

**Buick Club of America**  
**Profit & Loss**  
 November 2020

	<u>Nov 20</u>	<u>Jan - Nov 20</u>
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4100 · Bugle Advertising</b>		
4101 · Advertising - Display	0.00	25,911.48
4102 · Advertising - Classified	0.00	5,388.54
<b>Total 4100 · Bugle Advertising</b>	<u>0.00</u>	<u>31,300.02</u>
<b>4110 · Stockroom Sales</b>		
4112 · Sales - Print	0.00	28.65
4113 · Sales - Bugle	0.00	255.77
4117 · Sales - Awards	31.30	172.30
4119 · Sales - Automobilia	0.00	167.45
<b>Total 4110 · Stockroom Sales</b>	<u>31.30</u>	<u>624.17</u>
<b>4120 · New Members</b>		
4121 · New Members - 1 Year	1,863.00	21,036.00
4122 · New Members - 2 Years	357.00	3,385.00
4123 · New Members - 3 Years	-1,374.17	3,109.83
<b>Total 4120 · New Members</b>	<u>845.83</u>	<u>27,530.83</u>
<b>4130 · Renewals</b>		
4131 · Renewal - 1 Year	12,700.00	156,506.00
4132 · Renewal - 2 Years	3,370.00	32,798.00
4133 · Renewals - 3 Years	5,938.00	52,223.26
4135 · Returned Checks	0.00	-70.00
<b>Total 4130 · Renewals</b>	<u>22,008.00</u>	<u>241,457.26</u>
<b>4140 · Investment Income</b>	20.03	4,620.34
<b>4145 · Donations - Non Deductible</b>		
4146 · Patron Donations	361.00	8,895.95
4147 · BHA Donations	162.00	5,074.50
<b>Total 4145 · Donations - Non Deductible</b>	<u>523.00</u>	<u>13,970.45</u>
<b>Total Income</b>	<u>23,428.16</u>	<u>319,503.07</u>
<b>Expense</b>		
<b>5010 · Bugle</b>		
5011 · Bugle - Mailing	819.48	9,980.76
5012 · Bugle - Printing	6,869.13	81,166.44
5013 · Bugle - Typesetting	2,400.00	26,880.00
5014 · Bugle - Editing	3,675.00	40,425.00
5015 · Bugle - Postage	5,395.89	45,829.56
5031 · Telephone	0.00	996.93
5041 · Postage	0.00	13.90
5071 · Bugle - Other	0.00	1,095.40
5091 · Advertising Commissions	0.00	3,679.00
<b>Total 5010 · Bugle</b>	<u>19,159.50</u>	<u>210,066.99</u>
<b>5020 · Membership Roster</b>		
5023 · Roster - Typeset	0.00	2,920.00
<b>Total 5020 · Membership Roster</b>	<u>0.00</u>	<u>2,920.00</u>

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<b>5110 · Cost of Sales - Stockroom</b>		
5117 · Awards	0.00	1,498.25
5120 · Shipping	0.00	20.12
<b>Total 5110 · Cost of Sales - Stockroom</b>	<b>0.00</b>	<b>1,518.37</b>
<b>5200 · Office Administration</b>		
5201 · Membership Database	927.00	22,202.70
5211 · Equipment Maintenance - Office	0.00	50.00
5221 · Management	295.00	2,295.00
5241 · Telephone - Office	50.00	400.00
5242 · Printing -	257.55	3,690.45
5261 · Postage - Office	399.33	5,431.11
5271 · Office Supplies - Office	0.00	207.50
5281 · Office Admin. - Other	412.75	4,004.00
<b>Total 5200 · Office Administration</b>	<b>2,341.63</b>	<b>38,280.76</b>
<b>5410 · Chapter/Region Oper</b>		
5425 · National Meet Grant	0.00	926.03
5431 · Chapter Allotments	0.00	250.00
<b>Total 5410 · Chapter/Region Oper</b>	<b>0.00</b>	<b>1,176.03</b>
<b>5600 · Board</b>		
5631 · Postage - Board	14.13	163.46
5641 · Board - Other	49.00	820.25
<b>Total 5600 · Board</b>	<b>63.13</b>	<b>983.71</b>
<b>5700 · Corporate Expenses</b>		
5701 · Accounting Services	575.00	6,900.00
5711 · Legal Services	0.00	717.00
5715 · Website Maintenance	680.00	13,063.27
5716 · Website Software	308.95	2,758.61
5731 · Taxes - State	10.57	78.09
5751 · Insurance	0.00	5,351.00
5755 · Global Monthly Expense	413.65	3,917.78
5757 · Bank Charges	3.00	28.00
5761 · ADJ/Refunds/Return Checks	0.00	14,023.68
5771 · Corporate - Other	0.00	29.00
5775 · BHA Donations Out	451.20	4,993.60
<b>Total 5700 · Corporate Expenses</b>	<b>2,442.37</b>	<b>51,860.03</b>
<b>Total Expense</b>	<b>24,006.63</b>	<b>306,805.89</b>
<b>Net Ordinary Income</b>	<b>-578.47</b>	<b>12,697.18</b>
<b>Other Income/Expense</b>		
<b>Other Income</b>		
<b>9985 · National Meet</b>		
9990-20 · National Meet 2020	0.00	9,996.35
9990-21 · National Meet 2021	1,896.46	12,367.06
9990 · Nation Meet Income	0.01	0.03
9991 · 2019 National Meet Income	0.00	0.00

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9995-20 · National Meet 2020 Expense	0.00	-28,413.57
9995 · National Meet Expense	-45.00	-80.00
9996 · 2019 National Meet Expense	0.00	0.00
<b>Total 9985 · National Meet</b>	<b>1,851.47</b>	<b>-6,130.13</b>
9999 · Gain on Sale	0.00	36,624.00
<b>Total Other Income</b>	<b>1,851.47</b>	<b>30,493.87</b>
<b>Net Other Income</b>	<b>1,851.47</b>	<b>30,493.87</b>
<b>Net Income</b>	<b><u>1,273.00</u></b>	<b><u>43,191.05</u></b>