

**Revised Minutes of BCA Board of Directors Meeting,
held on the 12th December 2023, via Teleconference.**

In Attendance:

Elected BCA Board members who were in attendance included;

Jerry Courson, John McCarthy, Bob Starzyk, John Steed, Ricky Pirch, Bill Gorman, Sid Meyer. Elected Members Absent; Jack Welch and Melanie Mauser. Jerry Courson was the appointed Chairman for this meeting in the absence of Jack Welch and Melanie Mauser. Therefore, there were 7 voting members.

Other attendees whom were present included; Chief Judge, Alan Oldfield, National Meet Committee Chairman, Marck Barker and Financial Adviser, Mike Meyer.

Other attendees absent from this meeting included; Chapter Co-Ordinator, Roberta Vasilow, Cornerstone Group Manager, Mark Wheeler and Bugle Editor, Pete Phillips.

1. Secretary Report presented by John McCarthy.

The Minutes from the 14th November 2023 meeting have been circulated to all BCA Board members and other attendees. It was moved by Sid Meyer that the Secretary's report be accepted and seconded by Bob Starzyk. The meeting approved them 7-0.

2. Treasurer Report presented by Jerry Courson.

Jerry then made the following comments regarding his financial report and these included;

- a. It was a good month with a profit of \$3209.
- b. The YTD loss is \$12945
- c. The National Meet YTD loss is \$8058.
- d. That merchandise sales were \$5000 and mostly for tee shirts.
- e. The cut off for the 2023 National Meet accounts is the 31st December 2023.
- f. Therefore, the general operations loss will be \$4887 and the net loss is \$12945.
- g. He said that he was hoping for a good December accrual system.
- h. We need to keep the inventory to a minimum and it has been hard to find storage.
- i. There is an investment income of \$5492 which is now earning 5% profit.
- j. There were no Board expenses for November.
- k. Jerry went on to say that California Attorney General has approved the dissolving of the original BCA Corporation and now we have to notify the California Secretary of State that this has been done.
- l. Mike Meyer has found the opportunity to earn 5.44% and therefore we should take more money out and invest. This will make the cash balances lower and can maximise our income with certificates.

- m. Alan Oldfield applauded Jerry Courson and Mike Meyer for what they were doing.
- n. John Steed wants the Board to allow Mike Meyer to handle the investment of our money on a daily basis, by taking the excess out of our money market account.
- o. Jerry Courson will look into this and see what SOP needs to be changed, as Alan Oldfield questioned that this may contravene the BCA by-laws, before this can happen?
- p. The motion was moved to pass the Treasurer's report by John Steed and seconded by Bob Staryzk. It was voted on and passed 7-0.
- q. Jerry Courson mentioned that Marck Barker is looking at ways to cut the cost for buying medallions for National Meetings.
- r. John Steed mentioned that there is a need to standardize trophies so that they can be used at multiple shows and that the fluctuation of costs for medallions is an issue.
- s. Marck Barker commented that we need an efficient way to control the supply of medallions and cost.
- t. Ricky Pirch commented that we need to go with bids to get cheaper costs.

Committee Reports:

1. Personnel Committee:

Sid Meyer commented that Melanie Mauser was talking to a person from the Oldsmobile Club about Salaries and doing Social-Media.

2. Finance Committee:

This committee was covered in the Treasurer's Report.

3. Insurance, BCA Divisions, Other Clubs, Regions and Chapter Committees:

Nothing to report.

4. SOP Committee:

Bill Gorman commented that the By-Laws have now been changed for Board Members. He also commented that the Conflict-of-Interest document is not needed to be published on the website and that all Board Members need to sign it on a yearly basis.

5. National Meet Committee:

Marck Barker commented that he was working finding a chapter to host the 2026 National Meeting. So far, he has two chapters interested and they include;

- a. Central Ohio. This proposal has come from Jeff Breshares and he is interested in hosting a National Meeting.
- b. Orange County California. This chapter has a Director, who is interested in hosting a National Meeting.
- c. John McCarthy asked how big this chapter was and Marck Barker replied 15-20 members.

6. Chapter Co-Ordinator Report:

Nothing to report.

7. Roster Committee/Membership Directory Handbook:

Nothing to report.

8. National Chief Judge Report:

Alan Oldfield reported that the Judging Committee is now on Facebook and that the Opel brand name has been welcomed into the BCA. He went on to report that he had a good meeting with his Assistant Chief Judges and they were looking forward to fine tuning their procedures and in particular the modified section.

9. Bugle Advisory Committee:

Jerry Courson commented;

- a. That he was able to work with the Advisory Committee and came up with some good improvements. These included the need to watch our printing expenses.
- b. He mentioned that they had saved \$2000 in printing costs per month, as part of the new contract.
- c. Jerry mentioned that the contract cost reductions were due to the printing company's desire to keep our business. The printing company did indicate a decrease in paper costs were expected, but that indication was not included in any printing cost.
- d. Jerry went on the mention that there was a need to reduce the number of magazines printed each month one way was to cut out the second magazine which each Board Member gets for going to car shows, and for the extra copies which they ask for.
- e. The meeting agreed that there needs to be a purge to see who is getting the extra copies and the quantity of copies which are printed.
- f. The January edition of the Bugle will be combined with the February edition into a 64-page issue, which will be more manageable. The BCA will save \$14,000 a year on printing costs.
- g. These changes will need to be explained to the members.
- h. The following motions were moved;
 1. John Steed moved that Board accepts the new contract and discounted printing price, from Modern Litho, including the dates from January 1st 2024 to December 31st 2028. This was seconded by Sid Meyer. Motion was passed 7-0.
 2. John Steed moved that the Board eliminates extra copies of the Bugle, sent to designated people, except for those members who use them at Car Shows and for recruiting new members. Seconded by Sid Meyer. Motion was passed 7-0.
 3. John Steed moved that we change the yearly publication to 11 issues of the Bugle per year. The January issue will be combined with the February issue and will become a 64-page publication. Seconded by Bill Gorman. Motion passed 7-0.

4. Jack Welch will be working with the Publishers to ensure that all these changes will happen, including electronic versions. No vote was needed.
5. Jerry Courson moved that the Bugle Advisory Committee be directed not to change their costing, (postage and printing) dues. Seconded by John Steed. Motion was passed 7-0.
 - i. John Steed commented that we should all thank Jerry Courson for the work which he did to prepare for these-cost cutting exercises.

10. Strategic Planning Committee:

Jerry Courson commented that changes on action plans have been covered. He mentioned that the Strategic Plan needs to be amended to put in these changed action plans.

11. Membership Growth Committee:

Bob Starzyk and Alan Oldfield commented that the Membership Growth Committee did well at Mcacn meeting. Our current new membership is moving towards newer cars.

Jerry Courson commented that the YTD membership has declined 3.87%. With many of our current members in the 85-90 age group, we can expect this to decline further.

Sid Meyer asked where do we have to go to get new members? Sid Meyer and Bob Starzyk said that we should be looking at the GS Nationals as a recruiting venue. And the need to set up a hosting tent. Bob Starzyk mentioned that he passed out between 50 to 75 copies of the Bugle at Mcacn. He mentioned that he will be taking extra copies from Cornerstone for up-coming meetings and shows.

12. Museum Committee:

Bob Starzyk commented that the committee was still making progress with completing the 5013C non-profit application. The committee was still looking at three different options to establish a museum in the new year.

13. Old Business:

Jerry Courson mentioned that his committee was still moving along with Facebook. Alan Oldfield commented that he was now publishing two articles on Facebook per week. He commented that he will be filling in with other meetings and events and that pictures do help. Marck Barker commented that all relevant posts were doing well and that pictures do help.

14. New Business:

Jack Welch had commented and said that Board Members must fill out the Conflict-of-Interest form and sign it.

Jerry Courson said that all contracts need to be renewed.

15. Meeting was Adjourned:

Moved by Bob Starzyk. Seconded by: Jerry Courson.
Passed by 7-0.

Next Meeting will be held Tuesday 16th January 2024. 7:10 (ET). 6:10 (CT).

