

## **Second Revised Minutes of BCA Board of Directors Meeting, held on the 18<sup>th</sup> April 2023 via Teleconference.**

- **In Attendance:**

Elected BCA Board members who were in attendance included;

Sid Meyer, Bob Starzyk, John McCarthy, Jerry Courson, John Steed, Jack Welch, Melanie Mauser, Ricky Pirch, Bill Gorman.

Other attendees whom were present included; Chief Judge, Alan Oldfield, National Meet Committee Chairman, Marc Barker. Bugle Editor, Pete Phillips. Cornerstone Registration Manager, Mark Wheeler. Financial Adviser, Mike Meyer.

Absent from this meeting was; Chapter Co-Ordinator, Roberta Vasilow.

- **Secretary Report presented by John McCarthy.**

Minutes from the 21<sup>st</sup> March 2023 meeting has been circulated to all BCA Board members and other attendees. It was moved by Jerry Courson that the Secretary's report be accepted and seconded by Bob Starzyk. The meeting approved them 8-0.

- **Treasurer Report presented by Jerry Courson.**

Jerry then made the following comments regarding his report and these included;

1. There was a net gain of \$14,000 so far for the first quarter of this financial year and it was looking good.
2. There were still some issues with removing Velusion Credit Card processing business from the Key Bank Account. The meeting discussed that signature signing formalities were preventing this from happening. Therefore, John Steed proposed a motion that Jerry Courson, Treasurer of the BCA, be appointed and named as a Temporary Assistant Secretary of the Board of Directors with full authority to replace John Steed as Authorizing Representative for all accounts the BCA holds at JPMorgan Chase Bank, including authority to open new accounts. This would be effective from the 18th day of April, 2023. This motion was seconded by Melanie Mauser. The meeting approved this 8-0.
3. A copy of the above approved motion is to be signed by Sid Meyer and John McCarthy and sent to Jerry Courson for him to use. **A copy of the above motion is included in the appendix of these minutes.**
4. Jerry Courson commented that he had transferred all the money out of the Chase Savings account and transferred the funds over to the Chase Checking account. He also mentioned that he had removed \$60,000 from the Key Bank and transferred the funds over to the Chase Bank Checking Account.
5. Jerry Courson commented on the value of adding Mike Meyer to the BCA Board of Directors as an un-elected and non-voting position of Financial Advisor.

Sid Meyer proposed that Mike Meyer replace John Steed on the Finance Committee. Jack Welch commented that this position, once referred to as the Chief Finance Officer, is not an elected Board Position and there is a value of having an experienced person in this position and the need to consider their ability to contribute experience and longevity. Jerry Courson supported these comments. Jerry Courson moved a motion to appoint Mike Meyer to the Finance Committee to replace John Steed. This motion was seconded by John Steed. The meeting approved this motion 8-0.

6. It was moved by Jack Welch that the Treasurer's report be accepted and seconded by Bill Gorman. The meeting approved this motion 7-0. Bob Starzyk had left the meeting.

- **Committee Reports.**

- **Personnel Committee:**

John Steed indicated that he had nothing to report.

- **Finance Committee:**

Jerry Courson indicated that his report was included in the treasurer's report.

- **Insurance, BCA, D&O, Regions, Chapters and Divisions Committee.**

Jack Welch indicated that he had nothing to report. All quiet on the Insurance front.

- **SOP Committee:**

John Steed indicated that he had nothing to report.

- **Chapter Co-Ordinator report:**

No report submitted for this meeting.

- **National Chief Judge Report:**

Alan Oldfield indicated that he has been working with Jack Welch and John Steed on preparing for Judges training at the coming BCA National Meeting in Spokane and is making progress.

- **National Meet Committee:**

1. Marc Barker commented that Todd Smith had resigned from the Chairmanship of the Spokane National Meet Hosting Committee and that Jeff Schindler has taken his place along with the Spokane Chapter Director.
2. He was working with Melanie Mauser and Pete Phillips on a check list to run a National Meeting, which will be a flexible document.
3. Melanie Mauser indicated that Jack Gerstkemper from the Pacific Northwest Region has available signage located more locally.

4. Jerry Courson commented on providing Marc Barker with a list of expenses which have been ordered and paid for.
5. Pete Phillips commented on the availability of signage and associated materials, which were used at the 2019 Oklahoma National Meeting. The signs and their supports are large and will need to be transported in a pick-up sized vehicle.

- **Bugle Advisory Committee:**

John Steed commented that there was nothing to report.

Pete Phillips commented that he had an advertisement submitted for a car for sale which the owner wants advertised in the Bugle. According to the description of the car and the accompanying photographs the car has been clearly under-priced by approximately \$20,000. The Board discussed and agreed with Pete Phillips about the need to alert the seller of this situation and ask him to clarify his intentions and pricing.

Sid Meyer commented on a similar situation where by a person selling a “high-end” Buick GN on behalf of an estate, had no idea of its value and where to go to establish a realistic value. The Board agreed that there is a responsibility for people know what these cars are worth and to advise these people of the need to use available resources to establish realistic values.

- **Strategic Planning Committee:**

Jerry Courson commented that the first draft has been sent out and Board Members need to make comments on it to Jerry. His particular concern was for dropping membership numbers. Extra time is needed at the next meeting to discuss this situation.

- **Membership Growth Committee:**

1. Membership number is now below 6000.
2. Jack Gerstkemper asked to use the 20% discount for new members. This offer is due to expire at the end of 2023. It was moved by Jerry Courson to leave this offer in place until the end of the year and then for it to be further reviewed. Motion was seconded by John McCarthy. The meeting approved this motion 7-0. Bob Starzyk had left the meeting.
3. Melanie Mauser spoke about the need to reward people who attract/recruit new members. She suggested using the now unused ambassador’s pin. Ricky Pirch and John Steed both have a pin with their names on them.
4. Sid Meyer commented that there should be an SOP to cover this topic and it should be discussed at a future meeting.

- **Buick Museum Committee:**

Jack Welch commented;

1. He has had two further conversations with the Bulgari Organization, who are interested in talking to the BCA about giving the Club a 3-acre block, which is close to the Bulgari Complex.
2. Jack Welch also commented that the Bulgari Organization were considering offering a service and restoration service for collectible cars and intend to use apprentices from local Colleges to assist in this service.
3. It was suggested that the BCA be given a long-term lease at \$1 per year. He said that he had been in contact with a BCA member who would be willing to supervise the project and any construction undertaken and if necessary, make a donation to it.

- **Old Business:**

Sid Meyer commented that the roster for appointing the National Meet Chief Judge and candidates is moving forward. The current list is still short of people.

He also commented on the need to establish a committee to review and rewrite the new Membership Directory, Roster and Handbook. John Steed, John McCarthy, Sid Meyer and Pete Phillips have volunteered to be on this committee.

John McCarthy suggested that sponsorship could be found to support this publication.

**New Business:**

- 1 Sid Meyer commented that there was a need to form a committee to look at BCA Board term limits. Jack Welch, Jerry Courson, Ricky Pirch and Sid Meyer volunteered to be on this committee.
- 2 Sid Meyer commented on the need to make SOP changes to ensure that if a contract is signed there is a procedure in place to cover all aspects of the document. Currently there is no such SOP. He went on to say that currently there are no SOPs in place to cover National Meetings.
- 3 John Steed commented that there are no amounts put on such contracts and that the BCA needs to hire an attorney to vet all contracts and should vet all contracts above a certain amount, ie \$10,000.
4. Sid Meyer commented on the need for the BCA Board to look at the need to implement digital online voting. Mark Wheeler mentioned that there is a digital voting system available from Cornerstone. Sid Meyer said that he would like to pursue this further as the current system needs to enable mail-in-voting and online-voting as options. Mark Wheeler will provide an estimate for doing online digital voting.

- **Meeting was adjourned:**

Proposed by Bill Gorman and seconded by Melanie Mauser. All present approved, (7-0).

**Next Meeting:**

**Tuesday 23<sup>rd</sup> May 2023. 7.10pm (ET) and 6.10pm (CT)**

**Appendix:**

The following is a true excerpt from the minutes of the meeting of the Board of Directors of the Buick Club of America (BCA) held on April 18, 2023. A motion was made by John Steed and seconded by Melanie Mauser that Jerry Courson, Treasurer of the BCA, be appointed and named as an Assistant Secretary of the Board of Directors, with full authority to replace John Steed as Authorizing Representative for all accounts the BCA holds at JPMorgan Chase Bank, including authority to open new accounts. Effective this 18th day of April, 2023. Sidney Meyer, President John McCarthy, Secretary Board of Directors Board of Directors Buick Club of America Buick Club of America