# 2<sup>nd</sup> Revised Minutes of BCA Board of Directors Meeting, held on the 16<sup>th</sup> January 2024, via Teleconference.

#### In Attendance:

Elected BCA Board members who were in attendance included:

Jack Welch, Melanie Mauser, Jerry Courson, John McCarthy, Bob Starzyk, John Steed, Ricky Pirch, Bill Gorman, Sid Meyer. Therefore, all 8 voting members were present.

Other attendees whom were present included; Chief Judge, Alan Oldfield, National Meet Committee Chairman, Marck Barker, Cornerstone Group Manager, Mark Wheeler, Financial Adviser, Mike Meyer and Bugle Editor, Pete Phillips.

Other attendees absent from this meeting included; Chapter Co-Ordinator, Roberta Vasilow.

### 1. Secretary Report presented by John McCarthy.

The Minutes from the 16<sup>th</sup> January 2024 meeting have been circulated to all BCA Board members and other attendees. It was moved by Jerry Courson that the Secretary's report be accepted and seconded by Bob Starzyk. The meeting approved them 8-0.

### 2. Treasurer Report presented by Jerry Courson.

He made the following comments;

- a. That he was still working on the December 2023 statements and was unable to present them as being final at this meeting.
- b. Adjustments were being made to soften the losses.
- c. The awards on hand have been set up as an asset and these will only become an expense when they are used.
- d. The BCA is holding an inventory of \$16,844 and part of this inventory goes onto the books.
- e. Further income was found from Bugle sales.
- f. After the CPA reviewed the Statement, it was concluded that the loss is now currently at \$5000.
- g. The pre-closing financial Statements will be sent out to Board Members before the end of January.
- h. The motion was moved to pass the Treasurer's report by John Steed and seconded by Melanie Mauser. It was voted on and passed 8-0.

# **Committee Reports:**

### a. Personnel Committee:

Melanie Mauser reported that we have a new Advertising Manager and his name is Jerry Wilson. He has volunteered to do this job for no compensation.

Other comments were made by Jack Welch and these included;

- 1. That he had not heard back from Shannon Olson about renewing her contract.
- 2. The Bugle Editor, Pete Phillips, has had his contract renewed and increased by a nominal amount.
- 3. Copies of signed contracts need to be sent to Mark Wheeler and then forwarded to Jack Welch.

#### b. Finance Committee:

Jerry Courson commented on the need to change current signatories on some of the bank accounts so that these accounts can be kept up to date. He further commented on the following points, which include;

- 1. John Steed needs to be removed from the current accounts and Jerry Courson, Jack Welch and Melanie Mauser added.
- 2. There is a need to have a new Company Stamp made and Jack Welch will attend to this and let John McCarthy know where it is made.
- 3. Currently Cornerstone and Roy Faries are in charge of all banking deposits, however there is a need to add Mark Meyer as a signatory to the Money Market, Checking and Investment Accounts. This needs to be resolved.
- 4. Cash flow for this time of the year is not so strong and Jerry Courson asked that Mark Wheeler deposit any money paid in on a weekly basis.
- 5. Jerry Courson moved to accept the Finance Committee's report and this was Seconded by Sid Meyer. Motion was passed 8-0.
- c. Insurance, BCA Divisions, Other Clubs, Regions and Chapter Committees: Nothing to report.

### d. SOP Committee:

Bill Gorman commented that there was nothing to report.

#### e. National Meet Committee:

Marck Barker commented that John De Fiore from the Finger Lakes Chapter was interested in hosting the 2026 National Meeting. He commented that he had nothing further to report.

# f. Chapter Co-Ordinator Report:

Nothing to report.

# g. Roster Committee/Membership Directory Handbook:

John Steed reported that he had talked to Mark Wheeler about what other clubs are doing about publishing printed rosters and handbooks. It appears that these Clubs are going away from them because of the costs involved. Pete Phillips commented;

1. That he gets requests for printed copies of the Roster regularly and John Steed asked Pete Phillips to refer these people to him.

- 2. John Steed further commented that he does not get overseas people asking for copies of the Roster.
- 3. Jerry Courson commented that there is a pallet full of Rosters stored at Cornerstone, for which the BCA is paying storage on. Mark Wheeler confirmed that he has 838 copies of the Roster stored there.
- 4. Jerry Courson moved that we destroy 738 copies of the Roster and that the remaining 100 copies would be kept for those who want one for the price of postage. All they need to do is request a copy from Cornerstone. A motion was moved by Jerry Courson to implement this decision and it was seconded by Sid Meyer. Motion was passed 8-0.

# h. National Chief Judge Report:

Alan Oldfield commented that he had nothing to report.

# i. Bugle Advisory Committee:

John Steed commented that he had nothing to report.

# j. Strategic Planning Committee:

Jerry Courson commented that he was still revising the plan and will get it out in the near future.

### k. Membership Growth Committee:

Melanie Mauser noted that Cornerstone had recently mailed out 109 letters/surveys to members that had not renewed and were awaiting responses.

### I. Museum Committee:

Bob Starzyk commented that the committee was having a meeting in the next week.

#### m. Old Business:

- Jack Welch commented on the media expansion efforts, stating that they have someone who is willing to take over the administration of the BCA facebook site and possible other media interests. They will be interviewing this person in the near future.
- 2. He brought up the issue of Award costs and this was further discussed by Jerry Courson and Marck Barker.
- 3. Jerry Courson mentioned the need to take more control over the inventory of these assets and purchasing costs. He explained that presently there was \$16,000 in award trophies and medallions assets. He was not sure where these are now and where they are going to in the future. In his opinion they need to be stored in a climate-controlled facility, such as the Cornerstone storage facility.
- 4. Jerry Courson moved a motion; To "thin-out" documents currently held in storage to provide more paid-for storage space. This could be used to maintain control over Awards and Medallions. The motion was seconded by Bob Starzyk. Motion was passed 8-0.
- Marck Barker commented on creating an option of opting out of receiving a Trophy or Medallion for a lesser entry fee and for purchasing a Medallion or Trophy after the event.

- 6. Alan Oldfield commented on the layers of complexity at the awards night for this to happen. This would be challenging for administration to organize and manage.
- Jack Welch wanted this whole issue of Awards and Medallions to be sent back to all applicable Committees and for each Committee to report back on it at the next meeting.

### n. New Business:

- 1. Jack Welch and Alan Oldfield commented on the GS Nationals which are held in Bowling Green, Kentucky in May of each year and the expansion of this event. Therefore, buying a sponsorship slot,(\$250 fee), at this event would be a positive and important way of promoting the BCA and attracting new members. Jack Welch and Bob Staryzk indicated that they would be interested in organizing this and will be attending the 2024 meeting.
- 2. Jerry Courson and Alan Oldfield suggested that we offer copies of past Bugles which have GS articles in them and a promotional pen, as a way of offering a positive good will promotion.
- A motion was moved by Jerry Courson for the BCA to purchase a \$250 sponsorship slot at the 2024 GS National Meeting. Seconded by Sid Meyer. Motion was approved 8-0.
- 4. It was discussed at the meeting that the current 65 GS Division was failing and should become the GS Division and also include GN cars. It should be called the GS/GN Division and could be a more diverse group, which could also include all Buick Turbo cars. Further discussion included comments on how to go about bringing GS members into the BCA, as we already have a Performance Division. Also how would the BCA satisfy their GS requirements.
- 5. Jack Welch discussed the possibility of bringing in the now failed Opel Club of America into the BCA as a Division. The discussion centred around different options for doing this and the number of members it might attract and the pros and cons. Bill Gorman moved a motion to invite the members of the Opel Club to apply to the BCA to become a division of the BCA. Moved by Bill Gorman and Seconded by Bob Starzyk. Motion approved 8-0.

### o. Meeting was Adjourned:

Moved by Sid Meyer. Seconded by: Melanie Meyer. Passed by 8-0.

Next Meeting will be held Tuesday 13<sup>th</sup> February 2024. 7:10 (ET). 6:10 (CT).