

MR. STONEBERG: Probably within the month you will see the year end. Let's see. What's the date today? The 15th.

MR. DiBARRY: 14th.

MR. STONEBERG: No. It will probably be in a month-and-a-half. By the end of July.

MR. DePOULI: And that will be for the fiscal year?

MR. STONEBERG: Yeah. Six weeks.

MR. DePOULI: Thank you.

MR. OLDFIELD: Other questions?

MR. STONEBERG: Okay. Going on to the items in the audit, I've been talking with the accountant. He and I have been discussing on how we want to -- one of the audit recommendations was to change to the January to December time frame. And we've been discussing that and what it's going to take to get that done.

Basically, we're going to run a six-month cycle from July of this year to the end of December this year. That will be a short year that he'll file with the IRS, pay taxes, and then start January 1st with 20 whatever --

MR. WELCH: 2020.

MR. STONEBERG: 2020, that's correct.

MS. VASILOW: That's going to help with the IRS requirements to do that?

MR. STONEBERG: I'm sorry?

MS. VASILOW: The IRS --

MR. STONEBERG: Yeah. He's going to file the forms and take care of all the IRS requirements, just like he does our normal taxes, he'll file taxes at that point in time also.

So we're working on a few other items. I've talked to Mark about the item about getting a master list, membership list, and he'll have no problems with that. I also spoke to him about creating a Dropbox. I sent the information out about three or four weeks ago on that. It will cost us \$1800 to have a Dropbox where Mark and the accountant, and anybody else, to drop the reports into so the board of directors have access to it.

MR. DePOULI: DePouli. I have two questions.

MR. STONEBERG: All right.

MR. DePOULI: Bill, on that list of recommendations are there any items that you feel, as a CFO, that we cannot do?

MR. STONEBERG: No. We can do everything there. I'm speaking of the accounting portion.

MR. DePOULI: From an accounting viewpoint, yes.

MR. STONEBERG: Yes.

MR. DePOULI: My second question is will this change in the fiscal year incur any extraordinary expenses that we need to approve as a board?

MR. STONEBERG: That, I can't answer yet. I don't know. I don't see any right off the top of my head. I do see -- you know, like I said, the \$1800 for the Dropbox account. So far that's the only one I have found.

I have a feeling, though, that there will probably be some accounting expenses related to that,

but I don't know that for a fact yet.

MR. OLDFIELD: I would think so.

MR. SCHRAMM: I would think you have a one-time expense for a second filing. That's all.

That

would be the only thing really that I would see.

Which,

one time only.

MR. OLDFIELD: Other questions for Bill?

(No response.)

MR. OLDFIELD: Bill, do you have anything else for us?

MR. STONEBERG: No, not right now. Thank you.

Oh, I do have one thing. Mark passed out expense reports. If you'll get that to myself or Mark today, you'll get paid next week. Otherwise --

MS. VASILOW: We don't have receipts from the hotel yet.

MR. STONEBERG: Okay. Otherwise, get it in later tomorrow. It will be the end of the month.

MR. SCHRAMM: So it goes to you? Can we just put down the hotel, because it's going to be, for us, nominal? I don't have a receipt for it.

MR. WHEELER: Okay. I'd like you to follow up with receipts --

MR. SCHRAMM: That's fine.

MR. WHEELER: -- to be in compliance with the audit results.

MR. STONEBERG: Yeah.

MR. SCHRAMM: I don't know what it will be.

MS. VASILOW: I know how much mine is going to be. \$798. (Inaudible)

MR. OLDFIELD: I think we have a cap, isn't there?

MR. STONEBERG: \$700.

MR. WHEELER: So if I may, I did not put my address down. There is a p.o. box you can send it to, but I will give you my shipping address if you --

MS. VASILOW: It's called email.

MR. WHEELER: All email? Okay. That's fine.

MS. VASILOW: That's what I do.

MR. WHEELER: Some people mail it to me.

MR. SCHRAMM: Scan and send, click.

MR. OLDFIELD: Is it Dave?

Dave, you came in kind of after we got started. We did a round of introductions. Would you mind introducing yourself to the group?

MR. STOVALL: I'm sorry. I'm Dave Stovall, BCA 3874. I've been a member of the club for a long time. Anyway, I came out first nationally up to -

(Inaudible) -- besides Allentown. And I came out specifically to support the Pre-War Division, and I'll be giving that report a little bit later.

MR. OLDFIELD: Thank you. Did we miss anybody else?

MS. VASILOW: Your wife.

MR. OLDFIELD: Joy is here, I think, in a service capacity. We have a report from the BHA that came in overnight. We'll get that to everybody.

Thank you, Bill.

So we're going to move now into committee reports. And the first committee report will be our national office report. So, Mark and Jen, the floor is yours for the national office report and the BCA membership status.

MR. WHEELER: Okay. Thank you, Mr. President, members of the board. Pleasure to be here. Sorry. It's going to be a little bit of a lengthy report here since we just kind of started out here.

At the top of the list we received the office files from Mike Book. Those have been placed in secure storage and we continue to add to those files where necessary. We're also continuing to maintain the Bugle archive that Mike had started. We continue to put those away. We also received electronic files from

Mike. We're adding new documents to that every day, of course. We have multiple copies of that just for security purposes. One copy is stored on Cornerstone services, two other copies are saved offsite to two separate cloud services, so those are secure as well.

Received the membership data from Mike successfully. We imported that into our system, analyzed and cleaned up a little bit of the data, which is typical. Nothing unusual there.

We continue to accurately maintain the membership data, applications and renewals for security.

Membership data is backed up every hour. A full backup is performed every night. And three copies of the membership data are stored onsite on separate media, as well as two copies of the membership data stored on two separate cloud services. So we are more than covered. In case of any data loss or disaster, your membership data is secure.

We reproduce the membership letters from the samples Mike give us with just some minor adjustments to that. The membership cards are now embedded on the new membership letter. They are perforated. So in the past they were -- it looks like they were separate cards, but now the cards are embedded

in the letter itself. They are paperboard cards like they were in the past. We actually will be moving to laminated cards at no extra cost to you. It's just that laminated cards are more durable, they are waterproof, and surprisingly they are easier on our equipment for maintenance costs. So that's why we're moving to that.

We continue to manage the "Buick Bugle" mailing list and the ebugle list. This past -- well, actually, June 1st we implemented the Cornerstone membership area that I discussed last night where you can renew your membership online, view your membership record and search the membership roster.

I do understand there is an issue with viewing it on the phone. I will look at that when I

return to the office, just acknowledge that.

We are managing vouchers like you did in the past. We're getting those off to Bill for payment. We have picked up managing the insurance rider requests from local chapters when they hold events. We did assist with the audit document request. We received a request from Bill and searched files, both physical and electronic, to get those to the auditing company.

We produced the ballot mailing lists, both for regular members and ebugle members. We did send out replacement ballots when requested and labeled those, each one of those, so you knew it was a valid ballot.

The Century certificates were mailed out last -- let's see. In April and part of May for all active members who own a 1917 and 1918 vehicle. And that list was sent to Larry, Larry Schramm. There you are. Sorry.

We're managing phone and email member requests for magazine replacements, renewal statuses, technical questions. We're referring people to the technical advisors as we receive those.

And, lastly, just a heads up, as you may or may not be aware, all of the data -- actually, all our business software and data is housed onsite in our own data center. We will be moving that offsite to a cloud service later in the fall. So just to give you a heads up, the membership area will probably experience a one to two-hour interruption while we move things off to a different data center.

And that concludes my report. Are there any questions?

MR. DePOULI: Two questions. Does anyone have a cough drop? Then the more important question, who -- you talked about having records in your office, records off site. Who on the board has access, God forbid, something happens to you.

MR. WHEELER: So, for security reasons,

I'm the only one who has access to those. But every month when I send the reports to Bill and in this new Dropbox system I send you a copy of the database. So all of the data records are sent to you in spreadsheets so you have ownership of those as well.

MR. DePOULI: So there's a one month behind, God forbid.

MR. WHEELER: Right.

MR. STEED: How many replacement ballots did you have to send out?

MR. WHEELER: Jen, do you have a feel for that? I'm sorry. I didn't write down that number.

MR. STEED: Well, I'm not asking for an exact number. Was it a thousand?

MR. WHEELER: Oh, no, no.

MRS. WHEELER: I'd say 15 to 20.

MR. WELCH: This is Jack Welch. How many requests are you getting to replace damaged Bugles?

MR. WHEELER: Oh, I have that report, actually, in my membership report here. I will give that to you.

MR. STONEBERG: Before you go on, do you have an idea how many actually ballots were received?

MR. WHEELER: I do not. We would have no way to track that since it was mailed out with the magazine.

MR. STONEBERG: Yeah. I mean, I didn't know whether the accountant told you or not.

MR. WHEELER: Any further questions?

(No response.)

MR. WHEELER: Jack, here is a copy of my report for the record.

MR. WELCH: Thank you.

MR. OLDFIELD: Mark, thank you.

MR. WHEELER: I assume you want me to move on to the membership report.

MR. OLDFIELD: Please.

MR. WHEELER: Okay. Very good. My membership report stands from February 1st when we received the membership data and up through June 13th, yesterday. We started out with, when we received the

data, 6,591 active member records. As of yesterday we are at 6,497. That's a loss of 94 members. Now, I'm going to footnote that. That will probably not be the total loss at the end of the month because memberships expire on the last day of the month, and then throughout the month we receive renewals. So this negative 94 will decrease.

MS. VASILOW: It was 94 members.

MR. WHEELER: A loss of 94. I'm sorry. I misspoke. So it will not be that bad. Actually, that's not bad at all, but it will improve as the month goes on. In fact, as of this morning it was 6,501 so we already went up four members from yesterday.

MR. WELCH: Can I ask a quick question?

MR. WHEELER: Yes.

MR. WELCH: Jack Welch. So is there any way that we could get a list -- that the board can get a list of the members that have not renewed in case we want to start some sort of a proactive retention program?

MR. WHEELER: Absolutely. As part of our reporting suite -- I don't know if I'm doing this now, but it's just a switch I turn on that in the reports that you receive each month I can generate a list of what we call expired members. So, yeah, it has their email, phone numbers so you can contact them.

MR. WELCH: Great. Thank you.

MR. WHEELER: In addition, on that list, just to let you know, if members have contacted us and told us, you know, that their spouse is deceased or a definitive reason why they did not want to renew, I sold my car, I'm no longer interested, we indicate on there do not contact. In other words, they have already given

us a reason so there is no reason to contact them again.

MR. OLDFIELD: Mark, let me ask a question here or I will wait if you're going to dig into this more.

But what are we doing? I know when Mike and Nancy ran the office they would send out a renewal and then at some point, a few weeks, if we hadn't heard from them, there would be a second one. What's your system for tagging people a second or even a third time?

MR. WHEELER: We are doing the same thing the Books were doing. In other words, a renewal notice goes out about six weeks ahead of time before the membership expires. If they let it lapse, two weeks after the membership lapses we send them another renewal notice.

MR. OLDFIELD: Do you have any idea at this point how well that's working in terms of how many people it shakes loose?

MR. WHEELER: Yes. So since we took over on February 1st, 1,666 members renewed based off the first letter. Eighty-two members renewed based off the second letter. In other words, they responded, their membership had lapsed, and then they renewed after it had lapsed. So 82 people have renewed.

MR. OLDFIELD: So another 8 percent'ish. I'm not doing math. I'm journalism major. That gives me a sense of it. Thank you.

MR. WHEELER: You're very welcome.

Moving on, your current membership by type, you have 6,295, what we term, regular members. You have 139 complimentary members and those include the chapters. And I can send you an email list of who those are. I did not want to produce that, but I can send that to you. And you have 63 life members. So that made up the 6,497 active members as of the report

yesterday.

You asked about back issues. On this report is indicates that during this time period we mailed out 50 Bugles as replacements when people told us they never received it, lost in the mail, whatever. Thirteen members -- we mailed out 13 replacements that were reported as damaged. And 21 issues were sent out as just complimentary.

MR. WELCH: Okay. Over what time period?
I'm sorry.

MR. WHEELER: That's February 1st through yesterday. Thirteen were damaged. Fifty were not received.

MR. WELCH: Okay.

MR. WHEELER: And that concludes my membership report. Are there any questions?

MR. SCHRAMM: I just have a followup question. On replacement because they were damaged, did that happen -- could you tell me which months had the most or how many there was a month?

MR. WHEELER: I can tell you the time span. It doesn't indicate it on my report, but I can -
-

MR. SCHRAMM: The only reason I ask is because there were some changes on how we pack them. That's all. They had some that didn't have the poly wrap, they had tape on them, they had different things on it. We're trying to figure out what's the most cost effective way to mail them out. Even though 13 over, what, four months, 6500 a month, is statistically insignificant.

MR. WHEELER: The database does keep statistics on which magazine was reported as damaged. I can give you that.

MR. SCHRAMM: Yeah. That's all.

MS. VASILOW: (Inaudible) -- send these things we ask for followup.

MR. WHEELER: Yes. Any further

questions?

MS. VASILOW: Thank you.

MR. WHEELER: One more question from Ed.

MR. DePOULI: Do you have any recommendations for changes?

MR. WHEELER: Currently, no. The February and March we were kind of learning and getting our feet wet. It smoothed out very well in April and May here. So better question to ask me at the end of the year as soon as we kind of get a feel for, you know, how everything is working.

MR. OLDFIELD: Thank you, Mark and Jen. Appreciate it.

MR. WHEELER: Jack, here is the report for the record. And also there is a chart of membership.

MR. OLDFIELD: Next item on our agenda, our National Meet Committee Reports. And Jack Welch is not only the secretary, but also chairman of the National Meet Committee. The floor is yours again.

MR. WELCH: Thank you. If you don't mind I'm going to do this from a sitting position. It's a little tight back here.

So I'm gonna start with the -- in 2020, as you all know as you've been circulating around, the meet is gonna be held in Strongsville, Ohio. We're expecting that's probably going to be a pretty big meet just because we do have great success with meets that are run in the central part of the country.

We're on track. I spoke to Heather Banhidy, who is the chair for that meet, and she has said that she received some feedback yesterday that people have actually been able to make reservations at the host hotel. So she's got the data. It wasn't supposed to happen until July 1st, but, apparently, they are taking reservations.

So anybody who wants to stop by her little table upstairs, she's got applications for the meet. She's already had registrations. So nobody here

can be registration No. 1 I'm afraid. It's already been taken by somebody. She has t-shirts for sale and you can get the data on the registration form if you pick it up with the phone number of the host hotel.

MS. VASILOW: I've got it if anybody wants it right now.

MR. WELCH: So that is Strongsville. Charlotte will be 2021. It's actually going to be in Concord, North Carolina, which is a suburb of Charlotte.

It will be -- anybody who went to the -- I forget what year we held it there, about five years ago.

MR. SAFRIT: '12.

(Simultaneous crosstalk)

MS. VASILOW: Ed's got the shirt on.

MR. WELCH: So that meet is going on very nicely. Actually, Brian and Mark, Brian DePouli and Mark Barker are running that meet and they are very organized. I expect that's gonna be a big meet also. It will be held in the vicinity of the track. I can't say if it will be held in the infield of the track as it was done before. It may be held at the drag strip. Whatever the track is going to give us is the location. They were apparently not the easiest people in the world to work with.

MR. DePOULI: Actually, the Chamber of Commerce is very supportive of the activity. But, just so everyone knows, this is done at a NASCAR speedway, at least that's where we tried to do what was done in 2012.

And a NASCAR speedway is horribly expensive to lease, but in 2012 members all paid for by the community. And we plan to just hand out water again like we did back in

'12, thousands and thousands of water were given away.

MR. STONEBERG: I hope it's not hot as

well like it was last time.

MR. DePOULI: Brian promised me he's going to keep it under 103.

MR. WELCH: Thanks, Ed. And then in 2022 the national meet will be held in Chicago. It will be held at the same venue as the meet we did, what, 15 years ago, give or take.

AUDIENCE MEMBER: 1995.

MR. OLDFIELD: Thank you. And Melanie Mouser is the chair for that meet. She, again, is very organized. They have somehow come up with an unbelievably low room rate for us. I don't know how they managed to do that. For Chicago I'm shocked, but I'm not going to complain. In Massachusetts, if I were to hold a national meet right now I'd probably tell you that I was thrilled to be able get you a \$250 a night discounted room. In Chicago it's about like a hundred bucks.

And Melanie and the whole Chicago land group are right on top of that. I would also like to make the comment that I found interesting when I was thinking about this is that of the upcoming three national meets, two of them are being run by women members. So give yourselves a pat on the back for the ladies stepping up to do some work, to do the heavy lifting.

MR. DePOULI: We're not sure about Brian.

MS. VASILOW: That's not the first time.

MR. STONEBERG: Don't forget about Pat last year, too.

MR. WELCH: That's right.

MS. VASILOW: And 2008.

MR. WELCH: And 2023 is up in the air at the moment. We expect John Shive, who is the coordinator in the eastern region, gave us a presentation on a team approach that the board -- currently the policy of the BCA is to issue a national meet to a chapter or a region specifically. They won't issue -- they won't issue a go ahead to an individual to

do it, and John, knowing that, put together a team.
And

so he presented at our National Meet Committee meeting the other night. And the National Meet Committee approved a concept of a team meeting.

He is proposing Gettysburg. We also have a chapter in -- I always say this wrong -- Spokane, Washington that really wants to put on a national meet. So they are going to put a proposal together for us.

So for 2023 I'm expecting two chapters to compete for a national meet, which, considering how hard

it was to get anybody to stand up and say "We'll do this" a few years ago, to me is a great amount of enthusiasm. I'm really happy about that.

That's all I have to say about it at the time moment.

MR. OLDFIELD: Any questions for Jack?

(No response.)

MR. OLDFIELD: All right. Thank you,
Jack.

The next item on our agenda is the Bugle report. I understand that's Cindy, you're going to present on behalf of Pete.

MRS. LIVINGSTON: Yes.

MR. OLDFIELD: The floor is yours.

MRS. LIVINGSTON: (Inaudible)

I'm going to stand here. (Inaudible) -- this is just a handout. If it's okay I'm just going to read it. I'm not going to -- I want to make sure I get everything. This is Pete's report. I have a separate report.

My trip to Indianapolis in May to Mecum -- I guess it's Mecum -- Auction turned out very well. I got hundreds of photos, 1937 to 1942 Buick Limiteds that were sold there and have just completed a five-page article with 60 photos of those cars for the September issue of the Bugle.

I was able to keep the expenses under \$900, thanks to former board member Jack Jones who gave me his spare bedroom. As a bonus I got a nice article

and photos of his extensive Buick model collection for the August issue. I've already laid out that story and it's really something.

The August issue will also include an unusual article about Walter Chrysler and his home on Long Island, which is now the Merchant Marine Academy. Mr. Chrysler was general manager of Buick in 1910 -- in the 1910s. Another article is on Los Angeles chapter director Steve Rostam and his collection of Buicks. I've laid out that story, too, and it's good.

The July issue contains a feature article on the 1949 Buicks, an unusual photo feature of California's Capitol Chapter's Buicks and a fabulous 1960s gas station.

I happen to have the cover of the July issue. And it's 4th of July, so we try to do something patriotic. And so this year we have a little collage that's going to be the centerfold. I don't even know if

you all remember, but last year I asked people to send in pictures of their cars with flags and stuff like that, and I almost forgot about them. And then when I was starting to work on this issue I dug those out. It's fun. It's just flags, kids dressed up. It will be good. You'll see it when it comes out.

September will be a large feature article on the 90s series cars, and October will be the national meet issue. And he assumes it will be 64 pages as it usually is.

He says, My monthly mailing expenses have increased this year due to the number of replacement copies that I have had to send out.

MR. STONEBERG: Can you repeat that, please?

MRS. LIVINGSTON: Yes. Sorry. My monthly mailing expenses have increased this year due to the number of replacement copies that I have had to send

out for magazines that were destroyed in the mail.

So I guess Pete has a stack that he also sends out when someone's magazine is destroyed. He says, "A suggestion I have for the board is to make the outer wrapper stronger and thicker and continue to use the little round stickers that hold the magazine closed rather than go to the expensive plastic sleeves."

Then he says, "I want to publicly thank Cindy Livingston for our partnership." Thirteen years. Longer than a lot of marriages, you know.

Okay. This is my report and it's long and I'll try to go through it fast. But I mainly want to emphasize how much -- and this is really Pete, but it's me, too, how much we try to balance the topics in our magazine. Because it's such a wide variety of people with interests and we can't please them all, but we really try hard.

So I just did a quick run through. I can be corrected on this if you want to go through it. But this year alone, this is just this year, the Bugle report for this year, we did four covers with a pre-war car. We did five covers with a post-war car. We did one cover that showed a show field that had both cars.

We did one cover and major feature article on the old rusted Buicks from a Rick Smith car collection. You know, to my eye they just didn't look that good, but Pete loved them and I think a lot of people like seeing those cars, so we did that.

We also did a feature article and a cover on a beautifully restored 1956 Century, and it was a shiny bright car. So we try to get originals, you know, restored, we try to balance it.

We did 23 articles on BCA shows. We did a major feature on Route 66. That was very fun. We did six tech articles. I wish more people would send in articles on tech tips. Pete usually has to end up doing half of them.

We produce an annual Bugle donors report.

We did one BCA financial report. My view is that this should be -- every single year this needs to be published. It causes too much trouble. People start suspecting ridiculous, unimaginable things. This just needs to -- just need to make sure this is a priority.

Okay. I have two other things that I'd like to touch on because they are new this year. One is

Cornerstone. I have been so impressed. They return phone calls, really in my case emails, within an hour sometimes. It just -- I really love it. It's wonderful. They meet our deadlines. They converted all

the text to lower case so I can increase the font size and have it easier to read. Those are hard to read.

MR. LIVINGSTON: Member roster.

MRS. LIVINGSTON: Yeah, the members. New member list. That's what it is. And the Bugle list and stuff like that.

Advertising. Is David Leash here?

MR. OLDFIELD: He is not.

MRS. LIVINGSTON: No? Is he going to be here?

MR. OLDFIELD: No. He is in a Cadillac meet in Louisville. But Brian and Kim Clark are representing him here at the meet.

MRS. LIVINGSTON: Okay. I have been very impressed with him. He is pretty much Johnny On the Spot. He's got experience, sales experience, he's got hustle. He's been here, I think, about four months. And in that four months we have one new half page ad and

two smaller ads. And no one wants a magazine full of ads, I know that. I don't. But the bottom line is without it, you know, and with the decreasing membership

the magazine is going to get harder and harder to print at a reasonable price.

So I think, facing the fact that we need

these advertisers, we want good ones, and these are good ones. The IRS is not -- I'm not a tax attorney, but the

IRS is not precise about where they draw the line on what's acceptable. You know, some people use a 25 percent rule, you can't have more than 25 percent ads. Some go much higher than that. But just to be on the safe side you don't want to go over 25 percent.

And we only -- I totalled up the total ad space. We have between six and ten full-page ad space used. That is well below the 25 percent rule, so we aren't even close to going over it.

In addition, you might notice that in the inside front cover we have a BHA ad. And we've signed a

contract with the BHA and they will produce that ad every month until, I can't remember it is -- March. And

they are beautiful ads. They are well designed. They are expensive. They are well thought out. They've got text on them of a bit of Buick history. So it's not like here we are, here we are, here we are, the same ad every month, here we are. They are quite nice ads.

And the previous contract that we had with them was for six months at a rate of \$2,000 a year.

That would be taking away some incentives and stuff that -- discounts that were given to them. The new contract is for 12 issues at \$10,780 a year. That's quite a nice chunk of money for us. And it's -- and it's a good ad.

Just briefly, one more thing. Someone, I can't remember who it was, was talking about advertising

last night. And advertising is so often the first thing

to go when a company starts losing money or is concerned

about money. And it's really actually the main thing we

should be spending money on. And I don't think it would take a whole lot just to -- well, the ad with Roberta's car in it, it was a great ad, little ad. I loved that ad. I forget what -- did you put it in Hemming's motor car? Is that where it was?

MS. VASILOW: "Hemming's Muscle Machines."

MRS. LIVINGSTON: Muscle machines. Okay. And I designed it free. I will design any ad free as long as I'm here that you want to put into another publication. It just gets the name out there. I know you may have to buy ad space, but you don't have to pay me. I would like to do that. I think it's important to get your name out. And again, again, those free swap ads. We've got a few. And I think we should look for more, find other magazines that we can put our ad in and they will allow us to put theirs in, and it's free.

MS. VASILOW: That's a good point. Do you know how Buick Motor Division, they don't care that they don't have the inside page anymore?

MRS. LIVINGSTON: You know what, you'll have to talk to Mike about that because he did that ad. But I think they chose that. I think that was their --

AUDIENCE MEMBER: Yeah. This was something that they called down and asked if they could have a double page ad to try to shift everything in the front of the magazine would have been inefficiency. They agreed to go to the last two pages of the magazine.

And they liked that and actually called in and asked if they could convert a few things to that format that they had not committed to previously.

MS. VASILOW: I know when I was working with them -- (Inaudible) -- we had a lot of issues where we put their ad in our program.

AUDIENCE MEMBER: Originally for a long,

long time if it wasn't on the inside cover, God help the
BCA.

MS. VASILOW: Yeah, exactly. That's the same thing they did with us, a show in Flint.

MRS. LIVINGSTON: Well, the inside front cover of every magazine is the most expensive spot.

MS. VASILOW: Yes.

MRS. LIVINGSTON: That's why I'm thrilled that the BHA has taken that spot. It's good for them. It's good for us. It's kind of a win-win situation and it's \$10,000.

MR. OLDFIELD: Just -- I don't know if everyone knows this, but Dave Leash who, for a few years, who has been our BCA apparel vendor, stepped in to manage Bugle advertising sales and has picked up some new advertisers and I think just been a delight to work with thus far.

MRS. LIVINGSTON: I agree.

MR. STEED: Cindy, you reported that Pete sends out damaged Bugles. We've also got Cornerstone doing that. Why do we have two people doing the same thing?

MRS. LIVINGSTON: Yeah. I really don't know that. That probably needs to be combined so we can --

MR. OLDFIELD: And really, John, some people just pick up the phone and call Pete because they

know Pete.

MRS. LIVINGSTON: Yeah, I think that's it.

AUDIENCE MEMBER: That's exactly it.

MR. OLDFIELD: Whenever I talk to somebody I will suggest Cornerstone, but some people just go, "Hey, Pete, send me a new one," and he does.

MR. SCHRAMM: We need to just have Pete call you and that way we have one location point. That's no problem. Here is the number 800 or whatever

the number is.

MRS. LIVINGSTON: He ships out a lot of magazines each month because if someone has gone to the trouble to send us a major article and gotten us pictures, we likes to give them a complimentary copy. So he probably just, you know -- and he's been doing it a long time. But, yeah, I think that's a good idea to get it centralized. He might like it better, too.

MR. STONEBERG: The postage is not all that much. We're talking under \$30 a month from Pete.

MRS. LIVINGSTON: Oh, when he says there's an increase?

MR. STONEBERG: Yeah, so --

MRS. LIVINGSTON: But he likes it tight. He wants to report that money.

MR. OLDFIELD: Do you have any other -- anything else for us, Cindy.

MRS. LIVINGSTON: I don't have anything else about the Bugle. At the end I just really want to thank the board and I also have some other comments.

MR. OLDFIELD: So we're hoping you'll stay because we have something later, too.

MRS. LIVINGSTON: Okay.

MR. OLDFIELD: Are there any other questions for Cindy?

(No response.)

MS. VASILOW: Thank you.

MR. OLDFIELD: Thanks, Cindy. Very nicely done, of course.

Our next item is the webmaster report. That was sent in in written form from Peter Gariepy, which Jack has. And I think all the board members have a copy of it. So, Jack, what do you want to do with that?

MR. WELCH: Sure. I will read it to the membership.

First he starts with the website. BCA website traffic gets approximately 200 visitors a day. Pete says, "I perform regular updates to the BCA calendar, the "Buick Bugle," and the board of directors'

reports. I also handle membership -- member questions related to login issues and technical issues on how to see the "Buick Bugle" online.

E-commerce. Until recently all renewals went through the online store collusion.com. In May all store functions were transferred to cornerstonereg.com. This will save the club approximately \$100 a month. I am working with Mark, Cornerstone, to automate the process of updating member records so the online login information is updated nightly.

Has that already happened or is it still ongoing?

MR. WHEELER: No. That is still in process.

MR. WELCH: Okay. Social Media. I moderate and post regularly to the BCA Facebook page. Over 11,000 people like the page, up 500 since January 1 of 2019. The club should consider creating a Facebook group where members can post their own photos.

Monthly Email Updates. I continue to send monthly email updates to the membership announcing access to the most recent issue of the "Buick Bugle."

The "Buick Bugle" online. I anxiously await the club's decision on getting all back issues of the "Buick Bugle" online. I feel this will be a huge benefit to members.

Just as a segue from that, the Board has, in fact, talked about doing that and it's sort of been an ongoing discussion with us as to how we're going to do it and how much money we're going to appropriate to do it.

BCA Forms. Reporting this as AACA form, administrator not as -- (Inaudible) -- member. BCA form participation remains strong with over 700,000 posts and over 2 million responses. Recently there's been a need for moderator posts more closely due to issues related to the audit and elections. Now that the election is

over and audit is soon to be published, the need for moderating should be reduced dramatically.

Working with other contractors, working with Mark at Cornerstone and Cindy Livingston, the club's artistic director, is a joy.

That's from Pete Gariepy. That's it.

MR. OLDFIELD: Okay. Thank you, Jack. You next item is the technical advisor report. And I am

not certain that we have a technical advisor report.

MR. WELCH: Actually, you missed one.

MR. SCHRAMM: Apparel.

MR. OLDFIELD: Oh, I have an old agenda then. Let me borrow yours. BCA apparel and vendor sales report, that's from Dave Leash. That's written.

MR. WELCH: All right. BCA Online Store merchandising report since June of 2019. Top selling BCA items are polos. Top selling Buick items are Dickies mechanic shirts. Estimated sales, \$4,000 for the year total BCA and Buick.

Observations. We do have an infrequent mistake of issue with a customer's order, but we quickly resolve any issues. If there have been any direct complaints about the service or quality of the store, I have not heard anything about it in the form of a formal

complaint or dispute. It seems like the social media has helped me as we generate traffic to Facebook and Pinterest -- Pinterest? Is that how you say that? -- and the monthly email blasts. I have you upgraded my budget on social media to drive more traffic to the site

and overall Buick sales have improved. BCA branded merchandise has dropped, however.

Next section. Recommendations. BCA merchandise has been dropping substantially over the years. Revising the BCA logo or making an alternative logo might boost sales and the BCA brand. I add new Buick items as well to the lineup to keep things fresh.

Other facets. As I have mentioned, I am

not just here to sell merchandise and apparel. I want to help the BCA grow membership. I am excited to see Mecum interested in the BCA for making a great synergy and an effort to add exposure to all GM clubs as well as the BCA.

If the BCA had a presence at the Mecum auctions it would only help the club market themselves and gain awareness of the club and increase membership. Cadillac Lasalle Club, as well as the vintage Chevrolet clubs have already experienced some benefits by attending the Mecum auctions.

MR. STONEBERG: I can speak on that one. I went to the Dallas Mecum Auction as part of the Cadillac Club that I belong to. It was a great time. You know, they treated us well. They had some very nice cars there. Nothing I could afford to bid on, but that's a whole other matter.

MR. WELCH: I cannot emphasize enough that I realize that working with the BCA is truly a privilege and I appreciate this opportunity. I would like to think the BCA is satisfied with not only my products and service, but also the added value of promoting the club when we see opportunities.

Special thanks to Kim and Brian Clark for their help and support running the BCA booth for me in Oklahoma City.

Bugle display advertising. We added three new accounts. Grundy, DC Cars -- oh, Grundy, DC Cars and hoping for a third Mecum account to add to the lineup. Mike and Nancy are always a great help and assist me when I need it. Again, any suggestions are appreciated. Thank you for this opportunity and I appreciate your business. Dave Leash.

MR. OLDFIELD: So let me address the Mecum if I may.

MR. WELCH: Sure.

MR. OLDFIELD: I know it's been within the past year that we talked a little bit about chatting

with the Mecum representative about our relationship with Mecum, which they have with some car clubs. And John Steed and I had an opportunity to go and meet with David Morton, who is their chief of that area in Indianapolis. It was pretty close to both of us. And were treated like royalty. He gave us a lot of his time, took us all around through the action, introduced us to the CEO.

But, more importantly, we have some more work to do, which is why we haven't brought it to the board yet. A few details to work out. But, basically, they are offering us -- they will buy ads in the Bugle and then what they would like in return is our participation of volunteers at some of the key Mecum auctions. It really looks like there is no down side.

MS. VASILOW: I will volunteer for --

MR. OLDFIELD: Well, there you go. So that's on the horizon. I think we're pretty close. We have a draft of a proposal from David Morton that I just got, so we're going to be taking a look at that. But hopefully we'll be able to bring that to the board soon and it's nice to hear you talk about it in the first-hand experience, Bill.

MRS. LIVINGSTON: I have a minor correction. He has four new ads, not three. He has DieCast Muscle Cars, Olson's Gaskets, two small ads; and a half page color ad for Grundy, plus the Mecum ad, which I think is going to be a full-page color. That's actually four new. I just wanted to correct that.

MR. WELCH: Yeah. So the --

MRS. LIVINGSTON: Correct his record.

MR. WELCH: Let me just -- so the four --

MRS. LIVINGSTON: Yeah. And these are regular ads that appear each month.

MR. WELCH: The four --

MRS. LIVINGSTON: Well, I don't know about Grundy -- I mean, about the Mecum. It might not appear every month. The fourth one is Olson's Gaskets. I had a little card in my registration packet that

said --

MR. WELCH: Oh, Olson's. Okay. Okay.
Thank you.

MR. DePOULI: I have a proposed change. Could you edit it to say Mike and Nancy Book so that this record becomes historical? Right there. Right at the bottom. (Indicating)

MR. WELCH: Thank you.

MR. OLDFIELD: Anything else there, Jack?

MR. WELCH: No. Sorry.

MR. OLDFIELD: So next item on the corrected agenda that I'm working from is the Technical Advisor Report. Actually, we don't have one. I don't believe we do.

MS. VASILOW: Is Barney still handling that?

MR. OLDFIELD: I think that's in transition based on the conversation I was told. I think Barney is trying to transition out.

MS. VASILOW: Has he found somebody?

MR. OLDFIELD: I can't tell you that. So that's a question I will write down.

All right. Moving on, then, the next report will be our Chief Judge and Judges' Training Report. And I think we are going to have an in-person presentation from our National Chief Judge John Steed and our chief of judges' training Paul Syrdal. Gentlemen?

MR. STEED: Whenever you're a chief judge one of your biggest problems is personnel changes to try and find out. Last year after, I don't know, nine years, ten years, Alan decided to let me know that he was gonna give up the training and I need to hunt for somebody else to do it. That kind of puts a -- you get kind of that deer-in-the-headlights look on your face. Luckily, Paul back there in the back -- you want to stand up, Paul? I'll let you talk in a second here.

Paul volunteered to be our training person. Now, Paul volunteered. But the first thing I did was I thought, "I don't want to say too much here

until I talk to Donna." And his driver is with him. She says, "Yeah, I want to see him do that." So I thought, "Boy, this is all right. I got a team here."

So, Paul, I'll give you a chance to talk here.

MR. SYRDAL: I don't have much to say right now other than thanks to the board for the opportunity. I appreciate it.

I have gotten one email already, which I forwarded to Bob, for a modified question. And so far I've done a little bit of, I guess you could call it, cleanup on the program. Not that it was dirty, except for the little bit of peanut butter and jelly I got on the laptop. Just kind of clarifying some things that might be a little vague or something like that, and I'm changing some things about this particular week.

So bear with me for anybody who's in the training program later today. I'm going through my first trial of that. I don't mind having my feet next to the fire, just don't burn me too much. And thank you all.

MR. STONEBERG: Thank you for taking it, Paul.

MR. SYRDAL: I'm sorry?

MR. STONEBERG: Thank you for taking it.

MR. STEED: Back to Judge's training. My five years is up this meet. And our bylaws and our SOPs basically say that that job is a five-year position and that we're supposed to have somebody else. I put the notice in. As the bylaws require, you put it in the Bugle. It was in there for two months. I had nobody contact me. I've reached out and talked to some people I thought might make good chief judges, haven't found anybody yet. I will try to do that this afternoon at Paul's meeting, let people know that it's time to replace me.

And then we're going to have to deal with how we want to handle that. I mean, in the past we've had a person stay in and do it for a while longer.

That's somewhat of a violation of our bylaws and our SOPs, but we need to get those two things lined up somewhere.

The parking issue that was such a big issue last year, I've not heard any complaints or talking about the parking issue, and I've stayed out of it, kind of letting the people that are running it do their thing. And as long as nobody is complaining I try to get out of some of these infights. But, you know, sometimes you have to.

Otherwise, judging has been pretty quiet this year. Thanks, Alan.

MR. OLDFIELD: Any questions for John or Paul?

(No response.)

MR. OLDFIELD: All right. Paul and John, thanks very much. Our next item would be the BDE Report.

MS. VASILOW: Buick Driving Enthusiasts is celebrating 25 years this year. So we put brag cards in all the bags for this meet. We have two set-ups where we're talking new members. We're having a \$5 deal going on where you pay \$5, you're good for a new member through next December. We have a three-director -- we have three directors, so one goes off and we -- the next one comes on. I'm the middle director for this year. Charlie Steffy is the director.

And our meet is -- the director puts the meet on, so next year the meet is going to be in Gettysburg. My meet will be, in 2021, will be in Flint.

And then we have a fall meet every year, so we do two events.

We're at 105 members as of May. We have somewhere around 20 signed up for our \$5 deal, and they get to go on the next three events as members. Anybody can go to the first one they go to as a BCA member. I

know you guys wanted to know a little bit more about the group so I'm kind of telling everything.

The fall tour this year is in Cartersville, Georgia. It looks like it's going to be pretty cool. It's September 13th to 18th I believe. The Gettysburg is going to be the first week of June. And the fall meet in 2020 is going to be in Alabama. The national tour in 2021 will be in Flint. I haven't picked dates yet. I have some ideas, but it probably will be in May or June.

And then the fall meet in 2021 will be Maryland and the east shore of this country. And the national meet in 2022 is Jerry Richstein, who is our new director, third director, and he said it will be somewhere not Georgia.

Membership drive is in the works. And we hope everybody enjoyed the Christmas ornament that was in your packet. That was courtesy of the BDE. That was a money maker that we did for several years. And because we had excess one ornament, we thought that would be a good thing to do to hand out to the folks that are here.

My minutes got a little messy -- I mean, my notes got a little messy because I printed out what we put together for Jack, but my printer skipped a couple of lines.

I guess that's all. Anybody got any questions? Yes?

MRS. LIVINGSTON: Well, do you think it would be a good idea to put some of this information in the Bugle in some way?

MS. VASILOW: Yes. Let me work on that with my editor who hasn't showed up at this meeting yet.

She's out recruiting members, I think.

MRS. LIVINGSTON: Yeah. Okay.

MS. VASILOW: But we have -- there's an

article that's in the program that was written about the BDE. We can probably use that, print that, clean it up.

MRS. LIVINGSTON: Okay.

MS. VASILOW: We'll work on that.

Any other questions?

(No response.)

MS. VASILOW: Okay.

MR. OLDFIELD: Thank you, Roberta. Okay.

The next item is a report from the Modified Division. Bob, the floor is yours.

AUDIENCE MEMBER: Well, I -- (Inaudible.)

The Modified Division I get very -- I get quite a few phone calls all time for members and stuff like that. I get technical, they ask me for technical things and they also ask me about the judging at the meets here. And I have also gotten phone calls from other clubs that do not have modified questioning, what we are doing with modified, you know, at the club here.

I think that this is one of the best assets right now for this club. (Inaudible) -- Ray mentioned last night at the board meeting about telling the membership about advertising in some publications. And I think this could be a growing division, you know, in the Buick Club itself.

I mean, you go to some of the shows. The modifieds, there's 40, 50 or more cars sitting there on the show fields, you know, of a couple of thousand cars.

There's hundreds of them out there. Minnesota, back to the 50s. I have never been there, but there's quite a few cars, you know, there.

It's just an untapped thing that we have not gone into and I think we need to go into it more. And we will assist in any way possible for the Board to expand this.

Any questions?

MS. VASILOW: I got an email from somebody, I'd have to look and see who it was, wants to start a division of his chapter to be a modified

division of a chapter. I don't remember exactly what he wants. I haven't responded to him, but I will get that information to you.

AUDIENCE MEMBER: Okay. No problem.

MS. VASILOW: Figure out what he wants, what kind of information he wants know.

AUDIENCE MEMBER: And if you will excuse me, I have a 9:30 meeting with a couple of members for judging for tomorrow. (Inaudible)

MR. OLDFIELD: Before Bob leaves, any questions for Bob?

(No response.)

MR. OLDFIELD: Thank you, Bob.

MR. WELCH: Do you have anything written down for me?

AUDIENCE MEMBER: Excuse me?

MR. WELCH: Do you have anything in writing on that report?

MR. OLDFIELD: Can you send something to Jack when you get a moment?

AUDIENCE MEMBER: Okay.

MR. OLDFIELD: Some of your bullet points would be great.

MR. WELCH: Yeah. Thank you.

MR. OLDFIELD: Next is the '65 GS Division Report, and that's a short written report.

MR. WELCH: So now I am Lauren Alexander (phonetic). I change my name and hat regularly here.

'65 GS Division Report. Due to health issues and other scheduling conflicts we were not able to do a fall meet this year or this year's spring meet. Membership remains the same at 18 members. We finished another project with our glove box liners for '66 Skylarks with air conditioning. Previously the only one available was for non-air cars.

This week six members got together and we are doing a hotrod power tour. Two members, Mark Asher

and Brian Stone, were invited to the AACA Grand National Meet. Their cars were judged and both won national award and preservation award. Submitted by Lauren Alexander. That's it.

MR. OLDFIELD: Okay. Thank you, Jack. I did have a chance to talk to Lauren and his wife. They are here. He's gone through quite a bit of health-related issues, but he's still very enthusiastic and was very optimistic about continuing their momentum. He's kind of over the hump on his care, so we are optimistic about that.

The next item is the Pre-War Division Report. Dave, that's why you are here. So the floor is yours, Dave.

MR. STOVALL: Okay. Dave Stovall. I'm the Pre-War Membership Chair. First off, we had a very good meeting yesterday about 6:00, 30, 35 people. Some of them from our board were there. Currently our status is we have 152 signed up and confirmed BCA member, pre-war members. I got four yesterday signed up. I brought my laptop and I'll be taking sign-ups all weekend. That represents 32 states and four countries. We continue to get sign-ups.

I would like to work with Cornerstone on extracting some of that pre-war data so I could send solicitations. I will talk to you all later. But, also, thank you all for the electronic roster. That has really helped out a lot. Because the data I had, I had a paper roster and the first work I did on it was very painful. And once I got that electronic listed, Excel went a lot faster. So I will continue to do that.

We also have a website for those who don't know, buickprewar.org that is maintained and paid for by myself. I am going to be adding a lot of technical data from the old '37, '38 site from Jim

Forshee (phonetic), and I hope to add even more as we go along so it becomes a premier reference.

I'm also going to revive the newsletter. There was pre-war meetings this year at Hershey and Chickasha and we did discuss what's going to be happening in Chickasha yesterday. There is no tour this year, unfortunately, but in 2020 Brian High (phonetic) is organizing one for the Cleveland show.

Parking, Chuck Nixon talked a little bit and some of us are going to go down at 6 a.m. tomorrow and help him with the parking.

And I guess that's about it. It's been an interesting year and I think things are going very well. Oh, also, wear going to briefly discuss some methodology for we're going to have -- we're gonna have an election for chair after, you know, later this year. And we, as a group, are going to discuss that, how we're going to do it. So, questions?

MR. WELCH: Yeah. Jack Welch. Dave, have you tried -- have you had any problems with people getting on your website? Since the link went off the pre-war forum section I tried to get on there once just to see how you guys were making out, and I couldn't get on.

MR. STOVALL: Buickprewar.org didn't come up?

MR. WELCH: No. What keeps coming up -- and if you scan it on Google --

MR. STOVALL: Right.

MR. WELCH: -- what keeps coming up is the old pre-war -- that group that's been around forever. I think they are out of Europe.

MR. STOVALL: Okay. I will look into that.

MR. WELCH: Yeah.

MR. STOVALL: And I'm also going to contact Peter about getting that link restored on the AACA. I think there's going to be -- I think that site

is going to turn into a good technical reference by good content.

MR. SCHRAMM: By the way, that's Australian where it's from.

MR. WELCH: Okay.

MR. SCHRAMM: Okay.

MR. WELCH: A suggestion I would make is have Peter put it on -- in Links on the Bugle.

MR. STOVALL: Okay.

MR. WELCH: Electronic Bugle -- or not the Bugle. Or on the website. I'm sorry. Not the Bugle. Our website.

MRS. LIVINGSTON: Well, I think even in the Bugle I would like to see a little box with your explanation for the correct website address. Because there's a lot of people -- (Inaudible) --

MR. STOVALL: Okay. I understand. And I will be summarizing this and sending you a report.

MR. WELCH: Great. That was going to be any next question. Thank you.

MR. STOVALL: Yes, I'll do that. Anything else from me?

(No response.)

MR. STOVALL: Thank you all.

MR. OLDFIELD: Thank you, Dave. We really appreciate it.

Reatta Division Report is next.

MS. GIBSON: Right here.

MR. OLDFIELD: There you are. Thank you.

MS. GIBSON: I'm Ann Gibson. I'm director of the Reatta Division. We publish a quarterly newsletter, "The Reatta Road," and we also have a website, reatta.org. According to Jerry Richstein, our secretary/treasurer, we are in good financial status and we have 236 alive and active members.

Our main activity is our Reatta Rendezvous, which we did last night up Route 66 to the

Rock Cafe, which is a cafe that was featured in the Food Network's "Diners, Drive-ins and Dives." And we have a yearly meeting, which is tomorrow at 3:00, in a place that's not really set up yet or let us know yet.

We have that problem every year. I've been director for four years. This is my last year. And every year event with a problem with the place or location of our meeting. And I don't know if we're considered a stepchild of the Buick Club.

But in Allentown the place was locked. We had to take about 20 minutes to find a key. In Wisconsin we were in the basement in a room that was way too small for the number of people that I said we would have. Last year they wanted us to have it somewhere else. They didn't want us to have it on Saturday due to constrictions. But we did have it on Saturday in a room. It was fine afterwards.

This year in the program it's listed at 3:00 tomorrow, but there is no location. All the other division meetings were given a location. Pete -- I pestered Pete and he's given us a couple of choices. But we do have that problem. And I don't understand why

we have that problem, but it is a problem that we have.

Anybody else have any questions for me?
(No response.)

MR. OLDFIELD: Okay.

MS. GIBSON: And if you would like a written report, I'll email you one.

MR. WELCH: That would be great. Thank you very much.

MR. OLDFIELD: Thank you, Ann. Sorry about the location issues. Didn't know that.

MS. GIBSON: Yeah. We've had that for -- I've been director for four years. This is my last year. We've had a problem every year. And unless you kind of keep up with it, you know -- I sometimes think we won't even have a place.

MR. OLDFIELD: Okay. Well, thanks for noting that. Thanks for the report. Performance Division Report is next and it's written.

MR. WELCH: Yes. Now I'm John -- Sordis (phonetic)?

MR. OLDFIELD: Sordis.

MR. WELCH: I'm John Sordis now.

The BCA Performance Division Report June 2019. The Performance Division of the BCA has staged successful motor sports events in the past year. Despite the early threat of a hurricane hitting the northeast, the storm veered off and the skies were sunny for our big fall 2018 event at the East Coast Regionals at Cecil Dragway in Cecil County, Maryland. We had 100 Buicks in the show and 60 racing.

We recently completed our spring event with Buick Day at Lebanon Dragway in West Lebanon, New York with 50 cars participating. The our next event will be the 23rd year of the East Coast Buick Regionals in Cecil County again. We are looking forward to the 2020 national meet in Strongsville and hope to set up a test and tune session for Buick and performance enthusiasts at a nearby track.

The Performance Division continues to grow, half a dozen new members recently added and with a total membership of over 60. Our thanks to the BCA and the Board of Directors for its support. John Sordis, director. That's it.

MR. OLDFIELD: Okay. Thank you, Jack. And the Buick Heritage Alliance.

MR. DePOULI: Before we go on can I make a comment real quick?

MR. OLDFIELD: Yeah.

MR. DePOULI: On the show in two years is that -- let me rephrase. It's probably going to be at the Concord Motor Speedway, Charlotte, North Carolina. Part of that complex is a drag strip.

MS. VASILOW: (Inaudible.)

MR. DePOULI: And I'm wondering whether this activity might become part of the activity at the national.

MS. VASILOW: It's supposed to be.

MR. DePOULI: So I'm going to talk to Brian about it, my son Brian.

MR. STONEBERG: Is that the Z-max driveway?

MS. VASILOW: Yes.

MR. STONEBERG: The four wides? Yeah.

MS. VASILOW: Yes.

AUDIENCE MEMBER: We ought to take advantage of that, make sure it happens.

MR. DePOULI: That would be a great time.

AUDIENCE MEMBER: The people who like to go fast would love that.

(Simultaneous crosstalk)

MS. VASILOW: -- really enjoy coming to Bowling Green last year, year before, because it was on our way back from the fall meet.

MR. OLDFIELD: Great.

MS. VASILOW: (Inaudible) -- they were going to see me race, but -- (Inaudible)

MR. OLDFIELD: Maybe they would come back again if you did, Roberta.

MS. VASILOW: Exactly.

MR. OLDFIELD: Thanks, Ed. Buick Heritage Alliance last night sent the report. It's written. It's fairly long. I think it's a bit unfair to ask Jack to read all this, but we have copies for board members. I guess we could pass those out. And it certainly will be in the minutes.

MR. SCHRAMM: What's the summary of it?

MR. OLDFIELD: You know, I haven't had long enough to read it, Larry, to be able to give you an executive summary myself.

(Simultaneous crosstalk)

MR. WELCH: I'll just run through and hit some highlights. It just says that they are going to

present the Buick Heritage Award for the eighth time this year. The contribution -- okay. Talks about advertising in the Bugle, which we've already heard about.

And they now have -- the BHA website has had 216,460 hits. So, you know, we seem to be, as a club, getting a lot of hits through websites for sure. They are in the middle of digitizing a lot of Buick documents in cooperation with the AACA library in Hershey. And they are increasing their relationship with the AACA library on an on-going basis.

They are also continuing to maintain a relationship with the AACA museum. And it says they have several -- they have now two new display cases in that museum with Buick artifacts. Also have other relationship with the Sloan Museum, the Gilmore and the Peterson.

They continue to get donations of Buick literature, automobiles, and automobilia. That's the meat of it.

Any questions on what I have rattled off there?

MR. DePOULI: I have a comment. This is DePouli. I'm hearing. I'm learning. We have a lot of people with a lot of websites. I'm wondering whether each website that a group has a trailer at the end which has a comment related websites which cross-references all of the other websites that the Buick club is involved in. And I'm not sure who should take charge of that, maybe Peter, our webmaster. But, basically, what I'm hearing is a lot of divisions have their own individual websites.

MS. VASILOW: I can address that a little bit. When I was a webmaster I put a "Other links of interest," which, when Peter took over basically it had clubs, divisions, other clubs, vendors, all kinds of different things.

I think it's still -- it's still there but I don't remember exactly how to get to it, Ed. It

needs to be updated because there is some dead links.

But it's -- that's what's already there. We should look at updating that and maybe work with Cindy and Peter and David on the advertisers that we use with a link to the people that are advertising in the Bugle. I did that way back, but that should be updated.

MR. OLDFIELD: If you have some suggestions, maybe you could put that together.

MS. VASILOW: Yeah, I have a lot of suggestions.

MR. OLDFIELD: At least you and I can chat about it or we could share it with the board.

MS. VASILOW: Yeah.

MR. OLDFIELD: If you have a pretty good idea what should be done, that's a good action step.

Okay. Anything else on BHA then?

MR. WELCH: That's it.

MS. VASILOW: Can we take a stretch break?

MR. OLDFIELD: Yeah. That would be great. We're about to move into a few more items, so a ten-minute break to do whatever you need to do. We'll be back in ten. That would make it 9:44.

(A break was had from 9:34 to 9:49 a.m.)

MR. OLDFIELD: Thanks, everyone, for coming back. Always appreciate that. We're going to pick up with the May minutes, which were tabled just earlier this morning.

MR. WELCH: Correct.

MR. OLDFIELD: I think the entire board now has had a chance to review them. So, Jack, do you want to take us through the approval of the minutes?

MR. WELCH: Sure. Looking for a motion to approve the May minutes.

MR. DePOULI: I'll make a motion.

MR. WELCH: For a second?

MR. SCHRAMM: I'll second.

MR. WELCH: Seconded by Larry. Okay. Any discussion?

(No response.)

MR. OLDFIELD: The motion has been made by Ed, seconded by Larry. To approve the May minutes as submitted by our secretary, are there any abstentions? Anybody voting no?

(No response)

MR. OLDFIELD: All in favor say aye.

(All responded in the affirmative.)

MR. OLDFIELD: Minutes approved. Thank you, Jack. All caught up on minutes?

MR. WELCH: That's it. We are current.

MR. OLDFIELD: Okay. Thank you. Cool.

Next item is BCA Budget Report from Bill and Bob.

MR. STONEBERG: And at this moment with the way the fiscal years are going to run and the lack of information I have, I don't have a budget. I will continue to work off the budget that we approve for last year for the next six months and develop a new budget for January through December.

MR. OLDFIELD: Any questions for Bill?

MS. LITTLEJOHN: I have a question, if I can ask.

MR. OLDFIELD: Pat.

MS. LITTLEJOHN: If previous fiscal years -- Pat Littlejohn from the Mile High Chapter.

If the previous fiscal year was through June 30th do you actually have an approved budget for expenses from July through December?

MR. SCHRAMM: That's a good question.

MR. STONEBERG: We do not have a approved budget for the July to December.

MS. LITTLEJOHN: I would think that you would have to submit a proposed budget for July through December and get that approved, and then later in the year you need to prepare a budget for 2020. I don't think that the Board or the club has approval -- you all haven't approved any expenses beyond June 30th.

MR. STONEBERG: Okay. I can do that when I get home.

MR. OLDFIELD: Anything else from the board for Bill?

(No response.)

MR. OLDFIELD: Okay. Next item is about two folks and we want to say a couple of words about some special people to the club.

So, Cindy, did you have something else for the board?

MRS. LIVINGSTON: I do. Really, I just -- I'm going to retire in February. And I've worked -- in February -- well, I had signed my first -- can I just read this?

I signed my first contract with the BCA in March 2006. I was 59 years old and I was living in Dallas and I was very busy. I had other magazines I was designing. And is Pete here?

Well, after I had a couple of glasses of wine I'll tell you about me and Pete for the first time when he knocked on my door, I mean, literally at my house knocked on the door.

And I signed it. The first Bugle I did was this one in 2006. And --

MS. VASILOW: The best car in the world on the cover.

MRS. LIVINGSTON: Huh?

MS. VASILOW: The best car in the world on the cover.

(Simultaneous crosstalk)

MRS. LIVINGSTON: I loved doing it, just loved doing it. It has just been a really wonderful experience. Now, we have gone through some changes over the years. A lot of you have been here longer than I have, but I bet I've been here longer than some of you. I think the biggest change to the Bugle was when we went to full color. And it was -- we were able to do that because Modern Litho, our publisher -- not just Modern

Litho, but other publishers too, got wonderful new printing equipment, and it allowed you to print in color

at about the same rate. I don't remember exactly. But that's made a major difference I think.

I want to talk a little bit about Pete and the subject matter that we do. I touched on this earlier, but it's a challenge every month to make sure we are balanced. We try very hard to -- even though we might zero in on one particular year for an issue, we try the next issue to come up with a different year.

We just like to try to balance it.

And we try hard not to get into the political issues, and there have been a lot of them the last couple of years. And it's just -- for the magazine

to represent everyone in the club we try to stay non-partisan because, really, the people in this room are very involved and they know stuff. But the bulk of the club is not only bored, they are annoyed to have to read things that they don't care about, they just don't care about.

So that's a challenge for us. It's mainly a challenge for Pete, not for me. No one knows who I am, no one knows my name, but they always contact Pete if there is a problem.

This is just interesting kind of thing. I counted -- this is probably not an accurate count, but

I went through all the issues that I have done and I came up with just some interesting things. The oldest car we've had on the cover was a 1906. The newest was a

2013. Over the years we have had 60 pre-war covers, 72 post-war covers, six show field covers, 14 mixed topic covers, like historic dealerships or our Cuba issues.

So we try to vary it. But we don't get great photography all the time, so we are real dependent

on that. So if you find a great photograph or if you

take a great photograph at a show, send it to us.
We'll

wrap some kind of story around it and use it on the cover. Cover photography is our biggest problem.

I want to briefly talk about the Patron Donor Program. I have not put in a form this year, although there is one in the national meet book. This program started in November 2009. The U.S. economy was bad. People were nervous about money. I was worried they were going to cut the pages in the Bugle, maybe not

cut them, but go back to black and white or something.

I thought, let's just put a little cardboard -- I mean, a Post-It, poster kind of thing and

hopefully we'll get some money. Maybe we won't. I really thought maybe we won't get one penny. People will just look at it. So that was -- from the very first report until now, which was just produced in May -- the May issue, we have taken in 129,894 donations. That is a lot of money.

Now, seven of those years we had the extremely generous donor who paid for poly bags. That's

\$55,598. That is how much that person gave to the BCA. That's phenomenal.

But we received a few big donations. We get some for a thousand. We've gotten a couple of 500s,

200s, but the bulk of the donations we get are five, ten, even \$1. And it just all adds up. I don't care if

it's \$1. I think it's real important that your name appears on that list as a supporter. The amount of money is not what's important. It's the name, your name. And so I would really urge you -- I'm going to be

leaving. I don't care. But I just think it sends a message with your name and it sends a message when it's not on there.

I said I was 59 when I first started.

I'm 72 now at the time I retire. And throughout those years I did other magazines. But about three -- no, maybe four years ago I just stopped everything except the Bugle because I really loved doing it. I mean, I can say this now, but I might have done it free. Probably not, but -- I think I've stayed for so long for two reasons, and Pete's one of them.

Pete is so easy to work with. He's so generous and willing to give of his time. He's extremely respectful to me. If I say, "Pete, I can't do that," or, "I don't want to do that," or, "I'm uncomfortable doing that," no questions asked. He's just a dream to work with. He really is.

And we're very different. Pete and I are just so different in personality and even in work habits, but somehow we've made this really work well. And I think it's mutual respect. I respect his talents and I respect what he knows. You all, he knows so much about cars.

The other reason I've stayed so long is, frankly, because of the various boards I've had to deal with. I know there's been some be squabbling. I tried to kind of stay out of that myself. Sometimes I think it's kind of like my twin boys when they would be squabbling and I would say, "Get upstairs and clean your rooms." And, you know, I would still hear them squabbling. And I finally just go, "Hush up. Get your job done. Clean your rooms." And I felt like saying that sometimes.

But for every single year, from 2006 until now, I have not had, not that I know of, had one board member try to micromanage me. I have worked with seven different boards of other organizations, and that is the central problem every single time, micromanagement.

This board hasn't done it. The board last year didn't. The one before, the first one in 2006. So I really want to applaud you, thank you. You

have happy workers when that's the way it is. When they are allowed creative freedom to -- you know, I would always take constructive criticism, but the micromanaging is what would -- I would have been gone a long time ago. I have left other magazines for that reason. So thank you, all of you.

MR. OLDFIELD: Well, I think I speak on behalf of the board, our thanks to you. We have a great partnership with you, with Pete and a few others. But much more than a vendor. And I think we're all pretty pleased that you decided to stick with us for those many years. Our thanks to you, Cindy.

(Applause.)

MR. DePOULI: Cindy, I just want to make sure I understand the semantics. Okay? You're retiring in February.

MRS. LIVINGSTON: Yes.

MR. DePOULI: Which means, or does it mean you're going to do the work necessary to publish up to about June or so, maybe, or is February the last issue?

MRS. LIVINGSTON: My contract ends February 28, 2020. I will be turning in the April issue. I will be sending the April issue to MLP on March 1st. So I won't be employed here, but I will finish out that magazine.

MR. DePOULI: So it's not the February issue?

MRS. LIVINGSTON: Well, I'll be doing -- I'll be doing the issues in advance, so I will be doing even the next issue.

MR. DePOULI: Okay.

MRS. LIVINGSTON: But I would like to suggest -- I was thinking about this last night. I think there's a transition period, and the board needs to really consider, once you have someone to take my

place, you know, maybe having us cross over a little. Pay them -- I would be willing to stay on an extra few weeks at half pay or something and hire them at half pay

so we can kind of coordinate. I'm not going to spend a whole month on the Bugle and not get paid. I was lying about doing it for free. But I will assist and help a new person, you know --

MS. VASILOW: I've got a question for you. Do you have any suggestions for your replacement?

MRS. LIVINGSTON: I have a great suggestion.

MS. VASILOW: Can you talk to Pete about it?

MRS. LIVINGSTON: Yeah, yeah. And Pete knows him, too. And I've talked to some others. I actually have about two or three names. But there is one I do really like and I think they are affordable and good and hungry.

MS. VASILOW: Maybe the new board needs to have a conference call with you, and maybe you can do an interview.

MRS. LIVINGSTON: Yeah. That's fine. And I don't know when the best time to start it is, but it takes several months.

MS. VASILOW: The sooner, the better. It would be easier on everybody.

MRS. LIVINGSTON: Do what?

MS. VASILOW: The sooner, the better so it's easier on everybody.

MRS. LIVINGSTON: Yeah.

MR. OLDFIELD: Okay. We have one more item of business for Cindy if we --

MR. DePOULI: Wait. Cindy said something that triggered another thought. It has nothing to do with what you do. But you divided up your statistics into pre-war and post-war. And a few years back one of the things we wanted to see as a board was more post-war

issues trying to get the people with the newer cars more interested in the club.

But I think we now have to rethink that one more time, because it occurred to me, depending upon how you do the math, there is only -- pre-war covers 35 years. Post-war is 75 years and counting. So dividing it at a one-third point is maybe the wrong thing to do and we now have to change our thinking that the division point is no longer 1945. Maybe we should be thinking or trying to balance cold pre-war from 1960 -- we've got to get -- we've got to change our focus to do more modern.

MRS. LIVINGSTON: And, quite frankly, we cannot publish what we don't receive. So if you haven't sent in an article or you haven't helped with an article, you really can't -- I don't think you should be complaining. I think people who want to see older cars should send in some articles, encourage their friends to send them. There are a lot more newer cars than there are pre-war because we end up getting more of those articles.

MR. DePOULI: And it's kind of a catch 22. If you don't get the articles you don't get the newer people interested.

MRS. LIVINGSTON: Yeah.

MR. DePOULI: But right now, to me, in my mind it's 35 years for pre-war and 75 years for post-war.

MRS. LIVINGSTON: And we had 60 pre-war covers and 72 post-war covers. Now, I don't know how many articles. I just couldn't get through that.

MR. STONEBERG: Mark, is there a way you can tell us where a majority of our members cars are?

MR. WHEELER: Absolutely, yeah.

MR. SCHRAMM: You could tell it by decade, should be able to do it by decade, how many a decade.

MR. WHEELER: Do it by the year.

MR. SCHRAMM: Just do it by decade.

MS. VASILOW: You have to be able to update our cars.

MR. OLDFIELD: Anything else for Cindy?

We have one more thing for you, Cindy. We have prepared a little token of our appreciation. It's hard to express how much we appreciate you with this, but we mean what we say here.

(Mr. Wheeler handed a box to Mrs. Livingston.)

MRS. LIVINGSTON: Okay. Can I open it?

MR. OLDFIELD: Thank you very much.

(Simultaneous crosstalk)

MRS. LIVINGSTON: Oh, how nice. Thank you.

(Applause.)

MS. VASILOW: Show it to Bell. Did you get a good picture?

AUDIENCE MEMBER: I did not.

MRS. LIVINGSTON: Thank you so much.

MR. OLDFIELD: Thank you, Cindy. So you said you've been a partner with BCA for 13 years?

MRS. LIVINGSTON: Almost. It will be 14 when I leave.

MR. OLDFIELD: Okay. All right. Well, on the topic of great partnerships we'd like to take a minute and recognize another great partnership for 17 years, and that's Mike and Nancy Book who ran the office for that period of time. And it was, I understand, pretty much a team effort.

MR. BOOK: Oh, yes.

MR. OLDFIELD: So the recognition is for Mike and Nancy. And I know she can't be here --

MR. BOOK: It's always Team Book.

MR. OLDFIELD: And so the board would like to recognize the 17 years of service that Mike and

Nancy Book have --

(Applause.)

MR. OLDFIELD: Thank you very much.

MRS. LIVINGSTON: Can I just say it's also Team Livingston, because I call him in a lot of times.

(Simultaneous crosstalk)

MR. OLDFIELD: Yeah. I was a little scattered brained yesterday more than a little. So there's a document floating around there in that you are not the sitcom star. You are far more fascinating in every respect. I apologize. Roberta kept me, to the best of her ability, on the straight and narrow yesterday, but it was very difficult.

So that is the last item on the agenda for this board. So it's time, I think, Mark, for you to step in and help us with the transition.

MR. WHEELER: Absolutely.

MR. DePOULI: We should thank the departing members.

MS. VASILOW: That's what we're going to do right now.

MR. DePOULI: Oh, okay.

MR. OLDFIELD: Thank you. That's a great segue.

MR. DePOULI: Thank you. I thought we were --

MR. WHEELER: So, Larry DiBarry, on behalf of the members, thank you for your service to the board.

(Handing plaque.)

MR. DiBARRY: Thank you, Mark. And thank you all.

(Applause.)

MR. WHEELER: And Bob Safrit, thank you for your service on behalf of the board.

(Handing plaque.)

MR. SAFRIT: Thank you.

(Applause.)

MR. WHEELER: And last, but not least -- did you guys sit here on purpose? Terry Wiegand, thank you very much for your service on the board.

(Handing plaque.)

MR. WIEGAND: Thank you. Thank you.

(Applause.)

MR. WHEELER: We do have the boxes for those.

And last but not least, Mr. President, Alan Oldfield, thank you for your service on behalf of the board.

(Handing plaque.)

(Applause.)

MR. OLDFIELD: Thank you. Thank you.

MR. WHEELER: With that, I believe it is time to seat the new board members. Correct?

MR. DiBARRY: I guess we exit. Exit stage center.

MR. DePOULI: This is a great design. I love it.

MR. WHEELER: Moving on to the newly elected board members. I'd like to -- well, you know him. I don't have to introduce him.

Mike Book, welcome to the board.

MR. BOOK: Thank you.

MR. WHEELER: Sidney Meyer and Bill Stoneberg, who is already sitting down there, welcome to the board.

MR. STONEBERG: Thank you.

MR. WHEELER: At this time we will hold a board officer elections. I will ask each one of you -- we will go down the position of officers, officer position one at a time. I will ask each one of you if you would like to be a candidate for this position. So we will start with the office of president.

Mike Book, would you like to enter your name as a candidate for the presidency?

MR. BOOK: No, thank you.

MR. WHEELER: Ed DePouli, would you like

to enter your name as candidate for the position of president?

MR. DePOULI: No, thank you.

MR. WHEELER: Sidney Meyer, would you like to enter your name as candidate for the office of president?

MR. MEYER: No, thank you.

MR. WHEELER: Alan Oldfield, same question?

AUDIENCE MEMBER: No. He can't.

MR. WHEELER: He can't. Sorry. You are correct. That was a test question.

Larry Schramm, same question.

MR. SCHRAMM: No.

MR. WHEELER: No. John Steed, same question.

MR. STEED: Yes.

MR. WHEELER: Yes?

Bill Stoneberg, same question.

MR. STONEBERG: No.

MR. WHEELER: Roberta Vasilow, same question.

MS. VASILOW: Yes.

MR. WHEELER: Yes? Jack Welch, same question.

MR. WELCH: No.

MR. WHEELER: So to recap, the two candidates for president will be John Steed and Roberta Vasilow. Do you all concur?

At this time I will hand out ballots.

MR. DePOULI: It's awful strange you're not doing it.

MR. BOOK: Old habits hard to break, I tell you.

MR. DePOULI: For so many years --
(Simultaneous crosstalk)

MR. MEYER: Mark and Jen have had to learn the hard way that old habits are hard to break.

MR. WHEELER: Well, I had a good trainer.

(Simultaneous crosstalk)

MR. WHEELER: So please make the selections and fold the ballot in half. The two selections are John Steed and Roberta Vasilow.

At this time I would ask for at least two, a maximum of three volunteers.

MS. VASILOW: The three in the back on this side. (Indicating)

MR. WHEELER: The three in the back on this side right here? So, David, you are volunteering to count? Who else? I'm sorry. I don't know your name.

AUDIENCE MEMBER: Barbara.

MR. WHEELER: Barbara.

Okay. So is there a third?

AUDIENCE MEMBER: Connie.

MR. WHEELER: Connie? Okay. Thank you very much.

(A pause was had while the ballots were counted.)

MR. DePOULI: So, Mark, while they are counting, how do you think things are going so far?

MR. WHEELER: You know, very well. I have to say it's very typical of the other car clubs we manage. If group therapy works, you're right in the norm there. Political turmoil and things like that, all

the other clubs experience the same thing. So, yeah.

MR. OLDFIELD: Well, that was diplomatic.

MR. WHEELER: It's true.

MR. WELCH: That's too bad.

MR. WHEELER: If you have three or more, you're going to have politics.

MS. VASILOW: If we were all the same it would be pretty boring.

MR. WHEELER: Yeah.

All right. The results of the votes are John Steed, seven votes. Roberta Vasilow, two.

So, John, congratulations. You are the new BCA president.

Moving on to the position of vice president, I will ask the same question.

Mike Book, would you like to enter your name as a candidate for vice president?

MR. BOOK: No, thank you.

MR. WHEELER: Ed DePouli, same question.

MR. DePOULI: No, thank you.

MR. WHEELER: Sidney Meyer, same

question?

MR. MEYER: Yes.

MR. WHEELER: Yes? Alan?

MR. OLDFIELD: No, thank you.

MR. WHEELER: I don't know your bylaws.

No? Okay.

Larry Schramm, same question.

MR. SCHRAMM: Yes.

MR. WHEELER: Yes? John Steed, obviously is the president. Bill Stoneberg.

MR. STONEBERG: No.

MR. WHEELER: Roberta Vasilow, candidacy for vice president?

MS. VASILOW: No.

MR. WHEELER: Jack Welch?

MR. WELCH: No.

MR. WHEELER: So candidates for vice president I have Sidney Meyer and Larry Schramm; is that correct?

(Cards collected and a pause was had while the count was made.)

MR. WHEELER: I have the results for the position of vice president. Sidney Meyer, I have six votes. Larry Schramm, I have three.

Sidney, you are the vice president.

MR. MEYER: Okay.

MR. WHEELER: Next we will do the position of secretary.

MR. WELCH: What about treasurer?

MR. WHEELER: We have that as well, unless you traditionally do treasurer first.

MR. STONEBERG: Yeah, we usually do.

MR. WHEELER: Do you? Okay. Very well.

For the position of treasurer, Mike Book?

MR. BOOK: No, thank you.

MR. WHEELER: Ed DePouli?

MR. DePOULI: No, thank you.

MR. WHEELER: Alan Oldfield?

MR. OLDFIELD: No, thank you.

MR. WHEELER: Larry Schramm?

MR. SCHRAMM: No.

MR. WHEELER: Bill Stoneberg?

MR. STONEBERG: Yes.

MR. WHEELER: Roberta Vasilow?

MS. VASILOW: No.

MR. WHEELER: Jack Welch?

MR. WELCH: No.

MR. WHEELER: There is only one candidate for the position of treasurer, that is Bill Stoneberg, so there is no need for a vote.

Bill Stoneberg, you are now the treasurer.

MR. STONEBERG: All right.

MR. WHEELER: For the position of secretary. Mike Book?

MR. BOOK: No, thank you.

MR. WHEELER: Ed DePouli?

MR. DePOULI: No, thank you.

MR. WHEELER: Alan Oldfield?

MR. OLDFIELD: No, thank you.

MR. WHEELER: Larry Schramm?

MR. SCHRAMM: Sure. No. I'm going to say no.

MR. WHEELER: Clarification. No?

MR. SCHRAMM: No.

MR. WHEELER: Roberta Vasilow?

MS. VASILOW: Absolutely not. I was a treasurer as a teen-ager for a group of older people.

MR. WHEELER: Jack Welch?

MR. WELCH: Could you go around and try the board once more? Yes.

MR. WHEELER: Yes. All right. Jack Welch is the only candidate; therefore, no vote is required.

Jack Welch, you continue as secretary.

MR. WELCH: Thanks.

MR. WHEELER: And thank you for the volunteers back there for tallying votes. On the agenda

I see a recess. Otherwise --

MS. VASILOW: We did that already.

MR. WHEELER: Oh, we did the recess? Well, you don't want another one.

At this time I guess I will turn the board control back over to the board, new president John Steed.

MR. STEED: Okay. Thank you, Mark.

MR. WHEELER: You're welcome.

MR. STEED: If you read our bylaws and SOPs you realize that in the past we have often finished up and adjourned and moved on. But what the SOPs say is that the new board adjourns. The previous board officers continue the functions of the previous board. I mean, we're a new board as of now, but the previous officers, in other words, basically be Alan, will fulfill the role of president until the end of this meeting.

One of the things that I noticed last year it seemed like we had a hard time getting organized and getting started for the year, so I wanted to go ahead and get started today and start talking about some of the things that I think we need to do.

Our big problem with the board in the last few years has been we seem to be very divided and we need to try to figure out how to represent this club and do it in a way that we look like a united board, even though we're always going to have disagreements.

And my experience on boards, they used to have a lot of explanation how that, as a board member, you've got a right to disagree in a board meeting all

you want to and all that, but once the board makes a decision you've got a responsibility to represent that decision and represent it as a member of the board, even though it may not be a decision that you particularly agreed with.

And I don't think that means you can't say, "Hey, I don't agree with this decision," but I also think that you don't go out and try to knock what the board has done. The board, as a whole, we've got to try to work together for the best of the BCA. And sometimes we'll be on the winning side, sometimes we'll be on the losing side. Overall, we need to do what's best for the BCA.

So what I have tried to give -- or wanted to give you for this is kind of my ideas and what I think we want to do this year. You know, as president I don't -- I'm not a dictator. We work as a board. We make our decisions, whatever. But I have certain things that I can do as president that, you know, the bylaws say.

My first goal this year is to actually appoint an SOP committee, which is required in our bylaws, and they will work on updating the bylaws and the SOPs and bringing them up to date.

We've got things in our SOPs that are completely not what we're doing. And we've been criticized for that, and, rightfully, we should be criticized for not following our bylaws. The problem we've got is that we've had to change things -- and one of the easy ones to talk about is the bylaws say that we're going to do this meeting in July. Well, we're going to do this meeting in July. We do this meeting at

our national meet, and sometimes our national meet is in June. So we need to get that corrected and say this is going to happen at the national meet, because that's what we're doing. So we've got to go through and work on those things.

We need to change some of the things. Like right now we've got it set in our bylaws that the national chief judge gets paid for expenses to come to the meeting. Well, that's great, but we also should have had that that's the national meet committee chairman and also the CFO, if we have a CFO. And, you know, it's things we meant to do, but we never got done when it happened. So we've got little things like that.

And on the SOP committee I'm appointing Jack Welch and Mike Book and myself, and we will work on that and try to figure out what we need to do and bring that back to the board. And once the board has approved it we will publish that in the Bugle as required by our bylaws. And once it's published in the Bugle we will finalize that and vote on it and make the change.

MR. WELCH: Can I say something? I'd just like to make one comment. As secretary the past year I've had to go over those bylaws and go over them and go over them to try to see where we stand on certain issues. And the one thing that I have really noticed is that whoever wrote the initial bylaws really did a good job.

You know, now things have changed and certain situations have changed and it is incumbent on us to bring them up to date, like the constitution gets brought up to date. I don't know who wrote the original bylaws, but I do have to say that they, like the constitution, they really, really did a good job. Just something I wanted to say in public.

MR. STEED: Ed.

MR. DePOULI: Just a point of order. You preface the speech you have just given by stating that you don't sit there until the end of the national. So should I make a motion right now that we change that part of the bylaws so what you are doing right now at this point in time is technically correct?

MR. STEED: The rule, what the bylaws say is that the role of the president, he fulfills that role as president for the functions related to the national meet. I don't think that means that we can't go ahead the way I read it. I read that probably seven, eight times.

MR. DePOULI: I just want to know if I need to make a motion --

MR. STEED: I mean, like what Alan is doing is passing out trophies and stuff like that. And, theoretically, from that function from a -- like that he's doing that.

MS. VASILOW: You should look at that, though. And maybe he gets to adjourn the meeting. But for you to set your ground, which is what I think you're doing, trying to get us focused to do what we've got to do for the coming year, I think is inappropriate.

MR. STEED: Well, we will look at it. We will look at that and see. I mean, it is a real -- the bylaws, it basically says the new board will adjourn the meeting. It doesn't say the previous board does. That is in the bylaws. I've got them here if you want me to dig them out and read them to you.

But that's -- and the way it states it, it's not like it -- because what I was looking at is how do we do this. And I guess I picked this up, AACA has a meeting. And if they're meeting, when they seek the new

board, the new board automatically starts meeting on the new thing. It seems stupid to me to have us meet someplace so we can have a get together when we are all sitting right here today so we can get started on what we are doing. That's why I wanted to do this.

MS. VASILOW: Twenty years ago we had meetings lasted all day Sunday.

MR. STEED: Yeah. Like California -- well, that's probably 30 years ago, went to California every month. Of course, you had to meet in California back then.

MS. VASILOW: I only went to one in California.

MR. STEED: Yeah. Well, when I was first director, or first chapter director they were all in California. Barney?

AUDIENCE MEMBER: If you allowed the new board to start making decisions at the national meet meeting after they are seated, would it not make sense to install the new board the first part of the meeting and let them take over then and -- it would be a clearer issue. And then once you do it the first year, then it would stay in sequence. You can say the first time you do it, like today, the old board members, if they were removed at the beginning of the meeting they would lose that. But that would only happen one time if you made that decision.

So the decision you're talking about making, you need to consider, are you going to do it at the end of the meeting and then continue doing things? Well, if you're continuing to do things it's not the end of the meeting. Just a minor comment.

MR. STEED: Yeah. No. And I think it's fair. It seems kind of bad to have the old board make a decision. And we had that happen in Denver and made a decision. And as soon as the new board was seated, they

have to live with that decision. I don't know if they would have made the same decision. So it makes it kind of rough.

We'll work on that in the SOP committee.

MR. DePOULI: Except for old business. Old business has to be covered with the old board.

MR. STEED: Yeah, that's right. Okay. I'll move on.

First thing I want to do, I think we need to have a meeting every month. It will be by conference call. And we need to have it at the same time each month. And we need to have that meeting -- we've got stuff that we need to do. And, basically, the SOP is going to be a big issue to get worked out.

But I would like to set the time, like the second Thursday of the month or whatever, 7:00 p.m., we'll have a meeting and we're going to have it then. I don't -- is there any particular -- can everybody make it on a Thursday?

MS. VASILOW: Nope.

MR. STEED: Can't make it on a Thursday?

MS. VASILOW: Nope.

MR. STEED: Okay. Um --

MR. SCHRAMM: We can take a look at that online.

MR. STEED: You don't have that figured out?

MR. SCHRAMM: Not right now. It will take some time. We can email it.

MR. STEED: Okay. I will send something out. We can work on that. We need to get that set and we need to have a meeting.

The other thing is I do not -- if somebody can't make a meeting I don't plan on stopping the train and waiting for that person to make the meeting. We're going to have to -- we -- if we're going

to get our work done that we need to do, we need to have our meetings and we need to move on. If somebody can't make the meeting, we'll go on.

Our bylaws say that you have to have five people at the meeting to have a quorum. Hopefully we can get a date set where we can do it regularly and know

what that is. That's the way I think -- I've been in too many organizations where it just seems like one person stops the train and nothing happens. We've got -- we've got a lot of work we need to do.

One of the things we need to do is we need to develop some kind of code of ethics for our board members so that people kind of understand what a board member is expected to do. And we need to make sure that our board members, if they have a problem with

that, that we let them know what the problem is and have

a base. So I'll plan on creating some kind of a ethics committee to work on that, bylaws, and that will be a group of people that are not board members, so it won't be a matter of me picking people that see things the way

I do. It will be a matter of trying to pick some people

that can look at it objectively.

MS. LITTLEJOHN: John, I have a question for you.

MR. STEED: Yes, Pat.

MS. Wojahn: I have never read all of the SOPs and all the bylaws and everything. But is there anything in those documents about the formation of special committees --

MS. VASILOW: Yes.

AUDIENCE MEMBER: -- and how those special committees get formed? And does the president appoint those special committees or are they voted on by

the board?

MR. WELCH: The president appoints them.

MR. STEED: That's what the bylaws say.

MS. Wojahn: Okay.

MR. STEED: I would tell you that the board can overrule the president probably on that.

MS. Wojahn: I was just asking the question. I have never read all the SOPs. Probably will, but --

MR. STEED: Well, they are not very long. I mean, if you want to read -- (Inaudible) -- that's a lot more of a problem than reading the SOPs. They are pretty short.

Okay. We need to start work right away on how we're going to replace Cindy, since we know that's coming up. We also know that we're gonna -- we need to be -- the board as a whole needs to be prepared on how, when people are retiring from positions, that we know how we're going to replace them, even though we may not think -- we saw that with Joe Gauthier when he died, we weren't really prepared how to handle that. And we've got to develop some kind of workable practice where, if this person is not going to do that job or if they, you know, have to leave for some reason, we need an idea, here is what our plan two is.

MS. VASILOW: It's called a succession plan.

MR. STEED: What, Roberta?

MS. VASILOW: It's called a succession plan.

MR. STEED: Succession plan is a good word for it. I think that's probably going to end up being some kind of a personnel committee to work on setting up some of that.

We've also -- I'm planning on appointing -- well, I'm going to appoint, but I'm actually going to pass that on to a finance committee,

which Bill will head and he will pick who he wants to be on that committee with him. And that committee will -- they are going to work on a lot of the audit stuff --

MR. STONEBERG: We're also going to work on getting our processes and procedures in place so that, if something happens to me, we can go forward. And I've already spoken to Sid Myer, he has agreed, and Jerry Corsun, and he has agreed to be on that committee.

MR. STEED: So that is our Finance Committee.

MR. STONEBERG: That is our committee.

MS. Wojahn: If you would like another member, I would be willing to serve on that committee.

MR. STONEBERG: Well, I think you have plenty to do with the national meet.

MS. Wojahn: Well, I just have quite an interest in that.

MR. STONEBERG: Okay.

MS. Wojahn: I'm just putting it out there.

MR. STEED: We're going to have a committee to do membership development. Fortunately, I have a volunteer that's going to do that. Alan is going to be chairman of that committee, and he will pick out who he wants to be on that committee and let me know so I can appoint it. That has been a major, probably, weakness that we haven't worked on, how do we get new members, how do we put that kind of an image forward that people want to join us and what we can do to help them.

And so I think Alan is working on the Mecum connection and things like that. I think we've heard some other things. You know, Bob is talking about trying to reach out to the modified people. So Alan has got a passion for that and that's good. We got to kind

of put the round pegs in the round holes and the square pegs in the square holes.

We also, with the personnel committee, we need to develop an employee evaluation plan so we let employees know what we're expecting out of them and also what they need to do.

I think that that's pretty well -- I'm going to work on trying to get somebody -- when I did my bio for running for the board I told -- put in there that we needed to make sure we had somebody that filled the chapter coordinator and division coordinator, that position, and we haven't done that for several years. I will try to get that done within the next -- by our next meeting. I think that's a position the board has to actually approve. I cannot appoint that one. But I'm working on finding somebody to do that.

MS. VASILOW: I would like to be considered. I started a jack form, which is free, where they can just fill it out and online, attach their attendance or their membership in Excel. I tested it with three divisions and two chapters and they were successfully filled out. They could attach their files for the membership. And one of them happens to be here. The other one happens to be related to someone who is here.

MR. STEED: So you would like to do that?

MS. VASILOW: And make an Excel spreadsheet and you are done.

MR. OLDFIELD: This is for chapter coordinator?

MS. VASILOW: Yeah. I submit it to you, we talked a couple of times briefly about it. And I can work with Mark to probably make that happen.

MR. STEED: Roberta, I know you've got a

lot of skills, computer skills and things like that.
It sounds like a pretty good offer to me. So do you want to wait until next meeting to vote on that?

MS. VASILOW: Yeah, yeah. We can think about it.

MR. STEED: Well, some of these jobs you offer them, you wonder if you -- it was a good thing to get it or not.

MS. VASILOW: Well, I know a lot of people already --

MR. STEED: There's no question about that, Roberta.

MS. VASILOW: -- so I think I can help.

MR. STEED: Okay. We'll do that on our next meeting.

I have a little bit of concern about telling you what I plan to do and actually probably take motions and stuff today might be a little -- somebody questioning that. That's a great offer, Roberta.

I guess I will let you guys tell me what you think I'm doing right, wrong or indifferent so we can --

MS. VASILOW: I've got a list.

MR. OLDFIELD: It will be explicit.

(Simultaneous crosstalk)

MR. STEED: Go ahead, Ed.

MR. DePOULI: I was kind of surprised. I think the number was 126 complimentary members?

MR. STONEBERG: 136, yes.

MR. DePOULI: Okay. Previously a few years ago for the membership I made a motion that we stop giving away free memberships, lifetime, for former presidents. I don't think we have 126 former presidents.

MS. VASILOW: There's 60.

MR. DePOULI: So I would like to revisit that. That, to me, is a little over \$6,000 we're giving

away. How do you get a complimentary membership? Who signs that? I'm -- it's a rhetorical question.

MS. VASILOW: I think it includes the chapters and divisions.

MR. DePOULI: I don't know. I just don't know --

MS. VASILOW: No. It does.

MR. WHEELER: She is correct. I don't know what percentage of that, but --

(Simultaneous crosstalk)

MR. STEED: I think you are right, Roberta. But if you read the SOP it doesn't say that.

(Simultaneous crosstalk)

MS. VASILOW: Well, you can work on that and then we can --

MR. STEED: Well, we need to get the two matched up.

MS. VASILOW: Well, I know the first person on the list is 1937, '38 Club. And there is a person that's getting a Bugle for that and he's not the director anymore.

MR. STEED: And one of the scary things is some of them aren't members --

MS. VASILOW: Aren't BCA members.

(Simultaneous crosstalk)

MS. VASILOW: The chapter coordinator can work with the office.

MR. OLDFIELD: I wonder if in this conversation we're also mixing people who get complimentary Bugle and people who have membership. Because I know we send Bugles to some other clubs, I think.

MS. VASILOW: Yes.

MR. OLDFIELD: And that's one thing.

MS. VASILOW: And museums.

MR. OLDFIELD: Yeah. But that's different from a complimentary membership. So I want to make sure -- we certainly need to look at both.

MR. DePOULI: I'd like to know where the number came from.

MR. STEED: Yeah, Mike.

MR. BOOK: Yeah. Just to kind of clarify that from previous experience, as Mark can attest to in the database that was set up, regular membership has a number that is somewhere from 30,000 down. There are numbers that were set up as a 90,000 number which included the chapters. Individuals from GM that demanded a magazine be given to them, they are not an actual membership, but they are a Bugle that goes out. And those 90,000 numbers were used for that specific purpose.

MR. DePOULI: Okay.

MR. BOOK: Now, they still get counted -- depending on how you sort the database they still get counted as a place or a member if you do it one way. Or then if you do it another way then it eliminates that and the membership itself is a different number. So you can get either way.

MR. WHEELER: Yeah. And point of clarification, you are correct. Our system includes that as a member because that is a cost to you. So you are setting that out. So that's why -- well, that's a complimentary member.

MR. SCHRAMM: Well, I guess the thing at issue, if I understand Ed, and I think I agree with him, we need to revisit who all those people are that have been getting it, all the complimentary members and everything else. Because I'm sure there's people on there, if you say you are giving a lot of people in GM, I'm quite confident a lot of those people are no longer there.

MS. VASILOW: Yes.

MR. WHEELER: Yeah. As I indicated in my membership report, I've got to send out a complimentary list to Jack Welch --

MR. SCHRAMM: And all of us. All of us.

MR. WHEELER: Okay. Sometimes boards,

the secretary will distribute it. But if you want me to distribute it to all of you --

MR. SCHRAMM: All of us.

MR. WHEELER: Not a problem.

MR. STEED: Okay. Is there anything else, board members?

MS. VASILOW: Yes.

MR. STEED: Roberta?

MS. VASILOW: I think we need a conflict of interest form signed by all the board members every year, which is something that could have been an audit exception, because we don't do that, we've never done it. And in this day and age you want to have that.

MR. OLDFIELD: We had one --

(Simultaneous crosstalk)

MS. VASILOW: -- getting money from the club.

MR. OLDFIELD: Gotcha.

MR. STONEBERG: For example, if I represent Modern Litho for something else.

MR. OLDFIELD: Okay.

MS. VASILOW: I signed one every year with General Motors.

MR. DePOULI: Would that be part of the Essex (phonetic) statement that he's doing?

MS. VASILOW: Yes.

MR. OLDFIELD: Yeah, could be.

MS. Wojahn: It's actually already part of your bylaws.

MS. VASILOW: I think it is.

MS. Wojahn: It absolutely is. I've got it here.

MS. VASILOW: Will you read it out loud?

MS. Wojahn: Do you want me to read it?

MS. VASILOW: No.

MS. Wojahn: But it's actually part of your bylaws that says you can't have any kind of financial contract or anything --

MS. VASILOW: You need to have signed --

MS. Wojahn: -- with board members or officers --

MS. VASILOW: We need to have signed copies.

MR. STEED: I think you're right, Roberta.

MS. Wojahn: That's typically something that the board signs. It's already a part of your bylaws.

MS. VASILOW: The next thing was chapter coordinator.

MR. STEED: Okay.

MS. VASILOW: The Bugles on the hard drive. What are we going to do with those? That needs to happen. A succession plan. Media committee. Somebody that contacts media, either for the national board or maybe even for the club itself. And that's part of the, I think your assignment to promote members would include advertising and stuff like that.

MR. OLDFIELD: It certainly could fall in there or it could be separated.

MS. VASILOW: I have one thing is an O or a zero. I can't remember.

MR. STEED: A what?

MS. VASILOW: I said I started to write something down. I lost it.

MR. STEED: Well, you've got a year. You'll probably think of it.

MS. VASILOW: Yeah.

MR. STEED: Probably a month. You will probably be sending me --

MS. VASILOW: Yeah. That's why I said write it down.

MR. STEED: Is there anything else you want to do today?

MS. VASILOW: Go someplace that's warm.

MR. DePOULI: Yeah. I want a beer.

MR. STEED: I think we're ready for a vote. Oh, Bob has something?

AUDIENCE MEMBER: What did he say?

MR. STONEBERG: Do you have something you

wanted to bring up?

AUDIENCE MEMBER: No.

MR. STEED: You did have something earlier.

AUDIENCE MEMBER: No. I'm not going to bring that up right now.

MR. STEED: You're going to back off of that?

MR. SCHRAMM: Do we need a motion to adjourn?

MR. STEED: Yeah. Larry, I know you want to get out of here so make a motion to adjourn.

MS. LITTLEJOHN: Can I make a couple of comments?

MR. OLDFIELD: Sure.

MR. STEED: What?

MS. LITTLEJOHN: Can I make a couple of comments?

MR. STEED: Okay.

MS. Wojahn: They are not in any particular order, just a couple of comments and observations based on last night's meeting and this meeting. When I was going out of the meeting last night I had a number of comments from people that about how unprofessional this board was. And I'm glad to see that this board is going to take up looking up a code of ethics.

It's not only -- I would tell you how you interact with each other, it's how you look when you interact with each other. Sometimes it's what your body language says and not what comes out of your mouth. And even this morning when this meeting started, it's just very obvious, kind of in the political division that you have had on the board, who is on what side and the faces

you make when one person is talking.

So I would ask you to really think about that and how you interact with one another in the future.

A comment from this morning when we were talking, my comment before about action, not having a budget approved to work from for the rest of the year. It's concerning to me that the board seemed to think that was okay until I asked that question, and so that bothers me.

The other thing is just in listening to the conclusions and recommendations from the audit last night it seemed to me -- and I can tell you I have served on boards, both non-profit, I've worked with a lot of corporate boards, I have a lot of board-working experience. It seemed to me that the majority of the suggestions last night had to do with membership records, financial procedures and stuff like that. That was the majority of them.

Personally for me, it's a little concerning that the people who were responsible for some of that in the past are now two of our new board members. And so I'm going to be looking to see how you're doing with all of that. I don't know if other people were.

The other thing is in the past we've -- we had a treasurer on the board and a CFO. I think in the bylaws it says you can have two or you don't have to have two, so I'm not sure what the board's plans are for that, if they are now going to become one position. But I asked last night about job descriptions and stuff about who is responsible for what. So I would really like to see that.

And then I know that going forward you all are going to be looking at all those suggestions from the audit, and I hope that you all would put

something out about your timeline for discussion of those items and your timelines for implementation. So that's all I've.

MR. STEED: Pat, I will answer the one on the CFO/treasurer position. What happened is the board is basically ran with a treasurer for years. And then the treasurer's time beyond the board ran out. But none of the new board members want to be treasurer, so they appointed a CFO, and that CFO was the former board member.

And so we've been running with that position most of the time, except one time we elected a treasurer, but the treasurer wanted to keep the CFO in place to back it out or to, you know, kind of run from being treasurer and CFO to get that knowledge. And after a year that person decided they really didn't need a treasurer, we should have kept the CFO, and so we continued with a CFO for that.

And then last year we elected a treasurer that kind of worked with the CFO more as a, to me, more as a backup to kind of have somebody learning what the CFO was doing.

This year we won't be appointing a CFO. Well, unless the board overrules me, we won't have a CFO. But this finance committee that Bill is going to be chair of is going to do that, as Roberta says, succession plan to try to get somebody else trained to know what's going on.

MR. STONEBERG: And policies and procedures in place also.

MS. Wojahn: Right. Okay.

MR. STEED: So I think your point is well taken on, you know, we need to present a little more professional attitude and work on that some as a board. And there is -- you know, when you serve on a board you don't have control who gets elected, and some people we get along with better than others. And we've got to learn how to -- how to handle that a little more professionally. I think that's legitimate and it goes

right up from Washington, DC down.

But we -- if we're going to really make the image that we want to make for the Buick Club, we've got to learn to work together, and we've got some work to do.

Did you have something, Jack?

MR. WELCH: Yeah, just one comment to Pat. One problem with having treasurer to handle the CFO duties is that we potentially can have a new treasurer every year, so there is no real continuity. So, you know, I think CFO position and treasurer position is something that I personally will want to have the board look at this year as we go forward.

MS. VASILOW: I have got two more things.

MR. STEED: Okay. Two more things. We've got to get this adjourned so you don't keep thinking.

MS. VASILOW: I know. Well, we talked last year about we were going to have a face-to-face meeting and it didn't happen, a face-to-face meeting to help with our team building --

MR. SCHRAMM: Mid year.

MS. VASILOW: -- and it didn't happen. I think we need to make that happen. We have a couple of changes in location where people are from that might help us, because there's too many people from Indiana now and Michigan.

MR. STEED: Too many people from Indiana? There's only two of us.

MS. VASILOW: I know, but there's somebody that goes to Indiana a lot.

MR. STEED: Oh, he goes to Indiana. Well, I can't argue with that.

MR. STONEBERG: It's all midwest people what you're trying to say.

MR. STEED: It's those Michigan people that mess it up.

MS. VASILOW: No. Two-and-a-half hours and I can be in Auburn. Just a thought. And the other thing is I think we need to look at the teleconference,

because there are some free things out there that will do recording. Larry actually found something at Europe when he was there. I don't remember the name of it.

MR. SCHRAMM: I will have to look. I don't remember.

MS. VASILOW: I'll look it up, too.

MR. STONEBERG: The meeting account that we're using now can do recording. They can do it.

MR. STEED: Since you brought that up, Roberta, I will tell you another thing that I worked with -- talked to Jack a lot about, almost all year, to where Jack -- but, to me, the minutes need to have the motion and the action of it. We put a lot of stuff in the minutes that don't really need to be there.

MS. VASILOW: That's true, too.

MR. STEED: And so what we need to do -- and I want to see that done because if I go back and look at history --

MS. VASILOW: It's very --

MR. STEED: Yeah, you can't do it.

MS. VASILOW: You can't follow it.

MR. STEED: And the other thing I want to do is make that secretary job so it's a doable job instead of being a killer job. So that's kind of what I've talked to Jack about doing is we're going to streamline the minutes some. And that probably means that we don't need to record all our meetings. We just need to have the motions recorded.

MS. VASILOW: Well, recording, when we tried recording ourself when I was on the board before, it helps the secretary try to remember what needed to be highlighted. If you miss something you can go back and listen to. Recording it and sharing that with everybody is kind of a waste because we're overkill because there's too much information and you can't go back and follow what you did.

Then that's part of the problem that this board has had, whoever was on it, had three years, because we haven't followed up on stuff because it

wasn't captured correctly.

MR. WELCH: There's a couple of problems. Right now we have done it with teleconferences and we've done it with emails. As secretary, when I go back and try and trace the emails for a month, it runs in the hundreds, it's hundreds.

MS. VASILOW: I know.

MR. WELCH: And we also, as a group, have not been disciplined enough to change our subject. So we will have one subject that runs all along, which is really ten different events happening.

MS. VASILOW: That's is a problem. Yes, yes, I know.

MR. WELCH: So for me it takes, anyway, hours and hours and hours.

MS. VASILOW: We don't need to talk about that.

MR. STEED: I will read what I had written and I skipped earlier. The BOD will have a monthly meeting. It will be the same time each month, which you guys didn't want to go for right now. And the meeting will not be moved because a member can't attend.

Dates will be changed only if there is a lack of quorum or some other extenuating circumstance. All meetings will be conducted bimonthly -- or monthly conference calls with the exception of the two face-to-face meetings and any emergency meetings.

I don't want to do a lot of stuff on email. I think email really cuts down on the discussion, that we need to do it on conference call so we can talk about things and hear each other. You know, face-to-face is better yet, because then you can see people's personality and stuff like that.

But too often on emails you don't really get a good discuss of what's going on. Good point, Roberta.

MS. VASILOW: And I move the meeting be

adjourned.

MR. STEED: Okay. That's what we've been waiting for, Roberta. Do we have a second to move to adjourn?

MR. WELCH: Second.

MR. STEED: Okay. Roberta moved to adjourn and Jack seconded. We are adjourned.

(Meeting concluded at 11:00 AM

